

Victoria real estate market needs better mix of housing supply to help restore balance

A total of 544 properties sold in the Victoria Real Estate Board region this August, 13.8 per cent more than the 478 properties sold in August 2022 and an 8.6 per cent decrease from July 2023. Sales of condominiums were up 10.8 per cent from August 2022 with 164 units sold. Sales of single family homes increased 9.6 per cent from August 2022 with 273 sold.

"Real estate activity this month reflected what we'd expect to see in an average late summer housing market," said Victoria Real Estate Board Chair Graden Sol. "The beginning of the month was reasonably slow, and sales ramped up through the last half of the month. The brisk sales pace leading up to the end of August may very well continue into September."

There were 2,490 active listings for sale on the Victoria Real Estate Board Multiple Listing Service® at the end of August 2023, an increase of 2.9 per cent compared to the previous month of July and a 16.5 per cent increase from the 2,137 active listings for sale at the end of August 2022.

"The focus in our market and by all levels of government needs to be on opening up more supply," Sol notes. "Our inventory levels, though up from last year, are still too low to support a well-balanced market. A decade ago, we saw over 5,000 active listings in August. Another important piece of supply is the housing mix that is available. Most residential properties for sale in our market last month were single family homes – this type of property is generally at the top price point. Missing middle homes, such as townhomes and condos represented only 37.1% of listings for sale. Townhomes, which in my experience are what a lot of families hope to purchase, represented only 9.8% of the residential properties for sale. This imbalance in the mix of housing options means there is the potential for more price pressure on these types of properties because demand is concentrated at more attainable price points."

The Multiple Listing Service® Home Price Index benchmark value for a single family home in the Victoria Core in August 2022 was \$1,327,700. The benchmark value for the same home in August 2023 decreased by 0.3 per cent to \$1,323,900, which is up from July's value of \$1,318,800. The MLS® HPI benchmark value for a condominium in the Victoria Core area in August 2022 was \$583,700, while the benchmark value for the same condominium in August 2023 decreased by 0.3 per cent to \$582,000, which is up from the July value of \$578,000.

About the Victoria Real Estate Board – Founded in 1921, the Victoria Real Estate Board is a key player in the development of standards and innovative programs to enhance the professionalism of REALTORS®. The Victoria Real Estate Board represents 1,649 local Realtors. If you are thinking about buying or selling a home, connect with your local Realtor for detailed information on the Victoria and area housing market.



August 2023 **Statistics Package for Media**

Previous Periods Comparison of Unit Sales, Average Prices and Median Prices

Sales by Property Type				TI	his Mont	:h					Last Mont	th	Thi	is Month La	st Year
				Αu	igust 202	23					July 2023	3		August 20	22
	Units	LM%	LY%	Average\$	LM%	LY%	Median\$	LM%	LY%	Units	Average\$	Median\$	Units	Average\$	Median\$
Single Family Greater Victoria	258	-7.9%	7.9%	\$1,363,565	-2.4%	5.8%	\$1,169,000	-2.6%	5.2%	280	\$1,396,864	\$1,200,000	239	\$1,288,902	\$1,111,500
Single Family Other Areas	15	15.4%	50.0%	\$1,092,333	23.5%	15.9%	\$1,065,000	23.1%	12.2%	13	\$884,154	\$865,000	10	\$942,300	\$949,500
Single Family Total All Areas	273	-6.8%	9.6%	\$1,348,662	-1.9%	5.8%	\$1,165,000	-2.1%	7.1%	293	\$1,374,115	\$1,190,000	249	\$1,274,982	\$1,087,500
Condo Apartment	164	-18.0%	10.8%	\$619,128	-2.8%	6.1%	\$550,000	-0.5%	0.0%	200	\$637,214	\$552,900	148	\$583,427	\$549,950
Row/Townhouse	68	-8.1%	11.5%	\$827,812	-0.4%	-0.7%	\$773,073	-1.5%	-0.5%	74	\$831,442	\$785,000	61	\$833,947	\$777,000
Manufactured Home	14	40.0%	40.0%	\$300,421	-19.9%	-26.3%	\$287,500	-22.2%	-29.0%	10	\$375,040	\$369,450	10	\$407,390	\$405,000
Total Residential	519	-10.1%	10.9%							577			468		
Total Sales	544	-8.6%	13.8%							595			478		
Active Listings	2,490	2.9%	16.5%						[2,419		[2,137		

Legend

Units: net number of listings sold

Units. Her full be of instings sold LM%: percentage change since Last Month LY%: percentage change since This Month Last Year Average\$: average selling price Median\$: median selling price

Total Residential: includes sales of residential property types Total Sales: includes sales of all property types

Active Listings: total listings of all types on the market at midnight on the last day of the month

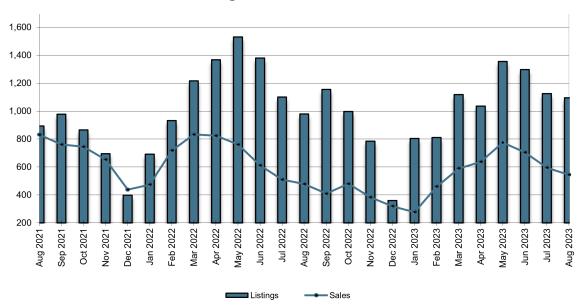
Previous Periods Comparison of MLS® HPI Benchmark Prices and MLS® HPI Index Values

