

# Monthly Sales Summary

December 2011

Sunday, January 1, 2012

| Region<br>District            | Units      | Total Volume         | Average<br>Price | 6 Month<br>Average | Median<br>Price  |
|-------------------------------|------------|----------------------|------------------|--------------------|------------------|
| <b>Residential</b>            |            |                      |                  |                    |                  |
| ● Single Family               |            |                      |                  |                    |                  |
| <b>Greater Victoria</b>       |            |                      |                  |                    |                  |
| Victoria                      | 19         | \$9,960,900          | \$524,258        | \$583,913          | \$565,000        |
| Victoria West                 | 2          | \$804,000            | \$402,000        | \$451,592          | \$402,000        |
| Oak Bay                       | 8          | \$6,039,000          | \$754,875        | \$910,372          | \$757,500        |
| Esquimalt                     | 9          | \$4,296,000          | \$477,333        | \$456,013          | \$455,000        |
| View Royal                    | 4          | \$2,633,400          | \$658,350        | \$597,791          | \$666,750        |
| Saanich East                  | 35         | \$23,899,501         | \$682,843        | \$639,565          | \$606,000        |
| Saanich West                  | 14         | \$7,388,000          | \$527,714        | \$546,752          | \$493,000        |
| Central Saanich               | 5          | \$2,901,900          | \$580,380        | \$586,205          | \$542,500        |
| North Saanich                 | 10         | \$6,383,000          | \$638,300        | \$690,523          | \$590,000        |
| Sidney                        | 9          | \$4,562,500          | \$506,944        | \$479,610          | \$452,000        |
| Highlands                     | 1          | \$539,900            | \$539,900        | \$635,612          | \$539,900        |
| Colwood                       | 11         | \$4,901,750          | \$445,614        | \$496,659          | \$435,000        |
| Langford                      | 24         | \$12,577,408         | \$524,059        | \$505,684          | \$497,450        |
| Metchosin                     | 1          | \$570,000            | \$570,000        | \$666,062          | \$570,000        |
| Sooke                         | 10         | \$3,951,200          | \$395,120        | \$376,250          | \$398,500        |
| Waterfront (all districts)    | 8          | \$9,330,500          | \$1,166,313      | \$1,262,413        | \$924,000        |
| <b>Total Greater Victoria</b> | <b>170</b> | <b>\$100,738,959</b> | <b>\$592,582</b> | <b>\$607,221</b>   | <b>\$535,750</b> |
| <b>Other Areas</b>            |            |                      |                  |                    |                  |
| Shawnigan Lake / Malahat      | 2          | \$648,000            | \$324,000        | \$383,379          | \$324,000        |
| Gulf Islands                  | 6          | \$2,599,000          | \$433,167        | \$411,160          | \$415,000        |
| UpIsland / Mainland           | 3          | \$1,180,750          | \$393,583        | \$448,591          | \$418,000        |
| Waterfront (all districts)    | 2          | \$724,000            | \$362,000        | \$908,769          | \$362,000        |
| <b>Total Other Areas</b>      | <b>13</b>  | <b>\$5,151,750</b>   | <b>\$396,288</b> | <b>\$505,836</b>   | <b>\$384,000</b> |
| <b>Total Single Family</b>    | <b>183</b> | <b>\$105,890,709</b> | <b>\$578,638</b> | <b>\$597,793</b>   | <b>\$525,000</b> |
| ● Condominium                 |            |                      |                  |                    |                  |
| <b>Greater Victoria</b>       |            |                      |                  |                    |                  |
| Victoria                      | 35         | \$9,642,755          | \$275,507        | \$309,686          | \$250,000        |
| Victoria West                 | 14         | \$5,527,000          | \$394,786        | \$378,489          | \$355,000        |
| Oak Bay                       | 3          | \$1,372,500          | \$457,500        | \$367,478          | \$197,500        |
| Esquimalt                     | 1          | \$235,000            | \$235,000        | \$298,950          | \$235,000        |
| View Royal                    | 4          | \$947,000            | \$236,750        | \$278,703          | \$240,000        |
| Saanich East                  | 11         | \$3,062,250          | \$278,386        | \$287,940          | \$253,500        |
| Saanich West                  | 7          | \$1,945,000          | \$277,857        | \$270,507          | \$279,000        |
| Central Saanich               | 1          | \$244,000            | \$244,000        | \$259,782          | \$244,000        |
| Sidney                        | 3          | \$854,000            | \$284,667        | \$317,193          | \$272,000        |
| Langford                      | 4          | \$1,178,900          | \$294,725        | \$291,325          | \$286,450        |
| Sooke                         | 1          | \$212,500            | \$212,500        | \$212,500          | \$212,500        |
| Waterfront (all districts)    | 5          | \$2,553,000          | \$510,600        | \$536,771          | \$305,000        |
| <b>Total Greater Victoria</b> | <b>89</b>  | <b>\$27,773,905</b>  | <b>\$312,066</b> | <b>\$321,391</b>   | <b>\$270,000</b> |
| <b>Total Condominium</b>      | <b>89</b>  | <b>\$27,773,905</b>  | <b>\$312,066</b> | <b>\$321,177</b>   | <b>\$270,000</b> |

