

April 1, 2022

PRESIDENT Karen Dinnie-Smyth PRESIDENT ELECT Graden Sol **TREASURER** Jackie Ngai PAST PRESIDENT **David Langlois**

DIRECTORS Sheila Aujla Bev Berger Fergus Kyne Laurie Lidstone Dirk VanderWal **EXECUTIVE OFFICER David Corey**

Victoria real estate market continues to experience low inventory and high demand

A total of 833 properties sold in the Victoria Real Estate Board region this March, 29 per cent fewer than the 1,173 properties sold in March 2021 but a 16 per cent increase from February 2022. Sales of condominiums were down 26 per cent from March 2021 with 279 units sold. Sales of single family homes decreased 28.2 per cent from March 2021 with 412 sold.

"Once again, we have had a record breaker of a month," said 2022 Victoria Real Estate Board President Karen Dinnie-Smyth. "This March had the lowest number of active listings we have seen in a month of March - beating last year's record low. For context, in the past five years the average number of active listings at the end of March is 1,864 properties. This March had just over one thousand properties at month end. We did see more homes come to market this month compared to February - which is a positive sign - but our supply is still so constricted that multiple offers and competition continues, especially in the lower price ranges. We may see a lift in that pressure if more listings come to market over the spring, but since our inventory is so much lower than average, we have a long way to go to find balance."

There were 1,063 active listings for sale on the Victoria Real Estate Board Multiple Listing Service® at the end of March 2022, an increase of 25.2 per cent compared to the previous month of February but an 18.9 per cent decrease from the 1,310 active listings for sale at the end of March 2021.

"March generally kicks off the busy spring real estate season," adds President Dinnie-Smyth. "However, this month's sales and listings may have been partly depressed by reasons beyond the market. After two spring breaks of COVID restrictions, it's plausible that many prospective buyers and sellers put their plans on pause to travel. Looking forward, it is difficult to predict what this spring will look like as those buyers and sellers return to the market. Many factors - including rising interest rates, the government's promise to apply new barriers to sales such as cooling-off periods, inflationary pressures and record high house prices - continue to make this a challenging market. If you are considering a move, a sale or both, it's a good time to engage the assistance of a trusted local REALTOR® to help you navigate the complex landscape."

The Multiple Listing Service® Home Price Index benchmark value for a single family home in the Victoria Core in March 2021 was \$968,500. The benchmark value for the same home in March 2022 increased by 27.4 per cent to \$1,233,700, up from February's value of \$1,196,300. The MLS® HPI benchmark value for a condominium in the Victoria Core area in March 2021 was \$497,000 while the benchmark value for the same condominium in March 2022 increased by 27.8 per cent to \$635,100. up from the February value of \$603,600.

About the Victoria Real Estate Board – Founded in 1921, the Victoria Real Estate Board is a key player in the development of standards and innovative programs to enhance the professionalism of REALTORS®. The Victoria Real Estate Board represents 1,539 local Realtors. If you are thinking about buying or selling a home, connect with your local Realtor for detailed information on the Victoria and area housing market.



March 2022 **Statistics Package for Media**

Previous Periods Comparison of Unit Sales, Average Prices and Median Prices

Sales by Property Type				TI	nis Mont	h					Last Mont	h	Thi	s Month La	st Year
				M	arch 202	2					February 20)22		March 202	21
	Units	LM%	LY%	Average\$	LM%	LY%	Median\$	LM%	LY%	Units	Average\$	Median\$	Units	Average\$	Median\$
Single Family Greater Victoria	395	34.4%	-28.4%	\$1,433,135	0.2%	21.3%	\$1,312,395	1.5%	28.0%	294	\$1,429,618	\$1,293,000	552	\$1,181,265	\$1,025,000
Single Family Other Areas	17	13.3%	-22.7%	\$1,275,450	23.6%	20.1%	\$1,183,000	12.7%	33.6%	15	\$1,031,920	\$1,050,000	22	\$1,061,937	\$885,654
Single Family Total All Areas	412	33.3%	-28.2%	\$1,426,628	1.2%	21.2%	\$1,310,000	2.3%	28.2%	309	\$1,410,313	\$1,280,000	574	\$1,176,691	\$1,022,000
Condo Apartment	279	4.5%	-26.0%	\$672,283	-1.0%	21.3%	\$611,000	-1.6%	25.7%	267	\$678,862	\$620,800	377	\$554,137	\$486,250
Row/Townhouse	85	6.3%	-39.3%	\$864,158	-6.7%	26.3%	\$840,500	0.2%	29.3%	80	\$926,157	\$838,500	140	\$684,257	\$649,950
Manufactured Home	18	63.6%	-5.3%	\$331,872	12.1%	-41.5%	\$287,500	21.1%	-3.8%	11	\$296,055	\$237,500	19	\$567,337	\$299,000
Total Residential	794	19.0%	-28.5%							667			1,110		
Total Sales	833	16.0%	-29.0%							718			1,173		
Active Listings	1,063	25.2%	-18.9%							849		[1,310		

Units: net number of listings sold LM%: percentage change since Last Month

LY%: percentage change since This Month Last Year

Average\$: average selling price Median\$: median selling price

Total Residential: includes sales of residential property types

Total Sales: includes sales of all property types

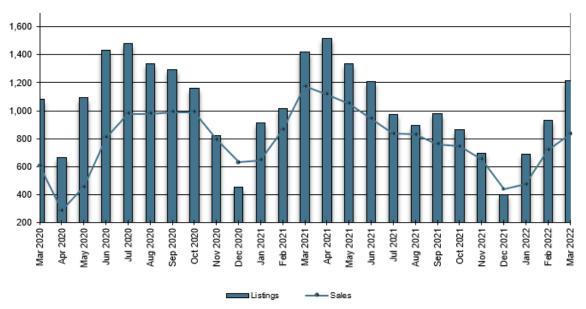
Active Listings: total listings of all types on the market at midnight on the last day of the month

Previous Periods Comparison of MLS® HPI Benchmark Prices and MLS® HPI Index Values