Benchmark Home by	Aug 2023	Jul 2023	Aug 2022	Aug 2023	Jul 2023	Aug 2022	% Chq	% Chg
Property Type and Region	_	Benchmark	_	_		_		from
roperty Type and Region	Price	Price	Price	Index	Index	Index	Last Mth	Last Yr
							Last Mill	
Single Family: Greater Victoria	\$1,178,400	\$1,178,400	\$1,188,400	319.2	319.2	321.9		(0.8%)
Single Family: Core	\$1,323,900	\$1,318,800	\$1,327,700	330.1	328.8	331.0	0.4%	(0.3%)
Single Family: Westshore	\$1,048,300	\$1,065,200	\$1,045,100	333.4	338.8	332.4	(1.6%)	0.3%
Single Family: Peninsula	\$1,275,700	\$1,261,200	\$1,271,800	333.7	329.9	332.7	1.1%	0.3%
Condo Apartment: Greater Victoria	\$578,200	\$575,600	\$586,900	335.0	333.5	340.0	0.5%	(1.5%)
Condo Apartment: Core	\$582,000	\$578,000	\$583,700	339.8	337.4	340.7	0.7%	(0.3%)
Condo Apartment: Westshore	\$534,100	\$542,400	\$568,600	402.2	408.4	428.2	(1.5%)	(6.1%)
Condo Apartment: Peninsula	\$631,500	\$621,300	\$659,300	294.0	289.2	306.9	1.6%	(4.2%)
Row/Townhouse: Greater Victoria	\$783,700	\$785,300	\$809,500	295.7	296.3	305.5	(0.2%)	(3.2%)
Row/Townhouse: Core	\$850,200	\$852,400	\$877,400	303.5	304.3	313.2	(0.3%)	(3.1%)
Row/Townhouse: Westshore	\$701,900	\$706,000	\$748,800	285.8	287.5	304.9	(0.6%)	(6.3%)
Row/Townhouse: Peninsula	\$799,200	\$793,400	\$774,900	338.4	335.9	328.1	0.7%	3.1%
	Bench	nmark Price:	the calculated	I MLS® HPI Be	enchmark Price	e for this Bend	hmark Hom	e
	Bench	mark Index:	the percentag	e change in th	nis Benchmark	Price since Ja	nuary 200	5
Legend	% Chg fro	m Last Mth:	the percentag	e change in th	nis Benchmark	Price since la	st month	
	% Chg f	rom Last Yr:	the percentag	e change in th	is Benchmark	Price since th	is month las	st year
	Regions	on the map:	visit vreb.org	/vrebareas	for map views	of the VREB t	rading area	

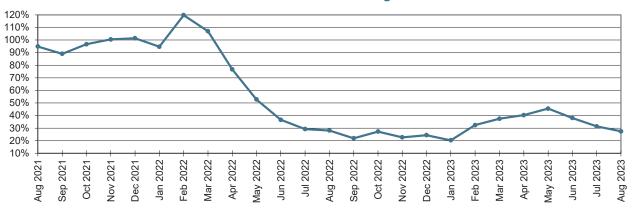
For more information on the MLS® Home Price Index, visit vreb.org/mls-statistics



Total new MLS® listings and total MLS® sales for entire district



Sales to Active Listings Ratio



This chart tracks the ratio of total residential sales over total active residential listings at month-end for each of the last 25 months.

Based on a regression analysis performed by the economics department at the BC Real Estate Association in each market area of the province, the Sales to Active Listings Ratio for Victoria can be interpreted as follows:

- below 14%, there is downward pressure on prices (buyers' market)
- above 20%, there is upward pressure on prices (sellers' market)
- in the 14-20% range, there is little pressure on prices either way (balanced market)



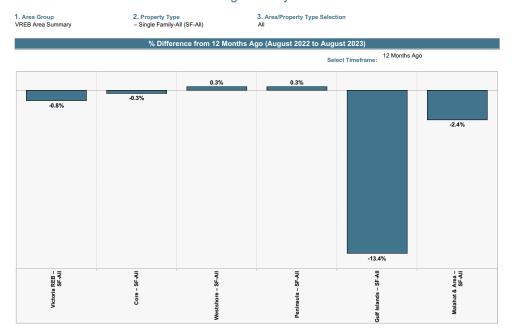
The Victoria Real Estate Board uses the MLS® Home Price Index (MLS® HPI) to report on market trends. The MLS® HPI uses the concept of a benchmark home, a notional home with common attributes of typical homes in a defined area.

Through the analysis of over fifteen years of Victoria Real Estate Board MLS® sales data, the MLS® HPI defined benchmark homes for Victoria in each category (single family homes, townhouses, condos) and for each neighbourhood. The benchmark starting point was 2005, where each type of property and neighbourhood was assigned an index value of 100.

Why MLS® HPI?

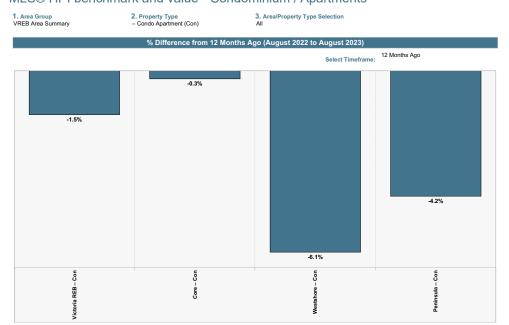
Unlike average or median prices, which can fluctuate from one month to the next and potentially paint an inaccurate or even unhelpful picture of price values and trends, the MLS® HPI is based on the value home buyers assign to various housing attributes, like the age of the home and number of bedrooms. The evaluation of these attributes tends to evolve gradually over time, creating a more insightful analysis.