# Monthly Sales Summary

December 2011

Sunday, January 1, 2012

| Region<br>District              | Units      | Total Volume         | Average<br>Price | 6 Month<br>Average | Median<br>Price  |
|---------------------------------|------------|----------------------|------------------|--------------------|------------------|
| ● Townhouse                     |            |                      |                  |                    |                  |
| Greater Victoria                |            |                      |                  |                    |                  |
| Victoria                        | 5          | \$2,171,500          | \$434,300        | \$472,683          | \$462,500        |
| Victoria West                   | 1          | \$447,000            | \$447,000        | \$543,050          | \$447,000        |
| Oak Bay                         | 1          | \$572,000            | \$572,000        | \$532,167          | \$572,000        |
| Esquimalt                       | 3          | \$1,087,000          | \$362,333        | \$359,129          | \$375,000        |
| View Royal                      | 3          | \$1,240,400          | \$413,467        | \$380,865          | \$477,500        |
| Saanich East                    | 2          | \$977,500            | \$488,750        | \$476,698          | \$488,750        |
| Saanich West                    | 5          | \$1,809,600          | \$361,920        | \$402,629          | \$395,100        |
| Sidney                          | 2          | \$927,000            | \$463,500        | \$416,416          | \$463,500        |
| Colwood                         | 4          | \$1,418,700          | \$354,675        | \$358,638          | \$338,350        |
| Langford                        | 6          | \$2,292,394          | \$382,066        | \$343,712          | \$343,950        |
| Sooke                           | 2          | \$542,500            | \$271,250        | \$305,278          | \$271,250        |
| Waterfront (all districts)      | 1          | \$355,000            | \$355,000        | \$672,278          | \$355,000        |
| <b>Total Greater Victoria</b>   | <b>35</b>  | <b>\$13,840,594</b>  | <b>\$395,446</b> | <b>\$422,721</b>   | <b>\$385,000</b> |
| Other Areas                     |            |                      |                  |                    |                  |
| Upland / Mainland               | 2          | \$505,000            | \$252,500        | \$281,917          | \$252,500        |
| <b>Total Other Areas</b>        | <b>2</b>   | <b>\$505,000</b>     | <b>\$252,500</b> | <b>\$296,373</b>   | <b>\$252,500</b> |
| <b>Total Townhouse</b>          | <b>37</b>  | <b>\$14,345,594</b>  | <b>\$387,719</b> | <b>\$416,361</b>   | <b>\$375,000</b> |
| ● Manufactured Homes            |            |                      |                  |                    |                  |
| Greater Victoria                |            |                      |                  |                    |                  |
| View Royal                      | 1          | \$105,000            | \$105,000        | \$140,182          | \$105,000        |
| Central Saanich                 | 3          | \$524,500            | \$174,833        | \$156,047          | \$147,500        |
| Sidney                          | 1          | \$250,000            | \$250,000        | \$220,167          | \$250,000        |
| Langford                        | 2          | \$162,500            | \$81,250         | \$90,654           | \$81,250         |
| Sooke                           | 2          | \$132,000            | \$66,000         | \$122,709          | \$66,000         |
| Waterfront (all districts)      | 1          | \$125,000            | \$125,000        | \$600,000          | \$125,000        |
| <b>Total Greater Victoria</b>   | <b>10</b>  | <b>\$1,299,000</b>   | <b>\$129,900</b> | <b>\$156,993</b>   | <b>\$115,000</b> |
| Other Areas                     |            |                      |                  |                    |                  |
| Gulf Islands                    | 1          | \$215,000            | \$215,000        | \$201,671          | \$215,000        |
| <b>Total Other Areas</b>        | <b>1</b>   | <b>\$215,000</b>     | <b>\$215,000</b> | <b>\$172,842</b>   | <b>\$215,000</b> |
| <b>Total Manufactured Homes</b> | <b>11</b>  | <b>\$1,514,000</b>   | <b>\$137,636</b> | <b>\$159,463</b>   | <b>\$125,000</b> |
| <b>Total Residential</b>        | <b>320</b> | <b>\$149,524,208</b> |                  |                    |                  |