Benchmark Home by	Mar 2022	Feb 2022	Mar 2021	Mar 2022	Feb 2022	Mar 2021	% Chg	% Chg
Property Type and Region	Benchmark	Benchmark	Benchmark	Benchmark	Benchmark	Benchmark	from	from
	Price	Price	Price	Index	Index	Index	Last Mth	Last Yr
Single Family: Greater Victoria	\$1,141,300	\$1,109,400	\$874,900	318.8	309.9	244.4	2.9%	30.4%
Single Family: Core	\$1,233,700	\$1,196,300	\$968,500	319.6	309.9	250.9	3.1%	27.4%
Single Family: Westshore	\$1,001,400	\$971,600	\$739,100	326.0	316.3	240.6	3.1%	35.5%
Single Family: Peninsula	\$1,233,500	\$1,193,000	\$929,300	316.7	306.3	238.6	3.4%	32.7%
Condo Apartment: Greater Victoria	\$631,100	\$597,700	\$492,700	334.3	316.6	261.0	5.6%	28.1%
Condo Apartment: Core	\$635,100	\$603,600	\$497,000	334.9	318.3	262.1	5.2%	27.8%
Condo Apartment: Westshore	\$507,400	\$472,500	\$384,600	356.7	332.2	270.4	7.4%	31.9%
Condo Apartment: Peninsula	\$595,700	\$563,200	\$479,400	289.4	273.6	232.9	5.8%	24.3%
Row/Townhouse: Greater Victoria	\$791,700	\$786,100	\$641,500	295.7	293.6	239.6	0.7%	23.4%
Row/Townhouse: Core	\$852,600	\$855,100	\$698,600	303.3	304.2	248.5	(0.3%)	22.0%
Row/Townhouse: Westshore	\$642,300	\$643,300	\$531,200	272.9	273.3	225.7	(0.2%)	20.9%
Row/Townhouse: Peninsula	\$843,500	\$802,300	\$638,900	323.6	307.8	245.1	5.1%	32.0%
	Bench	mark Price:	the calculate	d MLS® HPI E	Benchmark Pri	ce for this Be	nchmark Ho	me
				ge change in				
Legend				ge change in				
	% Chg fi	rom Last Yr:	the percenta	ge change in	this Benchma	rk Price since	this month	last year
	Regions	on the map:	visit vreb.or	g/vrebareas	for map view	s of the VREE	trading are	a



Total new MLS® listings and total MLS® sales for entire district





This chart tracks the ratio of total residential sales over total active residential listings at month-end for each of the last 25 months.

The active listing count and the sales count can be viewed as indicators of housing supply and demand respectively. Observing the ratio between them can thus help indicate a "buyers' market", where there is downward pressure on prices, and a "sellers' market", where there is upward pressure on prices.

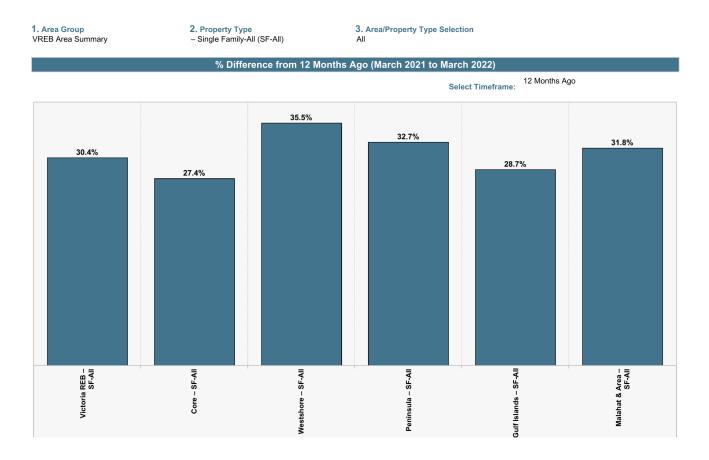
- below 10%, there is downward pressure on prices (buyers' market)
- above 25%, there is upward pressure on prices (sellers' market)
- in the 15-20% range, there is little pressure on prices either way (balanced market)



The Victoria Real Estate Board uses the MLS® Home Price Index (MLS® HPI) to report on market trends. The MLS® HPI uses the concept of a benchmark home, a notional home with common attributes of typical homes in a defined area.

Through the analysis of over fifteen years of Victoria Real Estate Board MLS® sales data, the MLS® HPI defined benchmark homes for Victoria in each category (single family homes, townhouses, condos) and for each neighbourhood. The benchmark starting point was 2005, where each type of property and neighbourhood was assigned an index value of 100.

MLS® HPI benchmark and value - Single Family Homes



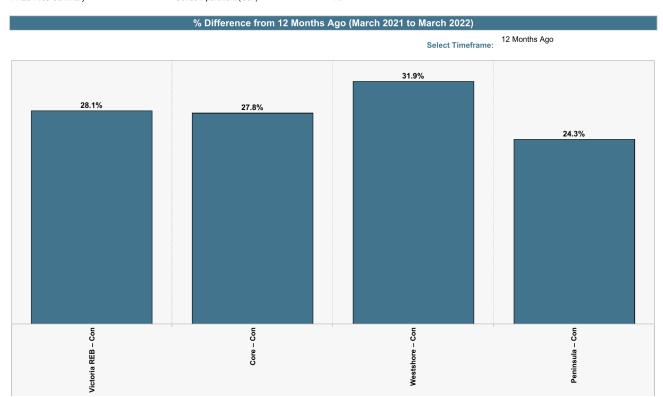


MLS® HPI benchmark and value - Condominium / Apartments

1. Area Group VREB Area Summary 2. Property Type

– Condo Apartment (Con)

3. Area/Property Type Selection



Click here to learn more

HPI or Benchmark Price
HPI
Benchmark Price

Value
Percent change

Value or percent change

1. Area Group

VREB District Summary

2. Property Type

- Single Family-All (SF-All)

3. Area/Property Type Selection

ΑII

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	March 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – SF-AII	\$1,141,300	\$1,109,400	\$1,066,800	\$1,013,900	\$874,900	\$745,000	\$680,600	\$358,000
Victoria – SF-AII	\$1,148,000	\$1,103,900	\$1,054,900	\$1,034,500	\$930,700	\$820,200	\$766,400	\$370,800
Victoria West – SF-AII	\$1,029,400	\$1,021,400	\$980,500	\$924,500	\$788,900	\$621,500	\$584,900	\$284,200
Oak Bay – SF-All	\$1,659,200	\$1,611,200	\$1,585,800	\$1,513,500	\$1,352,300	\$1,160,200	\$1,130,400	\$552,000
Esquimalt – SF-AII	\$982,700	\$971,600	\$939,100	\$874,800	\$748,800	\$615,800	\$576,300	\$292,400
View Royal – SF-All	\$1,113,300	\$1,093,800	\$1,050,500	\$1,001,200	\$839,200	\$722,900	\$678,900	\$349,200
Saanich East – SF-All	\$1,275,500	\$1,229,700	\$1,157,900	\$1,121,600	\$989,000	\$863,600	\$832,800	\$394,500
Saanich West – SF-All	\$1,093,700	\$1,071,900	\$1,038,400	\$976,500	\$847,500	\$726,000	\$671,700	\$329,100
Sooke – SF-All	\$887,500	\$853,600	\$838,800	\$790,500	\$642,100	\$533,500	\$439,700	\$265,000
Langford – SF-All	\$1,004,300	\$985,500	\$960,600	\$874,700	\$740,400	\$624,000	\$545,700	\$308,000
Metchosin – SF-All	\$1,380,300	\$1,387,100	\$1,342,500	\$1,245,500	\$1,015,900	\$919,900	\$791,900	\$455,400
Colwood – SF-AII	\$1,060,400	\$1,001,600	\$998,900	\$912,400	\$815,000	\$678,600	\$602,400	\$332,600
Highlands – SF-All	\$1,515,500	\$1,400,600	\$1,310,400	\$1,339,000	\$1,106,300	\$963,300	\$860,800	\$493,000
North Saanich – SF-All	\$1,481,300	\$1,425,700	\$1,352,500	\$1,311,000	\$1,084,700	\$953,400	\$853,400	\$487,900
Sidney – SF-All	\$1,031,100	\$997,600	\$959,300	\$907,100	\$769,400	\$660,500	\$587,400	\$316,500
Central Saanich – SF-All	\$1,171,200	\$1,139,400	\$1,073,600	\$1,032,500	\$917,800	\$754,100	\$690,100	\$357,400
ML Malahat & Area – SF-All	\$960,600	\$941,700	\$882,700	\$852,200	\$728,600	\$572,200	\$467,200	\$282,300
GI Gulf Islands – SF-All	\$718,300	\$718,000	\$706,900	\$665,300	\$558,100	\$474,200	\$378,400	\$271,500