MLS® HPI benchmark and value - Single Family Homes





MLS® HPI benchmark and value - Condominium / Apartments



Click here to learn more

HPI or Benchmark Price
HPI
Benchmark Price

Value or percent change

Value
Percent change

1. Area Group

VREB District Summary

2. Property Type

- Single Family-All (SF-All)

3. Area/Property Type Selection

Αl

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	August 2023	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – SF-AII	\$1,178,400	\$1,178,400	\$1,156,700	\$1,113,100	\$1,188,400	\$858,300	\$794,900	\$369,200
Victoria – SF-AII	\$1,248,300	\$1,245,100	\$1,241,200	\$1,187,700	\$1,266,600	\$952,900	\$922,100	\$387,100
Victoria West – SF-All	\$1,029,100	\$1,029,200	\$1,000,100	\$932,200	\$994,700	\$754,900	\$701,300	\$292,400
Oak Bay – SF-All	\$1,850,300	\$1,799,100	\$1,798,400	\$1,780,500	\$1,865,100	\$1,370,800	\$1,379,000	\$592,900
Esquimalt – SF-All	\$1,078,500	\$1,071,200	\$1,050,500	\$969,400	\$1,058,200	\$807,400	\$745,900	\$307,000
View Royal – SF-All	\$1,102,400	\$1,075,800	\$1,064,500	\$998,300	\$1,111,000	\$808,500	\$750,000	\$341,300
Saanich East – SF-All	\$1,334,300	\$1,347,700	\$1,310,900	\$1,266,100	\$1,328,700	\$1,018,500	\$961,900	\$414,300
Saanich West – SF-All	\$1,083,900	\$1,078,400	\$1,043,100	\$982,500	\$1,062,200	\$789,500	\$731,200	\$320,700
Sooke – SF-AII	\$897,500	\$901,500	\$887,600	\$839,800	\$848,400	\$614,200	\$559,000	\$272,900
Langford – SF-All	\$1,072,100	\$1,096,400	\$1,077,200	\$1,015,200	\$1,085,300	\$756,600	\$685,300	\$319,300
Metchosin – SF-All	\$1,391,300	\$1,393,500	\$1,364,100	\$1,314,400	\$1,361,800	\$951,400	\$898,700	\$439,600
Colwood – SF-AII	\$1,047,500	\$1,062,300	\$1,017,700	\$993,500	\$1,056,700	\$733,100	\$670,600	\$325,600
Highlands – SF-All	\$1,587,700	\$1,520,800	\$1,454,100	\$1,438,300	\$1,416,200	\$1,028,700	\$925,100	\$459,900
North Saanich – SF-All	\$1,480,800	\$1,467,200	\$1,414,000	\$1,394,700	\$1,441,300	\$999,100	\$955,900	\$472,500
Sidney – SF-All	\$1,056,100	\$1,055,300	\$1,035,200	\$1,016,800	\$1,077,400	\$749,700	\$707,800	\$310,400
Central Saanich – SF-All	\$1,192,900	\$1,166,500	\$1,115,300	\$1,102,600	\$1,182,600	\$865,300	\$784,500	\$354,300
ML Malahat & Area – SF-All	\$909,600	\$911,800	\$893,800	\$833,900	\$932,100	\$609,400	\$542,200	\$288,100
GI Gulf Islands – SF-All	\$724,100	\$712,500	\$724,200	\$711,000	\$835,900	\$580,900	\$494,800	\$293,900

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

(HPI

ValuePercent change

1. Area Group

VREB District Summary

2. Property Type

- Single Family-All (SF-All)

HPI or Benchmark Price

Benchmark Price

3. Area/Property Type Selection

Value or percent change

Αl

			HPI by Timef	rame and Prope	erty Type			
	August 2023	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – SF-AII	319.2	319.2	313.3	301.5	321.9	232.5	215.3	100.0
Victoria – SF-AII	322.5	321.6	320.6	306.8	327.2	246.2	238.2	100.0
Victoria West – SF-All	351.9	352.0	342.0	318.8	340.2	258.2	239.8	100.0
Oak Bay – SF-All	312.1	303.4	303.3	300.3	314.6	231.2	232.6	100.0
Esquimalt – SF-All	351.3	348.9	342.2	315.8	344.7	263.0	243.0	100.0
View Royal – SF-All	323.0	315.2	311.9	292.5	325.5	236.9	219.7	100.0
Saanich East – SF-All	322.1	325.3	316.4	305.6	320.7	245.8	232.2	100.0
Saanich West – SF-All	338.0	336.3	325.3	306.4	331.2	246.2	228.0	100.0
Sooke – SF-All	328.9	330.3	325.2	307.7	310.9	225.1	204.8	100.0
Langford – SF-All	335.8	343.4	337.4	317.9	339.9	237.0	214.6	100.0
Metchosin – SF-All	316.5	317.0	310.3	299.0	309.8	216.4	204.4	100.0
Colwood – SF-AII	321.7	326.3	312.6	305.1	324.5	225.2	206.0	100.0
Highlands – SF-All	345.2	330.7	316.2	312.7	307.9	223.7	201.2	100.0
North Saanich – SF-All	313.4	310.5	299.3	295.2	305.0	211.4	202.3	100.0
Sidney – SF-All	340.2	340.0	333.5	327.6	347.1	241.5	228.0	100.0
Central Saanich – SF-All	336.7	329.2	314.8	311.2	333.8	244.2	221.4	100.0
ML Malahat & Area – SF-All	315.7	316.5	310.2	289.4	323.5	211.5	188.2	100.0
GI Gulf Islands – SF-All	246.4	242.4	246.4	241.9	284.4	197.7	168.4	100.0

