

# Monthly Sales Summary

April 2, 2007

March 2007

| Region<br>District            | Units      | Total Volume         | Average<br>Price | 6 Month<br>Average | Median<br>Price  |
|-------------------------------|------------|----------------------|------------------|--------------------|------------------|
| <b>Residential</b>            |            |                      |                  |                    |                  |
| ● <b>Single Family</b>        |            |                      |                  |                    |                  |
| <b>Greater Victoria</b>       |            |                      |                  |                    |                  |
| Victoria                      | 61         | \$32,395,990         | \$531,082        | \$510,701          | \$499,900        |
| Victoria West                 | 9          | \$3,758,400          | \$417,600        | \$427,236          | \$389,900        |
| Oak Bay                       | 22         | \$15,615,100         | \$709,777        | \$729,449          | \$650,000        |
| Esquimalt                     | 15         | \$6,536,000          | \$435,733        | \$406,535          | \$420,000        |
| View Royal                    | 17         | \$8,394,208          | \$493,777        | \$489,723          | \$457,000        |
| Saanich East                  | 77         | \$44,499,380         | \$577,914        | \$562,142          | \$525,800        |
| Saanich West                  | 52         | \$25,799,301         | \$496,140        | \$467,452          | \$484,950        |
| Central Saanich               | 17         | \$10,491,625         | \$617,154        | \$529,788          | \$571,000        |
| North Saanich                 | 13         | \$9,025,000          | \$694,231        | \$659,390          | \$629,000        |
| Sidney                        | 17         | \$7,702,700          | \$453,100        | \$417,880          | \$450,000        |
| Highlands                     | 2          | \$1,026,000          | \$513,000        | \$617,659          | \$513,000        |
| Colwood                       | 20         | \$9,222,900          | \$461,145        | \$466,377          | \$399,500        |
| Langford                      | 57         | \$26,005,200         | \$456,232        | \$430,000          | \$439,900        |
| Metchosin                     | 3          | \$1,776,000          | \$592,000        | \$617,335          | \$516,000        |
| Sooke                         | 30         | \$11,228,000         | \$374,267        | \$372,133          | \$359,900        |
| Waterfront (all districts)    | 12         | \$16,546,005         | \$1,378,834      | \$1,177,661        | \$885,000        |
| <b>Total Greater Victoria</b> | <b>424</b> | <b>\$230,021,809</b> | <b>\$542,504</b> | <b>\$528,113</b>   | <b>\$489,900</b> |
| <b>Other Areas</b>            |            |                      |                  |                    |                  |
| Shawnigan Lake / Malahat      | 4          | \$1,443,500          | \$360,875        | \$396,900          | \$363,000        |
| Gulf Islands                  | 15         | \$7,019,200          | \$467,947        | \$452,897          | \$460,000        |
| Upland / Mainland             | 9          | \$3,257,950          | \$361,994        | \$346,829          | \$355,000        |
| Waterfront (all districts)    | 6          | \$4,327,500          | \$721,250        | \$1,008,797        | \$690,500        |
| <b>Total Other Areas</b>      | <b>34</b>  | <b>\$16,048,150</b>  | <b>\$472,004</b> | <b>\$539,106</b>   | <b>\$396,250</b> |
| <b>Total Single Family</b>    | <b>458</b> | <b>\$246,069,959</b> | <b>\$537,271</b> | <b>\$528,991</b>   | <b>\$485,000</b> |
| ● <b>Condominium</b>          |            |                      |                  |                    |                  |
| <b>Greater Victoria</b>       |            |                      |                  |                    |                  |
| Victoria                      | 106        | \$33,117,201         | \$312,426        | \$321,066          | \$264,900        |
| Victoria West                 | 21         | \$9,090,788          | \$432,895        | \$370,935          | \$395,000        |
| Oak Bay                       | 7          | \$2,867,100          | \$409,586        | \$337,220          | \$380,000        |
| Esquimalt                     | 7          | \$1,746,000          | \$249,429        | \$254,196          | \$251,000        |
| View Royal                    | 3          | \$710,900            | \$236,967        | \$265,894          | \$206,000        |
| Saanich East                  | 30         | \$8,914,075          | \$297,136        | \$274,870          | \$251,700        |
| Saanich West                  | 17         | \$4,118,900          | \$242,288        | \$234,707          | \$240,000        |
| Central Saanich               | 4          | \$1,192,844          | \$298,211        | \$270,979          | \$304,000        |
| Sidney                        | 10         | \$2,472,500          | \$247,250        | \$280,551          | \$237,000        |
| Colwood                       | 3          | \$1,064,900          | \$354,967        | \$261,550          | \$240,000        |
| Langford                      | 16         | \$4,353,200          | \$272,075        | \$255,809          | \$270,450        |
| Waterfront (all districts)    | 12         | \$3,010,700          | \$250,892        | \$473,618          | \$245,000        |
| <b>Total Greater Victoria</b> | <b>236</b> | <b>\$72,659,108</b>  | <b>\$307,878</b> | <b>\$309,454</b>   | <b>\$266,200</b> |
| <b>Other Areas</b>            |            |                      |                  |                    |                  |
| Gulf Islands                  | 1          | \$315,000            | \$315,000        | \$312,333          | \$315,000        |
| Upland / Mainland             | 1          | \$82,000             | \$82,000         | \$125,875          | \$82,000         |
| <b>Total Other Areas</b>      | <b>2</b>   | <b>\$397,000</b>     | <b>\$198,500</b> | <b>\$191,500</b>   | <b>\$198,500</b> |
| <b>Total Condominium</b>      | <b>238</b> | <b>\$73,056,108</b>  | <b>\$306,958</b> | <b>\$308,482</b>   | <b>\$266,200</b> |