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group

VREB District Summary

HPI or Benchmark Price

HPI

Benchmark Price

Value or percent change Value

Percent change

2. Property Type

- Single Family-All (SF-All)

3. Area/Property Type Selection

Αl

			HPI by Timef	rame and Prope	erty Type			
	March 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – SF-AII	318.8	309.9	298.0	283.2	244.4	208.1	190.1	100.0
Victoria – SF-All	309.6	297.7	284.5	279.0	251.0	221.2	206.7	100.0
Victoria West – SF-All	362.2	359.4	345.0	325.3	277.6	218.7	205.8	100.0
Oak Bay – SF-All	300.6	291.9	287.3	274.2	245.0	210.2	204.8	100.0
Esquimalt – SF-All	336.1	332.3	321.2	299.2	256.1	210.6	197.1	100.0
View Royal – SF-All	318.8	313.2	300.8	286.7	240.3	207.0	194.4	100.0
Saanich East – SF-All	323.3	311.7	293.5	284.3	250.7	218.9	211.1	100.0
Saanich West – SF-All	332.3	325.7	315.5	296.7	257.5	220.6	204.1	100.0
Sooke – SF-AII	334.9	322.1	316.5	298.3	242.3	201.3	165.9	100.0
Langford – SF-All	326.1	320.0	311.9	284.0	240.4	202.6	177.2	100.0
Metchosin – SF-All	303.1	304.6	294.8	273.5	223.1	202.0	173.9	100.0
Colwood – SF-All	318.8	301.1	300.3	274.3	245.0	204.0	181.1	100.0
Highlands – SF-All	307.4	284.1	265.8	271.6	224.4	195.4	174.6	100.0
North Saanich – SF-All	303.6	292.2	277.2	268.7	222.3	195.4	174.9	100.0
Sidney – SF-All	325.8	315.2	303.1	286.6	243.1	208.7	185.6	100.0
Central Saanich – SF-All	327.7	318.8	300.4	288.9	256.8	211.0	193.1	100.0
ML Malahat & Area – SF-All	340.3	333.6	312.7	301.9	258.1	202.7	165.5	100.0
GI Gulf Islands – SF-All	264.6	264.5	260.4	245.1	205.6	174.7	139.4	100.0

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price HPI

Benchmark Price

Value or percent change

Value

Percent change

1. Area Group

VREB District Summary

2. Property Type

- Condo Apartment (Con)

3. Area/Property Type Selection

Αl

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	March 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Con	\$631,100	\$597,700	\$563,500	\$542,700	\$492,700	\$462,300	\$383,400	\$188,800
Victoria – Con	\$601,600	\$575,300	\$554,300	\$525,400	\$484,000	\$479,000	\$394,800	\$190,600
Victoria West – Con	\$843,500	\$831,000	\$742,100	\$742,100	\$681,200	\$612,600	\$542,700	\$266,900
Oak Bay – Con	\$760,200	\$715,600	\$683,100	\$654,500	\$596,500	\$555,400	\$493,100	\$238,700
Esquimalt – Con	\$583,600	\$565,700	\$505,000	\$503,700	\$444,700	\$366,600	\$321,500	\$147,900
View Royal – Con	\$651,500	\$614,800	\$563,600	\$558,600	\$500,300	\$450,500	\$362,200	\$201,600
Saanich East – Con	\$583,100	\$540,300	\$512,600	\$480,800	\$429,900	\$402,100	\$336,700	\$159,100
Saanich West – Con	\$582,600	\$544,000	\$509,600	\$485,300	\$436,800	\$399,200	\$338,400	\$155,000
Sooke – Con	\$445,400	\$415,100	\$382,100	\$378,300	\$322,900	\$283,600	\$223,100	\$122,100
Langford – Con	\$570,300	\$530,900	\$490,800	\$481,900	\$433,400	\$384,500	\$309,300	\$160,600
Colwood – Con	\$477,800	\$446,100	\$412,800	\$409,600	\$365,000	\$331,600	\$258,200	\$129,900
North Saanich – Con	\$761,200	\$720,500	\$683,100	\$677,600	\$615,000	\$563,200	\$429,200	\$276,900
Sidney – Con	\$604,600	\$571,000	\$544,800	\$535,600	\$485,300	\$445,600	\$338,700	\$205,900
Central Saanich – Con	\$557,900	\$528,000	\$502,900	\$491,700	\$450,900	\$428,900	\$340,600	\$200,600

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price

HPI

Benchmark Price

ValuePercent change

Value or percent change

1. Area Group

VREB District Summary

2. Property TypeCondo Apartment (Con)

3. Area/Property Type Selection

ΑII

			HPI by Timef	rame and Prope	erty Type			
	March 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Con	334.3	316.6	298.5	287.5	261.0	244.9	203.1	100.0
Victoria – Con	315.6	301.8	290.8	275.6	253.9	251.3	207.1	100.0
Victoria West – Con	316.0	311.3	278.0	278.0	255.2	229.5	203.3	100.0
Oak Bay – Con	318.5	299.8	286.2	274.2	249.9	232.7	206.6	100.0
Esquimalt – Con	394.6	382.5	341.5	340.6	300.7	247.9	217.4	100.0
View Royal – Con	323.1	304.9	279.5	277.0	248.1	223.4	179.6	100.0
Saanich East – Con	366.5	339.6	322.2	302.2	270.2	252.7	211.6	100.0
Saanich West – Con	376.0	351.1	328.9	313.2	281.9	257.6	218.4	100.0
Sooke – Con	364.7	339.9	312.9	309.8	264.4	232.2	182.7	100.0
Langford – Con	355.1	330.6	305.6	300.1	269.9	239.4	192.6	100.0
Colwood – Con	367.7	343.3	317.7	315.2	280.9	255.2	198.7	100.0
North Saanich – Con	274.9	260.2	246.7	244.7	222.1	203.4	155.0	100.0
Sidney – Con	293.6	277.3	264.6	260.1	235.7	216.4	164.5	100.0
Central Saanich – Con	278.1	263.2	250.7	245.1	224.8	213.8	169.8	100.0