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price HPI

Benchmark Price

Value or percent change

Value
Percent change

1. Area Group

VREB District Summary

2. Property TypeCondo Apartment (Con)

3. Area/Property Type Selection

ΑII

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	August 2023	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Con	\$578,200	\$575,600	\$570,000	\$548,700	\$586,900	\$443,100	\$415,600	\$172,600
Victoria – Con	\$550,300	\$549,500	\$540,300	\$531,500	\$553,200	\$438,200	\$413,400	\$163,700
Victoria West – Con	\$761,800	\$755,200	\$758,000	\$724,300	\$784,600	\$616,500	\$591,300	\$257,000
Oak Bay – Con	\$776,400	\$766,200	\$740,400	\$699,100	\$746,000	\$595,500	\$587,000	\$234,300
Esquimalt – Con	\$566,700	\$554,400	\$554,500	\$527,500	\$564,400	\$392,500	\$372,500	\$146,500
View Royal – Con	\$575,900	\$581,100	\$593,600	\$559,700	\$610,300	\$457,400	\$446,700	\$182,900
Saanich East – Con	\$593,100	\$584,400	\$565,200	\$529,100	\$581,900	\$411,000	\$371,500	\$147,000
Saanich West – Con	\$543,700	\$533,100	\$527,000	\$502,400	\$547,800	\$407,600	\$378,300	\$142,900
Sooke – Con	\$460,900	\$470,200	\$478,700	\$449,400	\$496,300	\$334,500	\$298,500	\$111,300
Langford – Con	\$540,200	\$548,300	\$562,400	\$525,400	\$576,000	\$409,700	\$376,100	\$150,200
Colwood – Con	\$516,800	\$525,600	\$549,900	\$501,500	\$539,800	\$402,900	\$366,500	\$113,700
North Saanich – Con	\$775,900	\$762,700	\$734,400	\$735,300	\$793,500	\$568,400	\$574,100	\$313,700
Sidney – Con	\$625,300	\$614,100	\$598,400	\$595,800	\$650,900	\$458,500	\$446,600	\$214,400
Central Saanich – Con	\$619,000	\$614,600	\$593,200	\$587,800	\$633,200	\$452,700	\$443,100	\$216,600

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price

HPI

Benchmark Price

ValuePercent change

1. Area Group

VREB District Summary

2. Property Type

- Condo Apartment (Con)

3. Area/Property Type Selection

Value or percent change

Αl

			HPI by Timef	rame and Prope	erty Type			
	August 2023	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Con	335.0	333.5	330.2	317.9	340.0	256.7	240.8	100.0
Victoria – Con	336.2	335.7	330.1	324.7	337.9	267.7	252.5	100.0
Victoria West – Con	296.4	293.9	294.9	281.8	305.3	239.9	230.1	100.0
Oak Bay – Con	331.4	327.0	316.0	298.4	318.4	254.2	250.5	100.0
Esquimalt – Con	386.8	378.4	378.5	360.1	385.3	267.9	254.3	100.0
View Royal – Con	314.9	317.7	324.5	306.0	333.7	250.1	244.2	100.0
Saanich East – Con	403.5	397.6	384.5	359.9	395.9	279.6	252.7	100.0
Saanich West – Con	380.5	373.1	368.8	351.6	383.3	285.2	264.7	100.0
Sooke – Con	414.1	422.5	430.1	403.8	445.9	300.5	268.2	100.0
Langford – Con	359.7	365.0	374.4	349.8	383.5	272.8	250.4	100.0
Colwood – Con	454.5	462.3	483.6	441.1	474.8	354.4	322.3	100.0
North Saanich – Con	247.3	243.1	234.1	234.4	252.9	181.2	183.0	100.0
Sidney – Con	291.7	286.4	279.1	277.9	303.6	213.9	208.3	100.0
Central Saanich – Con	285.8	283.7	273.9	271.4	292.3	209.0	204.6	100.0

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price
HPI
Benchmark Price

Value
Percent change

Value or percent change

1. Area Group

VREB District Summary

2. Property Type– Townhouse (Twn)

3. Area/Property Type Selection

ΑII

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	August 2023	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Twn	\$783,700	\$785,300	\$777,700	\$748,300	\$809,500	\$586,600	\$546,400	\$265,000
Victoria – Twn	\$843,400	\$856,200	\$866,400	\$852,100	\$905,200	\$691,800	\$636,300	\$305,200
Victoria West – Twn	\$878,300	\$880,600	\$880,900	\$836,700	\$930,900	\$674,600	\$601,300	\$224,800
Esquimalt – Twn	\$750,400	\$750,500	\$743,600	\$720,100	\$800,800	\$583,300	\$525,200	\$215,800
View Royal – Twn	\$798,500	\$791,000	\$781,500	\$744,800	\$823,900	\$595,500	\$555,900	\$250,900
Saanich East – Twn	\$926,600	\$918,200	\$897,400	\$862,400	\$910,600	\$687,000	\$631,400	\$312,300
Saanich West – Twn	\$820,300	\$816,000	\$789,600	\$752,600	\$791,400	\$583,900	\$540,800	\$252,700
Sooke – Twn	\$661,600	\$667,400	\$669,900	\$638,100	\$715,500	\$480,200	\$435,400	\$241,600
Langford – Twn	\$705,600	\$709,400	\$710,600	\$677,600	\$751,100	\$517,600	\$483,200	\$240,500
Colwood – Twn	\$761,000	\$765,100	\$767,200	\$731,200	\$806,800	\$587,100	\$552,000	\$273,100
Sidney – Twn	\$839,700	\$832,200	\$801,000	\$780,000	\$815,100	\$616,300	\$604,900	\$250,600
Central Saanich – Twn	\$724,200	\$721,200	\$696,900	\$671,700	\$699,100	\$505,200	\$462,300	\$210,700
ML Malahat & Area – Twn	\$737,300	\$733,600	\$764,800	\$746,300	\$776,200	\$559,200	\$501,400	\$189,800
GI Gulf Islands – Twn	\$692,500	\$679,200	\$662,400	\$683,400	\$733,100	\$516,500	\$441,800	\$218,900