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| Region<br>District              | Units      | Total Volume         | Average<br>Price | 6 Month<br>Average | Median<br>Price  |
|---------------------------------|------------|----------------------|------------------|--------------------|------------------|
| <b>● Townhouse</b>              |            |                      |                  |                    |                  |
| <b>Greater Victoria</b>         |            |                      |                  |                    |                  |
| Victoria                        | 13         | \$5,559,300          | \$427,638        | \$375,265          | \$368,450        |
| Victoria West                   | 2          | \$556,000            | \$278,000        | \$465,369          | \$278,000        |
| Esquimalt                       | 4          | \$1,313,300          | \$328,325        | \$340,000          | \$346,750        |
| View Royal                      | 1          | \$391,000            | \$391,000        | \$328,789          | \$391,000        |
| Saanich East                    | 14         | \$6,125,900          | \$437,564        | \$461,889          | \$426,500        |
| Saanich West                    | 6          | \$2,560,494          | \$426,749        | \$383,906          | \$418,000        |
| Central Saanich                 | 11         | \$3,911,850          | \$355,623        | \$354,770          | \$354,000        |
| Sidney                          | 7          | \$2,483,900          | \$354,843        | \$347,212          | \$324,500        |
| Colwood                         | 2          | \$605,000            | \$302,500        | \$343,426          | \$302,500        |
| Langford                        | 15         | \$4,593,980          | \$306,265        | \$316,561          | \$300,900        |
| Waterfront (all districts)      | 1          | \$490,000            | \$490,000        | \$605,667          | \$490,000        |
| <b>Total Greater Victoria</b>   | <b>76</b>  | <b>\$28,590,724</b>  | <b>\$376,194</b> | <b>\$381,953</b>   | <b>\$345,000</b> |
| <b>Other Areas</b>              |            |                      |                  |                    |                  |
| Gulf Islands                    | 1          | \$420,000            | \$420,000        | \$351,875          | \$420,000        |
| Waterfront (all districts)      | 1          | \$249,900            | \$249,900        | \$249,900          | \$249,900        |
| <b>Total Other Areas</b>        | <b>2</b>   | <b>\$669,900</b>     | <b>\$334,950</b> | <b>\$309,185</b>   | <b>\$334,950</b> |
| <b>Total Townhouse</b>          | <b>78</b>  | <b>\$29,260,624</b>  | <b>\$375,136</b> | <b>\$378,941</b>   | <b>\$345,000</b> |
| <b>● Manufactured Homes</b>     |            |                      |                  |                    |                  |
| <b>Greater Victoria</b>         |            |                      |                  |                    |                  |
| View Royal                      | 3          | \$296,000            | \$98,667         | \$113,714          | \$94,000         |
| Central Saanich                 | 1          | \$110,000            | \$110,000        | \$156,940          | \$110,000        |
| Sidney                          | 2          | \$528,000            | \$264,000        | \$263,833          | \$264,000        |
| Langford                        | 5          | \$300,400            | \$60,080         | \$80,327           | \$47,500         |
| Sooke                           | 3          | \$226,500            | \$75,500         | \$83,390           | \$80,000         |
| Waterfront (all districts)      | 1          | \$135,000            | \$135,000        | \$78,000           | \$135,000        |
| <b>Total Greater Victoria</b>   | <b>15</b>  | <b>\$1,595,900</b>   | <b>\$106,393</b> | <b>\$119,314</b>   | <b>\$81,500</b>  |
| <b>Other Areas</b>              |            |                      |                  |                    |                  |
| Shawnigan Lake / Malahat        | 1          | \$127,850            | \$127,850        | \$81,450           | \$127,850        |
| <b>Total Other Areas</b>        | <b>1</b>   | <b>\$127,850</b>     | <b>\$127,850</b> | <b>\$109,836</b>   | <b>\$127,850</b> |
| <b>Total Manufactured Homes</b> | <b>16</b>  | <b>\$1,723,750</b>   | <b>\$107,734</b> | <b>\$118,534</b>   | <b>\$87,200</b>  |
| <b>Total Residential</b>        | <b>790</b> | <b>\$350,110,441</b> |                  |                    |                  |