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price
HPI
Benchmark Price

Value or percent change

Value

Percent change

1. Area Group

VREB District Summary

2. Property TypeTownhouse (Twn)

3. Area/Property Type Selection

ΑII

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	March 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Twn	\$791,700	\$786,100	\$763,300	\$725,600	\$641,500	\$570,000	\$473,400	\$267,700
Victoria – Twn	\$836,900	\$873,600	\$821,800	\$810,600	\$721,500	\$650,600	\$568,800	\$303,000
Victoria West – Twn	\$807,000	\$803,500	\$799,500	\$737,200	\$671,300	\$563,700	\$415,300	\$204,100
Esquimalt – Twn	\$744,200	\$733,900	\$735,700	\$690,500	\$615,000	\$517,400	\$394,600	\$219,300
View Royal – Twn	\$850,700	\$840,700	\$834,300	\$788,900	\$729,000	\$643,900	\$503,600	\$277,200
Saanich East – Twn	\$939,900	\$919,700	\$892,400	\$850,700	\$745,900	\$679,400	\$561,000	\$316,600
Saanich West – Twn	\$777,400	\$759,200	\$732,800	\$690,600	\$598,400	\$570,000	\$449,800	\$260,600
Sooke – Twn	\$647,800	\$648,800	\$629,700	\$599,300	\$532,400	\$449,500	\$380,500	\$235,600
Langford – Twn	\$626,000	\$627,300	\$607,600	\$576,700	\$519,700	\$458,800	\$384,300	\$229,000
Colwood – Twn	\$696,100	\$695,800	\$673,800	\$640,500	\$573,500	\$510,500	\$429,000	\$262,100
Sidney – Twn	\$877,600	\$839,300	\$813,800	\$773,600	\$667,200	\$599,300	\$483,400	\$269,500
Central Saanich – Twn	\$785,600	\$739,700	\$729,800	\$679,400	\$590,200	\$535,700	\$430,300	\$245,700
ML Malahat & Area – Twn	\$854,100	\$821,700	\$828,300	\$753,300	\$655,300	\$531,400	\$429,100	\$241,900
GI Gulf Islands – Twn	\$957,400	\$920,400	\$938,000	\$859,500	\$724,300	\$488,000	\$429,200	\$266,100

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price

HPI

Benchmark Price

ValuePercent change

1. Area Group

VREB District Summary

2. Property Type– Townhouse (Twn)

3. Area/Property Type Selection

Value or percent change

ΑII

			HPI by Timef	rame and Prope	erty Type			
	March 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Twn	295.7	293.6	285.1	271.0	239.6	212.9	176.8	100.0
Victoria – Twn	276.2	288.3	271.2	267.5	238.1	214.7	187.7	100.0
Victoria West – Twn	395.4	393.7	391.7	361.2	328.9	276.2	203.5	100.0
Esquimalt – Twn	339.3	334.6	335.4	314.8	280.4	235.9	179.9	100.0
View Royal – Twn	306.9	303.3	301.0	284.6	263.0	232.3	181.7	100.0
Saanich East – Twn	296.9	290.5	281.9	268.7	235.6	214.6	177.2	100.0
Saanich West – Twn	298.3	291.3	281.2	265.0	229.6	218.7	172.6	100.0
Sooke – Twn	275.0	275.4	267.3	254.4	226.0	190.8	161.5	100.0
Langford – Twn	273.3	273.9	265.3	251.8	226.9	200.3	167.8	100.0
Colwood – Twn	265.6	265.5	257.1	244.4	218.8	194.8	163.7	100.0
Sidney – Twn	325.7	311.5	302.0	287.1	247.6	222.4	179.4	100.0
Central Saanich – Twn	319.7	301.0	297.0	276.5	240.2	218.0	175.1	100.0
ML Malahat & Area – Twn	353.1	339.7	342.4	311.4	270.9	219.7	177.4	100.0
GI Gulf Islands – Twn	359.8	345.9	352.5	323.0	272.2	183.4	161.3	100.0

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group

VREB Area Summary

HPI or Benchmark Price

- Single Family-All (SF-All)

O HPI

Benchmark Price

2. Property Type

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

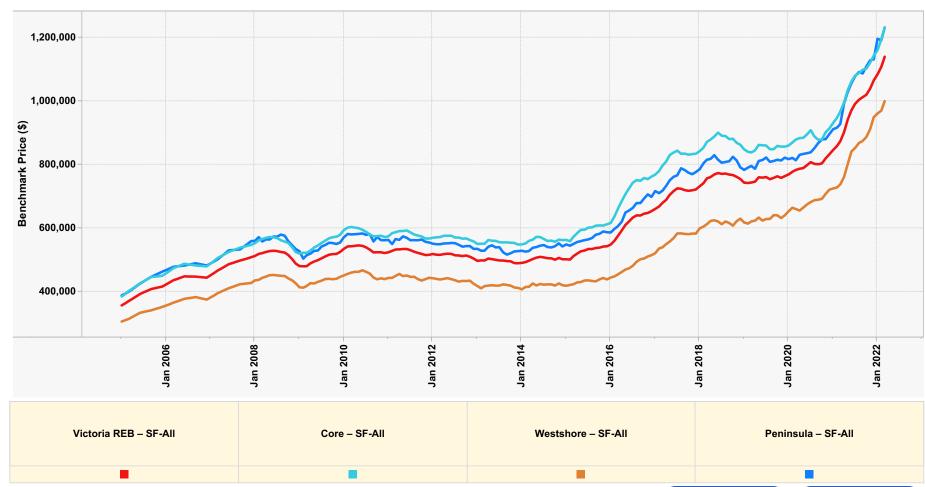
3. Area/Property Type Selection

Multiple values

Benchmark Price Performance over Time

Select Date Range:

All values



 $\textbf{Note:} \ \text{Areas with insufficient sales are not included in the HPI}.$





Click here to learn more

1. Area Group

VREB Area Summary

HPI or Benchmark Price

○ HPI

Benchmark Price

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

2. Property Type 3. Area/Property Type Selection - Condo Apartment (Con)

ΑII

Benchmark Price Performance over Time

Select Date Range:

All values



Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group VREB Area Summary

HPI or Benchmark Price HPI

Benchmark Price

2. Property Type

- Townhouse (Twn)

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

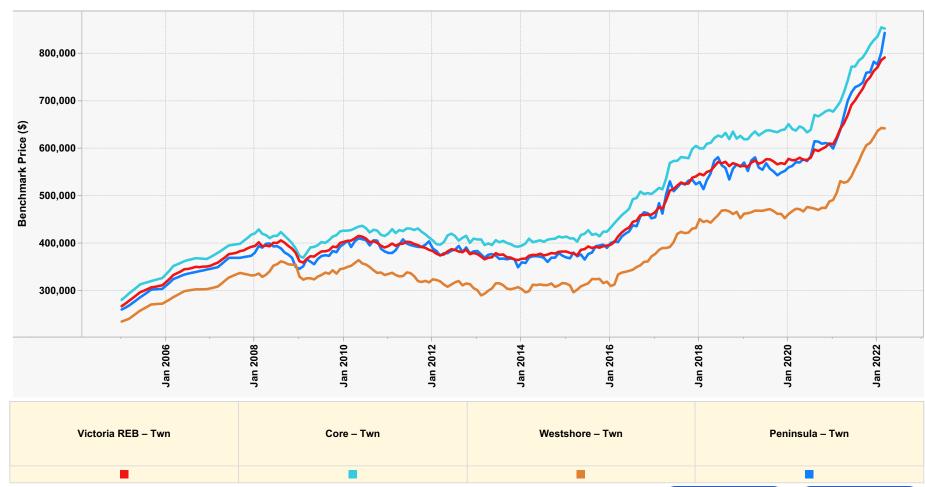
3. Area/Property Type Selection

Multiple values

Benchmark Price Performance over Time

Select Date Range:

All values



Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group VREB Area Summary HPI or Benchmark Price HPI

Benchmark Price

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

2. Property Type
Multiple values

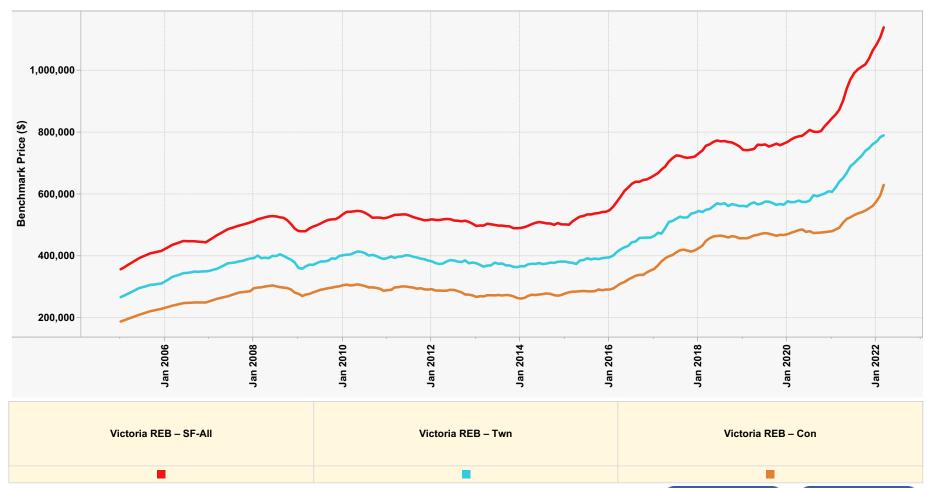
3. Area/Property Type Selection Multiple values

Adding labels

Benchmark Price Performance over Time

Select Date Range:

All values



Note: Areas with insufficient sales are not included in the HPI.





Residential Waterfront Properties Integrated Into Their Own Districts

District	Units	Total Volume
Residential		
Single Family Detached		
Greater Victoria		
Victoria / Victoria West	41	\$58,778,900
Oak Bay	30	\$68,238,781
Esquimalt	13	\$14,942,000
View Royal	8	\$9,868,000
Saanich East	72	\$110,947,399
Saanich West	29	\$37,320,000
Central Saanich	14	\$19,012,000
North Saanich	20	\$36,991,500
Sidney	17	\$21,305,500
Highlands	3	\$6,326,000
Colwood	26	\$31,655,966
Langford	64	\$81,107,638
Metchosin	6	\$11,425,000
Sooke	29	\$29,410,803
Gulf Islands	23	\$28,758,700
Total Greater Victoria	395	\$566,088,187
Other Areas		
Malahat & Area	17	\$21,682,655
Total Other Areas	17	\$21,682,655
Total Single Family Detached	412	\$587,770,842
Condo Apartment		
Greater Victoria		
Victoria / Victoria West	133	\$82,652,417
Oak Bay	7	\$6,110,000
Esquimalt	17	\$11,155,650
View Royal	8	\$5,057,119
Saanich East	38	\$27,250,576
Saanich West	9	\$4,864,500
Central Saanich	5	\$3,278,000
North Saanich	2	\$1,705,000
Sidney	14	\$15,699,000
Colwood	5	\$3,515,888
Langford	39	\$25,291,903
Sooke	2	\$987,000
Total Greater Victoria	279	\$187,567,053
Total Condo Apartment	279	\$187,567,053
Total Collab Apartificit	213	Ţ101,001,000



Residential Waterfront Properties Integrated Into Their Own Districts

District	Units	Total Volume
	Units	rotal volume
Row/Townhouse		
Greater Victoria		
Victoria / Victoria West	16	\$14,784,500
Oak Bay	2	\$1,925,000
Esquimalt	2	\$1,550,850
View Royal	4	\$3,140,400
Saanich East	8	\$6,996,555
Saanich West	3	\$3,130,000
Central Saanich	4	\$3,045,999
North Saanich	1	\$1,200,000
Sidney	5	\$4,385,500
Colwood	8	\$7,606,326
Langford	24	\$19,751,023
Sooke	5	\$3,987,400
Gulf Islands	3	\$1,949,900
Total Greater Victoria	85	\$73,453,453
Total Row/Townhouse	85	\$73,453,453
Manufactured Home		
Greater Victoria		
View Royal	3	\$494,000
Central Saanich	2	\$1,149,590
Sidney	3	\$1,700,000
Langford	4	\$940,111
Sooke	2	\$615,000
Gulf Islands	2	\$555,000
Total Greater Victoria	16	\$5,453,701
Other Areas	.•	+-,,
	•	# F00 000
Malahat & Area	2	\$520,000
Total Other Areas	2	\$520,000
Total Manufactured Home	18	\$5,973,701
otal Residential	794	\$854,765,049

Residential Waterfront Properties Integrated Into Their Own Districts

Produced: 01-Apr-2022

District	Units	Total Volume
Other Property		
● Lots & Acreage		
Greater Victoria		
View Royal	2	\$1,240,000
Saanich West	1	\$740,000
North Saanich	1	\$869,000
Langford	1	\$800,000
Sooke	9	\$4,670,000
Gulf Islands	2	\$864,950
Total Greater Victoria	16	\$9,183,950
Other Areas		
Malahat & Area	2	\$1,622,900
Total Other Areas	2	\$1,622,900
Total Lots & Acreage	18	\$10,806,850
Other Commercial Properties	21	\$18,125,728
Grand Totals	833	\$883,697,627