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price

● HPI

Benchmark Price

Value or percent change

Value

Percent change

1. Area Group

VREB District Summary

2. Property TypeTownhouse (Twn)

3. Area/Property Type Selection

ΑII

			HPI by Timef	rame and Prope	erty Type			
	August 2023	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Twn	295.7	296.3	293.5	282.4	305.5	221.4	206.2	100.0
Victoria – Twn	276.3	280.5	283.9	279.2	296.6	226.7	208.5	100.0
Victoria West – Twn	390.7	391.7	391.9	372.2	414.1	300.1	267.5	100.0
Esquimalt – Twn	347.7	347.8	344.6	333.7	371.1	270.3	243.4	100.0
View Royal – Twn	318.3	315.3	311.5	296.9	328.4	237.3	221.6	100.0
Saanich East – Twn	296.7	294.0	287.4	276.1	291.6	220.0	202.2	100.0
Saanich West – Twn	324.6	322.9	312.5	297.8	313.2	231.1	214.0	100.0
Sooke – Twn	273.8	276.2	277.3	264.1	296.2	198.8	180.2	100.0
Langford – Twn	293.4	295.0	295.5	281.7	312.3	215.2	200.9	100.0
Colwood – Twn	278.7	280.2	280.9	267.7	295.4	215.0	202.1	100.0
Sidney – Twn	335.1	332.1	319.6	311.3	325.3	245.9	241.4	100.0
Central Saanich – Twn	343.7	342.3	330.8	318.8	331.8	239.8	219.4	100.0
ML Malahat & Area – Twn	388.5	386.5	403.0	393.2	409.0	294.6	264.2	100.0
GI Gulf Islands – Twn	316.4	310.3	302.6	312.2	334.9	236.0	201.8	100.0

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group

VREB Area Summary

HPI or Benchmark Price ○ HPI

- Single Family-All (SF-All)

Benchmark Price

2. Property Type

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

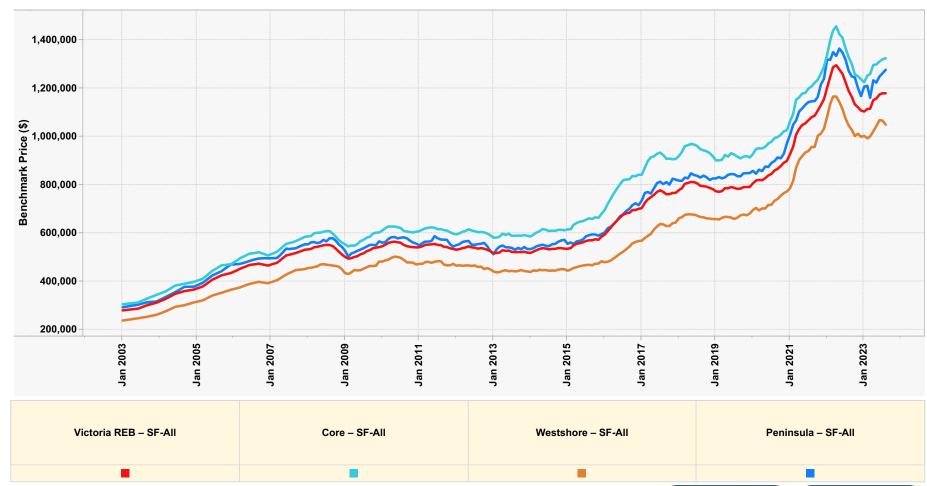
3. Area/Property Type Selection

Multiple values

Benchmark Price Performance over Time

Select Date Range:

All values



Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group

VREB Area Summary

HPI or Benchmark Price

- Condo Apartment (Con)

 \bigcirc HPI

Benchmark Price

2. Property Type

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

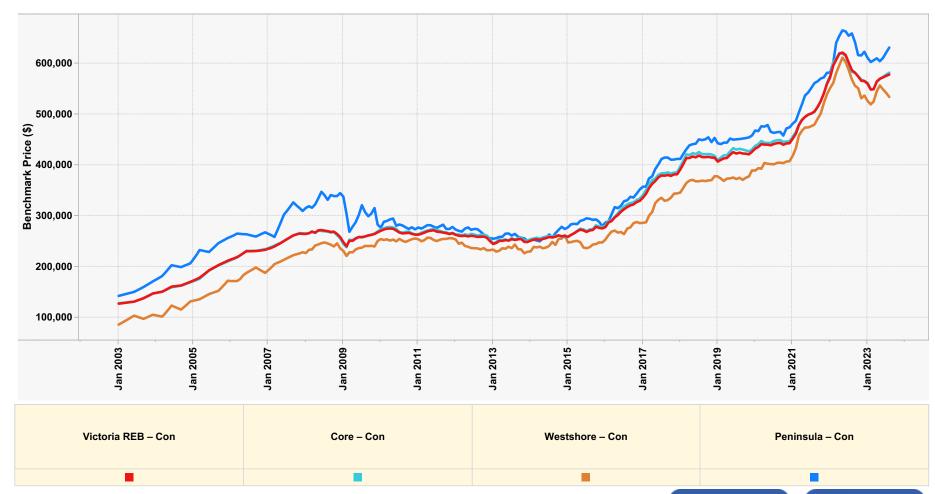
3. Area/Property Type Selection

All

Benchmark Price Performance over Time

Select Date Range:

All values



 $\textbf{Note:} \ \text{Areas with insufficient sales are not included in the HPI.}$





Click here to learn more

1. Area Group

VREB Area Summary

HPI or Benchmark Price ○ HPI

Benchmark Price

2. Property Type

- Townhouse (Twn)

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

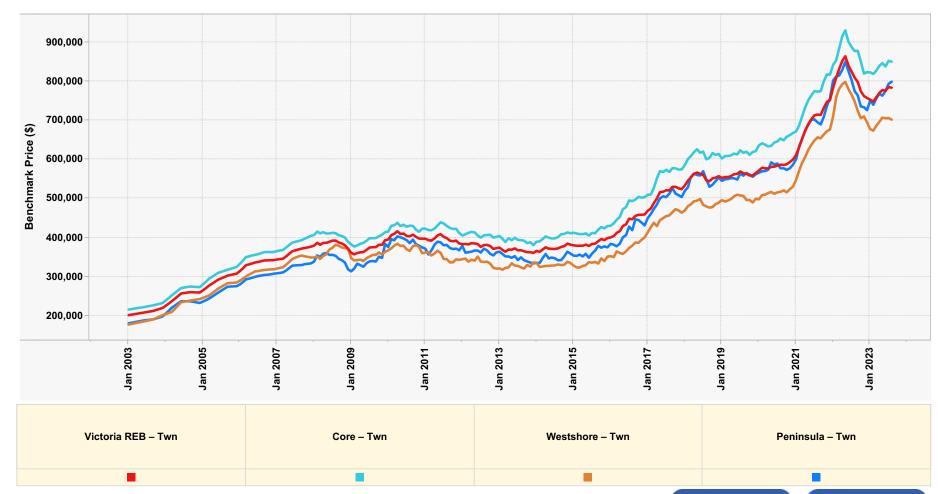
3. Area/Property Type Selection

Multiple values

Benchmark Price Performance over Time

Select Date Range:

All values



Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group

VREB Area Summary

HPI or Benchmark Price HPI

Benchmark Price

2. Property Type
Multiple values

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

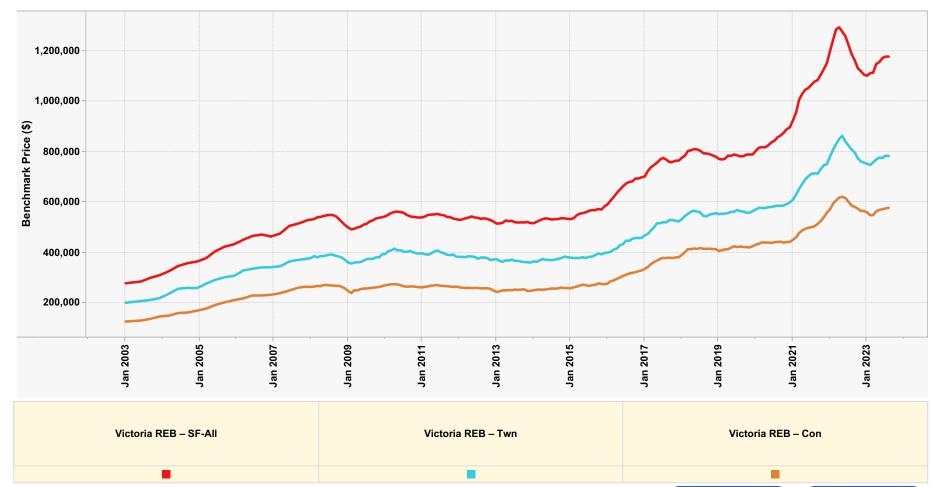
3. Area/Property Type Selection

Multiple values

Benchmark Price Performance over Time

Select Date Range:

All values



Note: Areas with insufficient sales are not included in the HPI.





Residential Waterfront Properties Integrated Into Their Own Districts

District	Units	Total Volume
Residential		
Single Family Detached		
Greater Victoria		
Victoria / Victoria West	25	\$37,768,500
Oak Bay	14	\$34,243,000
Esquimalt	9	\$9,114,000
View Royal	3	\$2,606,000
Saanich East	41	\$62,859,800
Saanich West	15	\$19,163,073
Central Saanich	14	\$20,613,900
North Saanich	18	
		\$35,871,900
Sidney	10	\$12,953,000 \$3,575,000
Highlands	2	\$3,575,000
Colwood	17	\$17,816,395
Langford	46	\$47,363,500
Metchosin	2	\$2,025,000
Sooke	23	\$20,008,000
Gulf Islands	19	\$25,818,700
Total Greater Victoria	258	\$351,799,768
Other Areas		
Malahat & Area	15	\$16,384,999
Total Other Areas	15	\$16,384,999
Total Single Family Detached	273	\$368,184,767
Condo Apartment		
Greater Victoria		
Victoria / Victoria West	73	\$46,872,800
Oak Bay	2	\$935,000
Esquimalt	6	\$3,595,086
View Royal	8	\$4,163,200
Saanich East	13	\$6,724,100
Saanich West	10	\$5,049,300
Central Saanich	2	\$1,579,500
Sidney	14	\$12,772,900
Colwood	7	\$3,920,905
Langford	24	
_		\$13,370,805 \$3,060,400
Sooke	4	\$2,069,400
Gulf Islands	1	\$484,000
Total Greater Victoria	164	\$101,536,996
Total Condo Apartment	164	\$101,536,996