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| Region<br>District                             | Units      | Total Volume         | Average<br>Price | 6 Month<br>Average | Median<br>Price  |
|--|------------|----------------------|------------------|--------------------|------------------|
| <b>Other Property</b>                          |            |                      |                  |                    |                  |
| ● <b>Lots &amp; Acreage (Incl Wtrfrnt)</b>     |            |                      |                  |                    |                  |
| <b>Greater Victoria</b>                        |            |                      |                  |                    |                  |
| Victoria                                       | 1          | \$455,000            | \$455,000        | \$371,667          | \$455,000        |
| Saanich East                                   | 3          | \$1,000,000          | \$333,333        | \$329,192          | \$330,000        |
| Saanich West                                   | 8          | \$2,312,900          | \$289,113        | \$275,790          | \$279,900        |
| Central Saanich                                | 1          | \$745,000            | \$745,000        | \$632,458          | \$745,000        |
| Sidney   | 2          | \$2,400,000          | \$1,200,000      | \$1,200,000        | \$1,200,000      |
| Colwood  | 1          | \$205,000            | \$205,000        | \$301,950          | \$205,000        |
| Langford                                       | 3          | \$840,400            | \$280,133        | \$301,885          | \$256,150        |
| Metchosin                                      | 2          | \$908,000            | \$454,000        | \$466,000          | \$454,000        |
| Sooke  | 1          | \$475,000            | \$475,000        | \$311,317          | \$362,500        |
| <b>Total Greater Victoria</b>                  | <b>22</b>  | <b>\$9,341,300</b>   | <b>\$424,605</b> | <b>\$388,548</b>   | <b>\$289,900</b> |
| <b>Other Areas</b>                             |            |                      |                  |                    |                  |
| Shawnigan Lake / Malahat                       | 1          | \$244,900            | \$244,900        | \$268,682          | \$244,900        |
| Gulf Islands                                   | 3          | \$1,130,000          | \$376,667        | \$320,853          | \$115,000        |
| Upland / Mainland                              | 1          | \$185,000            | \$185,000        | \$290,700          | \$185,000        |
| <b>Total Other Areas</b>                       | <b>5</b>   | <b>\$1,559,900</b>   | <b>\$311,980</b> | <b>\$304,336</b>   | <b>\$185,000</b> |
| <b>Total Lots &amp; Acreage (Incl Wtrfrnt)</b> | <b>27</b>  | <b>\$10,901,200</b>  | <b>\$403,748</b> | <b>\$368,221</b>   | <b>\$282,400</b> |
| ● <b>Other Commercial Properties</b>           |            |                      |                  |                    |                  |
|  | 16         | \$10,231,364         | \$639,460        |                    |                  |
| <b>Grand Totals</b>                            | <b>833</b> | <b>\$371,243,005</b> |                  |                    |                  |