Waterfront Properties Segregated Into a 'Waterfront' District

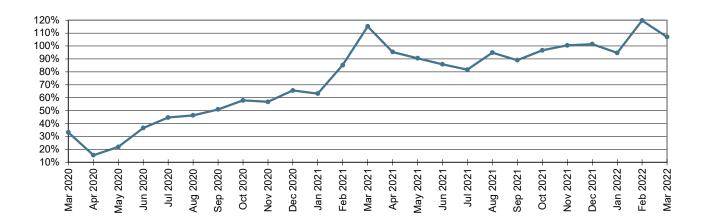
District	Units	Total Volume
Residential		
 Single Family Detached 		
Greater Victoria		
Victoria	35	\$52,597,900
Victoria West	5	\$5,431,000
Oak Bay	28	\$59,256,667
Esquimalt	13	\$14,942,000
View Royal	8	\$9,868,000
Saanich East	71	\$108,747,399
Saanich West	28	\$35,405,000
Central Saanich	14	\$19,012,000
North Saanich	19	\$31,591,500
Sidney	15	\$16,381,500
Highlands	2	\$4,325,000
Colwood	26	\$31,655,966
Langford	64	\$81,107,638
Metchosin	5	\$7,175,000
Sooke	28	\$28,009,915
Gulf Islands	14	\$13,229,000
Waterfront (all districts)	20	\$47,352,702
Total Greater Victoria	395	\$566,088,187
Other Areas		
Malahat & Area	16	\$19,807,655
Waterfront (all districts)	1	\$1,875,000
Total Other Areas	17	\$21,682,655
Total Single Family Detached	412	\$587,770,842
Condo Apartment		•
Greater Victoria		
	110	\$65 000 249
Victoria Victoria West	110	\$65,909,318 \$12,858,100
		\$12,858,100 \$6,110,000
Oak Bay	7	\$6,110,000 \$8,070,650
Esquimalt	14	\$8,970,650
View Royal	7	\$4,447,119
Saanich East	38	\$27,250,576
Saanich West	7	\$3,860,500
Central Saanich	5	\$3,278,000
North Saanich	2	\$1,705,000
Sidney	10	\$7,775,000
Colwood	4	\$2,545,888
Langford	39	\$25,291,903
Waterfront (all districts)	18	\$17,564,999
Total Greater Victoria	279	\$187,567,053
Total Condo Apartment	279	\$187,567,053



District	Units	Total Volume
● Row/Townhouse		
Greater Victoria		
Victoria	14	\$12,862,500
Victoria West	1	\$911,000
Oak Bay	2	\$1,925,000
Esquimalt	2	\$1,550,850
View Royal	4	\$3,140,400
Saanich East	8	\$6,996,555
Saanich West	3	\$3,130,000
Central Saanich	4	\$3,045,999
North Saanich	1	\$1,200,000
Sidney	5	\$4,385,500
Colwood	8	\$7,606,326
Langford	24	\$19,751,023
Sooke	2	\$1,490,000
Gulf Islands	3	\$1,949,900
Waterfront (all districts)	4	\$3,508,400
Total Greater Victoria	85	\$73,453,453
Total Row/Townhouse	85	\$73,453,453
Manufactured Home		
Greater Victoria		
View Royal	3	\$494,000
Central Saanich	2	\$1,149,590
Sidney	3	\$1,700,000
Langford	4	\$940,111
Sooke	2	\$615,000
Gulf Islands	2	\$555,000
Total Greater Victoria	16	\$5,453,701
Other Areas		
Malahat & Area	2	\$520,000
Total Other Areas	2	\$520,000
Total Manufactured Home	18	\$5,973,701
otal Residential	794	\$854,765,049



, , ,			
District	Units	Total Volume	
Other Property			
● Lots & Acreage			
Greater Victoria			
View Royal	2	\$1,240,000	
Saanich West	1	\$740,000	
North Saanich	1	\$869,000	
Langford	1	\$800,000	
Sooke	9	\$4,670,000	
Gulf Islands	2	\$864,950	
Total Greater Victoria	16	\$9,183,950	
Other Areas			
Malahat & Area	2	\$1,622,900	
Total Other Areas	2	\$1,622,900	
Total Lots & Acreage	18	\$10,806,850	
Other Commercial Properties	21	\$18,125,728	
Grand Totals	833	\$883,697,627	



The Sales to Active Listings Ratio

This chart tracks the ratio of total residential sales over total active residential listings at month-end for each of the last 25 months.

The active listing count and the sales count can be viewed as indicators of housing supply and demand respectively. Observing the ratio between them can thus help indicate a "buyers' market", where there is sustained downward pressure on prices, and a "sellers' market", where there is sustained upward pressure on prices.

Based on a regression analysis performed by the Economics Department of the BC Real Estate Association in each market area of the province, the Sales to Active Listings Ratio for Victoria can be interpreted as follows:

- below 14%, there is downward pressure on prices (buyers' market)
- above 20%, there is upward pressure on prices (sellers' market)
- in the 14-20% range, there is little pressure on prices either way (balanced market)

Includes All MLS® Property Types Produced: 01-Apr-2022

	C This Year	urrent Month Last Year	% Change	This Year	Year To Date Last Year	% Change
Single Family - Residenti		_uot i cui	, o change	Tillo Tour	2001 1001	, a Gridinge
Units Listed	1 ai 470	567	-17 %	1010	1189	-14 %
Units Listed Units Sold	470 329	468	-17 % -30 %	1019 727	1000	-14 % -27 %
			-30 %			-27 %
Sell/List Ratio	70 %	83 %	40.0/	71 %	84 %	40.0/
Sales Dollars	\$458,170,136	\$527,624,057	-13 %	\$1,008,132,308	\$1,123,145,392	-10 %
Average Price / Unit	\$1,392,614	\$1,127,402	24 %	\$1,386,702	\$1,123,145	23 %
Price Ratio	106 %	105 %	00.0/	107 %	103 %	45.0/
Days To Sell	12	15	-20 %	13	23	-45 %
Active Listings at Month End	276	292	-5 %			
Single Family - Residenti	ial Waterfront					
Units Listed	34	31	10 %	78	83	-6 %
Units Sold	16	20	-20 %	39	61	-36 %
Sell/List Ratio	47 %	65 %		50 %	73 %	
Sales Dollars	\$48,148,702	\$45,281,650	6 %	\$102,283,452	\$127,827,550	-20 %
Average Price / Unit	\$3,009,294	\$2,264,083	33 %	\$2,622,653	\$2,095,534	25 %
Price Ratio	98 %	99 %		100 %	97 %	
Days To Sell	51	46	9 %	50	79	-38 %
Active Listings at Month End	63	46	37 %			
Single Family - Residenti	ial Acreage					
Units Listed	46	61	-25 %	96	120	-20 %
Units Sold	30	42	-29 %	57	94	-39 %
Sell/List Ratio	65 %	69 %		59 %	78 %	
Sales Dollars	\$48,913,000	\$61,166,808	-20 %	\$91,604,600	\$151,106,608	-39 %
Average Price / Unit	\$1,630,433	\$1,456,353	12 %	\$1,607,098	\$1,607,517	0 %
Price Ratio	99 %	102 %		100 %	100 %	
Days To Sell	26	51	-50 %	30	63	-52 %
Active Listings at Month End	48	61	-21 %			
Condo Apartment						
Units Listed	344	419	-18 %	900	1098	-18 %
Units Sold	279	377	-26 %	734	883	-17 %
Sell/List Ratio	81 %	90 %		82 %	80 %	
Sales Dollars	\$187,567,053	\$208,909,573	-10 %	\$497,369,917	\$472,203,604	5 %
Average Price / Unit	\$672,283	\$554,137	21 %	\$677,616	\$534,772	27 %
Price Ratio	104 %	100 %		104 %	100 %	
Days To Sell	14	29	-51 %	17	33	-49 %
Active Listings at Month End	212	385	-45 %			