Residential Waterfront Properties Integrated Into Their Own Districts

● Row/Tow Greate Total Total Row/ ● Manufact Greate	District /nhouse er Victoria Victoria / Victoria West Esquimalt View Royal Saanich East Saanich West Central Saanich North Saanich Sidney Colwood Langford Sooke	10 2 4 7 3 2 1 2	\$8,996,300 \$1,469,000 \$2,807,000 \$7,289,000 \$2,940,000 \$1,418,020 \$899,000 \$1,514,900
Total Total Row/ ■ Manufact Greate	er Victoria Victoria / Victoria West Esquimalt View Royal Saanich East Saanich West Central Saanich North Saanich Sidney Colwood Langford	2 4 7 3 2 1 2 7	\$1,469,000 \$2,807,000 \$7,289,000 \$2,940,000 \$1,418,020 \$899,000 \$1,514,900
Total Total Row/ ● Manufact Greate	Victoria / Victoria West Esquimalt View Royal Saanich East Saanich West Central Saanich North Saanich Sidney Colwood Langford	2 4 7 3 2 1 2 7	\$1,469,000 \$2,807,000 \$7,289,000 \$2,940,000 \$1,418,020 \$899,000 \$1,514,900
Total Total Row/ ● Manufact Great	Esquimalt View Royal Saanich East Saanich West Central Saanich North Saanich Sidney Colwood Langford	2 4 7 3 2 1 2 7	\$1,469,000 \$2,807,000 \$7,289,000 \$2,940,000 \$1,418,020 \$899,000 \$1,514,900
Total Total Row/ ● Manufact Greate	View Royal Saanich East Saanich West Central Saanich North Saanich Sidney Colwood Langford	4 7 3 2 1 2 7	\$2,807,000 \$7,289,000 \$2,940,000 \$1,418,020 \$899,000 \$1,514,900
Total Total Row/ ● Manufact Greate	Saanich East Saanich West Central Saanich North Saanich Sidney Colwood Langford	7 3 2 1 2 7	\$7,289,000 \$2,940,000 \$1,418,020 \$899,000 \$1,514,900
Total Total Row/ ● Manufact Greate	Saanich West Central Saanich North Saanich Sidney Colwood Langford	3 2 1 2 7	\$2,940,000 \$1,418,020 \$899,000 \$1,514,900
Total Total Row/ ● Manufact Greate	Central Saanich North Saanich Sidney Colwood Langford	2 1 2 7	\$1,418,020 \$899,000 \$1,514,900
Total Total Row/ ● Manufact Greate	North Saanich Sidney Colwood Langford	1 2 7	\$899,000 \$1,514,900
Total Total Row/ ● Manufact Great	Sidney Colwood Langford	2 7	\$1,514,900
Total Total Row/ ● Manufact Greate	Colwood Langford	7	
Total Total Row/ ■ Manufact Greate	Langford		RE DOE COC
Total Total Row/ ● Manufact Greate	=		\$5,805,630
Total Total Row/ ● Manufact Greate	Sooke	24	\$19,330,592
Total Total Row/ Manufact Great		4	\$2,466,800
Total Row/ Manufact Greate	Gulf Islands	2	\$1,355,000
ManufactGreate	Greater Victoria	68	\$56,291,242
Great	Townhouse	68	\$56,291,242
,	tured Home		
	er Victoria		
	View Royal	3	\$1,084,000
	Central Saanich	1	\$396,000
	Langford	3	\$655,000
;	Sooke	2	\$725,000
	Gulf Islands	1	\$55,000
Total	Greater Victoria	10	\$2,915,000
	Areas		, ,
	Malahat & Area	4	\$1,290,900
Total	Other Areas	4	\$1,290,900
Total Manu	factured Home	14	\$4,205,900
otal Resid		519	\$530,218,905



Residential Waterfront Properties Integrated Into Their Own Districts

Units	Total Volume
2	\$1,414,900
2	\$860,000
1	\$310,000
5	\$2,584,900
1	\$1,200,000
1	\$1,200,000
6	\$3,784,900
19	\$5,915,834
544	\$539,919,639
	2 2 1 5 1 1 6

Waterfront Properties Segregated Into a 'Waterfront' District **District** Units **Total Volume** Residential Single Family Detached **Greater Victoria** Victoria 21 \$32,274,500 Victoria West 3 \$3,514,000 Oak Bay 14 \$34,243,000 **Esquimalt** 8 \$8,379,000 3 View Royal \$2,606,000 Saanich East 39 \$53,474,800 Saanich West 13 \$15,288,073 **Central Saanich** 11 \$12,786,900 **North Saanich** 15 \$24,676,900 Sidney 9 \$8,403,000 Highlands 2 \$3,575,000 Colwood 17 \$17,816,395 Langford 46 \$47,363,500 2 Metchosin \$2,025,000 Sooke 20 \$16,533,000 **Gulf Islands** 11 \$9,639,200 Waterfront (all districts) 24 \$59,201,500 258 **Total Greater Victoria** \$351,799,768 Other Areas Malahat & Area 13 \$13,685,000 Waterfront (all districts) 2 \$2,699,999 **Total Other Areas** 15 \$16,384,999 **Total Single Family Detached** 273 \$368,184,767 Condo Apartment **Greater Victoria** Victoria \$32,684,800 59 Victoria West 12 \$12,120,000 Oak Bay 2 \$935,000 **Esquimalt** 6 \$3,595,086 View Royal 8 \$4,163,200 Saanich East 13 \$6,724,100 Saanich West 8 \$4,009,300 **Central Saanich** 2 \$1,579,500 Sidney 13 \$11,492,900 Colwood 7 \$3,920,905 Langford 23 \$12,745,805 Sooke 1 \$325,000 1 **Gulf Islands** \$484,000 Waterfront (all districts) 9 \$6,757,400 **Total Greater Victoria** 164 \$101,536,996