# Monthly Sales Summary

December 2011

Sunday, January 1, 2012

| Region<br>District                             | Units      | Total Volume         | Average<br>Price | 6 Month<br>Average | Median<br>Price  |
|--|------------|----------------------|------------------|--------------------|------------------|
| <b>Other Property</b>                          |            |                      |                  |                    |                  |
| ● Lots & Acreage (Incl Wtrfrnt)                |            |                      |                  |                    |                  |
| <b>Greater Victoria</b>                        |            |                      |                  |                    |                  |
| View Royal                                     | 1          | \$445,000            | \$445,000        | \$350,180          | \$445,000        |
| Saanich East                                   | 1          | \$355,000            | \$355,000        | \$505,333          | \$355,000        |
| North Saanich                                  | 1          | \$565,000            | \$565,000        | \$454,000          | \$565,000        |
| Highlands                                      | 1          | \$865,000            | \$865,000        | \$553,750          | \$865,000        |
| Langford                                       | 5          | \$1,012,400          | \$202,480        | \$137,356          | \$195,000        |
| <b>Total Greater Victoria</b>                  | <b>9</b>   | <b>\$3,242,400</b>   | <b>\$360,267</b> | <b>\$314,921</b>   | <b>\$239,900</b> |
| <b>Other Areas</b>                             |            |                      |                  |                    |                  |
| Shawnigan Lake / Malahat                       | 1          | \$188,000            | \$188,000        | \$144,250          | \$188,000        |
| Upland / Mainland                              | 1          | \$360,000            | \$360,000        | \$286,554          | \$360,000        |
| <b>Total Other Areas</b>                       | <b>2</b>   | <b>\$548,000</b>     | <b>\$274,000</b> | <b>\$248,476</b>   | <b>\$274,000</b> |
| <b>Total Lots &amp; Acreage (Incl Wtrfrnt)</b> | <b>11</b>  | <b>\$3,790,400</b>   | <b>\$344,582</b> | <b>\$293,938</b>   | <b>\$239,900</b> |
| ● Other Commercial Properties                  |            |                      |                  |                    |                  |
|  | <b>8</b>   | <b>\$6,460,010</b>   | <b>\$807,501</b> |                    |                  |
| <b>Grand Totals</b>                            | <b>339</b> | <b>\$159,774,618</b> |                  |                    |                  |