Includes All MLS® Property Types Produced: 01-Apr-2022

	C This Year	urrent Month Last Year	% Change	Y This Year	ear To Date Last Year	% Change
Row/Townhouse	11110 1001	2401 1041	70 Gildings	Tillo Toul	Edot Four	70 Gilango
Units Listed	140	157	-11 %	289	390	-26 %
Units Sold	85	140	-39 %	227	307	-26 %
Sell/List Ratio	61 %	89 %	-39 /0	79 %	79 %	-20 /6
Sales Dollars	\$73,453,453	\$95,796,025	-23 %	\$201,651,028	\$207,444,696	-3 %
Average Price / Unit	\$864,158	\$684,257	26 %	\$888,331	\$675,716	31 %
Price Ratio	4004,130 107 %	102 %	20 /0	په موهوري ا 106 %	102 %	31 /0
Days To Sell	14	24	-42 %	18	29	-36 %
Active Listings at Month End	75	114	-34 %	10	29	-30 /0
•		114	-34 /0			
Half Duplex (Up and Do	wn)					
Units Listed	1	4	-75 %	3	6	-50 %
Units Sold	1	2	-50 %	2	4	-50 %
Sell/List Ratio	100 %	50 %		67 %	67 %	
Sales Dollars	\$840,000	\$2,438,900	-66 %	\$2,624,000	\$4,573,900	-43 %
Average Price / Unit	\$840,000	\$1,219,450	-31 %	\$1,312,000	\$1,143,475	15 %
Price Ratio	94 %	105 %		95 %	101 %	
Days To Sell	27	12	125 %	218	17	1218 %
Active Listings at Month End	2	2	0 %			
Half Duplex (Side by Side	de)					
Units Listed	33	37	-11 %	72	85	-15 %
Units Sold	24	31	-23 %	51	72	-29 %
Sell/List Ratio	73 %	84 %		71 %	85 %	
Sales Dollars	\$21,950,004	\$27,697,692	-21 %	\$46,640,899	\$54,363,755	-14 %
Average Price / Unit	\$914,584	\$893,474	2 %	\$914,527	\$755,052	21 %
Price Ratio	108 %	105 %		108 %	104 %	
Days To Sell	8	17	-52 %	13	25	-46 %
Active Listings at Month End	21	22	-5 %			
Half Duplex (Front and I	Back)					
Units Listed	6	7	-14 %	11	12	-8 %
Units Sold	2	1	100 %	3	7	-57 %
Sell/List Ratio	33 %	14 %		27 %	58 %	
Sales Dollars	\$1,925,000	\$1,020,000	89 %	\$2,536,000	\$6,112,350	-59 %
Average Price / Unit	\$962,500	\$1,020,000	-6 %	\$845,333	\$873,193	-3 %
Price Ratio	114 %	105 %		113 %	100 %	
Days To Sell	6	20	-73 %	8	22	-63 %
Active Listings at Month End	3	6	-50 %			



Includes All MLS® Property Types

Produced: 01-Apr-2022

	C This Year	Current Month Last Year	% Change	Y This Year	ear To Date Last Year	% Change
Recreational						
Units Listed	6	2	200 %	10	7	43 %
Units Sold	5	1	400 %	7	8	-13 %
Sell/List Ratio	83 %	50 %		70 %	114 %	
Sales Dollars	\$1,079,000	\$39,000	2667 %	\$2,043,250	\$1,152,000	77 %
Average Price / Unit	\$215,800	\$39,000	453 %	\$291,893	\$144,000	103 %
Price Ratio	96 %	98 %		94 %	96 %	
Days To Sell	57	257	-78 %	65	455	-86 %
Active Listings at Month End	9	8	13 %			
Manufactured Home						
Units Listed	30	31	-3 %	64	61	5 %
Units Sold	18	19	-5 %	44	46	-4 %
Sell/List Ratio	60 %	61 %		69 %	75 %	
Sales Dollars	\$5,973,701	\$10,779,400	-45 %	\$14,880,101	\$19,985,701	-26 %
Average Price / Unit	\$331,872	\$567,337	-42 %	\$338,184	\$434,472	-22 %
Price Ratio	101 %	102 %		100 %	99 %	
Days To Sell	27	37	-28 %	32	47	-31 %
Active Listings at Month End	33	28	18 %			
Residential Lots						
Units Listed	26	26	0 %	71	70	1 %
Units Sold	13	24	-46 %	44	80	-45 %
Sell/List Ratio	50 %	92 %		62 %	114 %	
Sales Dollars	\$7,149,850	\$11,711,700	-39 %	\$24,896,046	\$36,649,195	-32 %
Average Price / Unit	\$549,988	\$487,988	13 %	\$565,819	\$458,115	24 %
Price Ratio	101 %	102 %		100 %	99 %	
Days To Sell	27	87	-68 %	29	116	-75 %
Active Listings at Month End	39	43	-9 %			
Residential Lots - Water	front					
Units Listed	3	0	%	10	11	-9 %
Units Sold	1	5	-80 %	2	16	-88 %
Sell/List Ratio	33 %	%		20 %	145 %	
Sales Dollars	-\$667,000	\$2,418,900	-128 %	\$1,633,000	\$8,354,795	-80 %
Average Price / Unit	-\$667,000	\$483,780	-238 %	\$816,500	\$522,175	56 %
Price Ratio	66 %	95 %		110 %	97 %	
Days To Sell	7	21	-67 %	7	218	-97 %
Active Listings at Month End	8	8	0 %			



Includes All MLS® Property Types Produced: 01-Apr-2022

	Current Month			Year To Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Residential Acreage						
Units Listed	10	12	-17 %	32	33	-3 %
Units Sold	4	8	-50 %	16	29	-45 %
Sell/List Ratio	40 %	67 %		50 %	88 %	
Sales Dollars	\$4,324,000	\$5,959,000	-27 %	\$12,239,400	\$16,951,780	-28 %
Average Price / Unit	\$1,081,000	\$744,875	45 %	\$764,963	\$584,544	31 %
Price Ratio	104 %	100 %		100 %	98 %	
Days To Sell	111	101	10 %	98	105	-7 %
Active Listings at Month End	33	35	-6 %			
Residential Acreage - W	/aterfront					
Units Listed	1	3	-67 %	4	8	-50 %
Units Sold	0	9	-100 %	3	15	-80 %
Sell/List Ratio	%	300 %		75 %	188 %	
Sales Dollars	\$0	\$7,435,000	-100 %	\$2,014,000	\$11,170,000	-82 %
Average Price / Unit		\$826,111	%	\$671,333	\$744,667	-10 %
Price Ratio	%	94 %		96 %	95 %	
Days To Sell		291	%	134	264	-49 %
Active Listings at Month End	3	11	-73 %			
Revenue - Duplex/Triple	ex					
Units Listed	11	15	-27 %	26	30	-13 %
Units Sold	5	9	-44 %	14	15	-7 %
Sell/List Ratio	45 %	60 %		54 %	50 %	
Sales Dollars	\$6,745,000	\$10,152,771	-34 %	\$20,151,000	\$17,735,671	14 %
Average Price / Unit	\$1,349,000	\$1,128,086	20 %	\$1,439,357	\$1,182,378	22 %
Price Ratio	101 %	104 %		107 %	102 %	
Days To Sell	14	12	15 %	12	17	-30 %
Active Listings at Month End	10	10	0 %			
Revenue - Multi Units						
Units Listed	10	9	11 %	27	20	35 %
Units Sold	4	6	-33 %	7	12	-42 %
Sell/List Ratio	40 %	67 %		26 %	60 %	
Sales Dollars	\$5,992,000	\$14,717,500	-59 %	\$10,022,000	\$27,169,500	-63 %
Average Price / Unit	\$1,498,000	\$2,452,917	-39 %	\$1,431,714	\$2,264,125	-37 %
Price Ratio	104 %	92 %		103 %	96 %	
Days To Sell	11	34	-69 %	61	53	16 %
Active Listings at Month End	17	17	0 %			



Includes All MLS® Property Types

Produced: 01-Apr-2022

	This Year	Current Month Last Year	% Change	Ye This Year	ear To Date Last Year	% Change
Revenue - Apartment Block						
Units Listed	0	0	%	0	0	%
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		%	%	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	0	0	%			
Revenue - Commercial						
Units Listed	7	5	40 %	22	15	47 %
Units Sold	3	3	0 %	13	5	160 %
Sell/List Ratio	43 %	60 %		59 %	33 %	
Sales Dollars	\$7,715,000	\$3,567,000	116 %	\$20,687,212	\$8,082,756	156 %
Average Price / Unit	\$2,571,667	\$1,189,000	116 %	\$1,591,324	\$1,616,551	-2 %
Price Ratio	99 %	97 %		99 %	99 %	
Days To Sell	85	224	-62 %	52	152	-66 %
Active Listings at Month End	24	32	-25 %			
Revenue - Industrial						
Units Listed	2	1	100 %	14	10	40 %
Units Sold	7	0	%	14	6	133 %
Sell/List Ratio	350 %	%		100 %	60 %	
Sales Dollars	\$4,418,600	\$0	%	\$11,133,600	\$7,886,668	41 %
Average Price / Unit	\$631,229		%	\$795,257	\$1,314,445	-39 %
Price Ratio	101 %	%		100 %	97 %	
Days To Sell	51		%	35	47	-25 %
Active Listings at Month End	9	9	0 %			
Business with Land & Build	ling					
Units Listed	0	0	%	3	2	50 %
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		0 %	0 %	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	6	4	50 %			



Produced: 01-Apr-2022

Includes All MLS® Property Types

Current Month Year To Date This Year Last Year % Change This Year Last Year % Change **Business Only** 9 Units Listed 12 33 % 30 24 25 % Units Sold 0 2 -100 % 5 -20 % 4 22 % Sell/List Ratio % 13 % 21 % Sales Dollars -100 % -40 % \$0 \$840,000 \$805,000 \$1,331,500 Average Price / Unit \$420,000 % \$201.250 \$266.300 -24 % Price Ratio % 93 % 90 % 89 % Davs To Sell 134 % 81 165 -51 % Active Listings at Month End 54 35 54 % Motel/Hotel Units Listed 0 0 % 0 % 0 Units Sold 0 0 % 0 0 % % % Sell/List Ratio Sales Dollars \$0 \$0 % \$0 \$0 % Average Price / Unit % % Price Ratio % % % % Davs To Sell % Active Listings at Month End 0 0 % Lease - Office Units Listed 9 10 -10 % 26 35 -26 % Units Sold 4 5 -20 % 8 7 14 % 44 % 31 % Sell/List Ratio 50 % 20 % Sales Dollars \$56 \$95 -41 % \$70.036 \$1.869 3647 % Average Price / Unit \$14 \$19 -26 % \$8.755 \$267 3179 % Price Ratio 97 % 98 % 50553 % 96 % Days To Sell 96 139 -31 % 89 115 -23 % Active Listings at Month End 50 77 -35 % Lease - Retail Units Listed 7 57 % 21 -9 % 11 23 Units Sold 2 1 100 % 6 8 -25 % Sell/List Ratio 18 % 14 % 29 % 35 % Sales Dollars \$49 \$22 123 % \$155 \$8,412 -98 % Average Price / Unit \$25 \$22 11 % \$26 \$1,051 -98 % Price Ratio 96 % 92 % 97 % 92 % 6 % Days To Sell 150 141 90 -38 % 145 Active Listings at Month End 41 41 0 %



Produced: 01-Apr-2022

Includes All MLS® Property Types

Current Month Year To Date This Year Last Year % Change This Year Last Year % Change Lease - Warehouse Units Listed % % 0 0 0 0 Units Sold 0 0 % 0 0 % Sell/List Ratio % Sales Dollars \$0 % \$0 % \$0 \$0 Average Price / Unit % % Price Ratio % % % Davs To Sell % % Active Listings at Month End % 0 0 Lease - Industrial Units Listed 2 2 8 -75 % 0 -100 % Units Sold 0 0 % 0 0 % Sell/List Ratio % 0 % 0 % Sales Dollars \$0 \$0 % \$0 \$0 % Average Price / Unit % % Price Ratio % % % % Days To Sell % Active Listings at Month End 3 9 -67 % Lease - Other Units Listed 0 1 -100 % 0 1 -100 % Units Sold 1 0 % 1 0 % Sell/List Ratio % % 0 % Sales Dollars \$23 \$0 % \$23 \$0 % % Average Price / Unit \$23 % \$23 Price Ratio 100 % % 100 % % % Days To Sell 157 157 % Active Listings at Month End 3 5 -40 % Commercial Land Units Listed 5 3 67 % 4 175 % 11 Units Sold 0 0 % 2 2 0 % 50 % Sell/List Ratio % 18 % % Sales Dollars \$0 \$0 \$18,025,000 \$2,312,500 679 % Average Price / Unit % \$9,012,500 \$1,156,250 679 % Price Ratio % 99 % 88 % % Days To Sell 131 529 -75 % Active Listings at Month End 21 10 110 %



Monthly Comparative Activity By Property Type

March 2022

Includes All MLS® Property Types

Produced: 01-Apr-2022

	Current Month			Year To Date			
	This Year	Last Year	% Change	This Year	Last Year	% Change	
Grand Totals							
Units Listed	1217	1419	-14 %	2841	3345	-15 %	
Units Sold	833	1173	-29 %	2025	2682	-24 %	
Sell/List Ratio	68 %	83 %		71 %	80 %		
Sales Dollars	\$883,697,627	\$1,037,555,093	-15 %	\$2,091,442,027	\$2,305,570,202	-9 %	
Average Price / Unit	\$1,060,861	\$884,531	20 %	\$1,032,811	\$859,646	20 %	
Price Ratio	105 %	103 %		105 %	101 %		
Days To Sell	17	28	-42 %	19	39	-51 %	
Active Listings at Month End	1063	1310	-19 %				