Total Condo Apartment

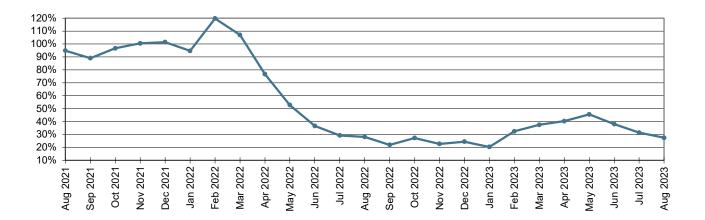
\$101,536,996

164

	District	Units	Total Volume
• Row/T	Townhouse		
Gı	reater Victoria		
	Victoria	7	\$6,088,800
	Victoria West	1	\$525,000
	Esquimalt	2	\$1,469,000
	View Royal	4	\$2,807,000
	Saanich East	5	\$4,489,000
	Saanich West	3	\$2,940,000
	Central Saanich	2	\$1,418,020
	North Saanich	1	\$899,000
	Sidney	2	\$1,514,900
	Colwood	7	\$5,805,630
	Langford	24	\$19,330,592
	Sooke	3	\$1,739,800
	Gulf Islands	2	\$1,355,000
	Waterfront (all districts)	5	\$5,909,500
To	otal Greater Victoria	68	\$56,291,242
Total Ro	ow/Townhouse	68	\$56,291,242
■ Manuf	actured Home		
	reater Victoria		
Gi	reater victoria		
	View Royal	3	\$1,084,000
	Central Saanich	1	\$396,000
	Langford	2	\$410,000
	Sooke	2	\$725,000
	Gulf Islands	1	\$55,000
	Waterfront (all districts)	1	\$245,000
To	otal Greater Victoria	10	\$2,915,000
	ther Areas		, , , , , , , , , , ,
	Malahat & Area	3	\$1,000,900
	Waterfront (all districts)	1	\$290,000
_	•		. ,
	otal Other Areas	4	\$1,290,900
Total Ma	anufactured Home	14	\$4,205,900
otal Res	sidential	519	\$530,218,905
Jui Nus	Jidoilliai		, , ,



District	Units	Total Volume
Other Property		
● Lots & Acreage		
Greater Victoria		
Langford	2	\$1,414,900
Sooke	2	\$860,000
Gulf Islands	1	\$310,000
Total Greater Victoria	5	\$2,584,900
Other Areas		
Malahat & Area	1	\$1,200,000
Total Other Areas	1	\$1,200,000
Total Lots & Acreage	6	\$3,784,900
Other Commercial Properties	19	\$5,915,834
Grand Totals	544	\$539,919,639
•	544	



The Sales to Active Listings Ratio

This chart tracks the ratio of total residential sales over total active residential listings at month-end for each of the last 25 months.

The active listing count and the sales count can be viewed as indicators of housing supply and demand respectively. Observing the ratio between them can thus help indicate a "buyers' market", where there is sustained downward pressure on prices, and a "sellers' market", where there is sustained upward pressure on prices.

Based on a regression analysis performed by the Economics Department of the BC Real Estate Association in each market area of the province, the Sales to Active Listings Ratio for Victoria can be interpreted as follows:

- below 14%, there is downward pressure on prices (buyers' market)
- above 20%, there is upward pressure on prices (sellers' market)
- in the 14-20% range, there is little pressure on prices either way (balanced market)

Includes All MLS® Property Types

	C This Year	urrent Month Last Year	% Change	This Year	Year To Date Last Year	% Change
Single Family - Residenti	ial					
Units Listed	394	385	2 %	3136	3559	-12 %
Units Sold	208	196	6 %	1755	1973	-11 %
Sell/List Ratio	53 %	51 %		56 %	55 %	
Sales Dollars	\$262,175,568	\$222,329,650	18 %	\$2,188,700,501	\$2,574,733,449	-15 %
Average Price / Unit	\$1,260,459	\$1,134,335	11 %	\$1,247,123	\$1,304,984	-4 %
Price Ratio	98 %	97 %		99 %	103 %	
Days To Sell	35	31	12 %	34	17	99 %
Active Listings at Month End	742	688	8 %			
Single Family - Residenti	ial Waterfront					
Units Listed	42	53	-21 %	351	342	3 %
Units Sold	25	17	47 %	111	125	-11 %
Sell/List Ratio	60 %	32 %		32 %	37 %	
Sales Dollars	\$61,806,499	\$47,856,500	29 %	\$263,769,660	\$343,065,162	-23 %
Average Price / Unit	\$2,472,260	\$2,815,088	-12 %	\$2,376,303	\$2,744,521	-13 %
Price Ratio	94 %	95 %		94 %	97 %	
Days To Sell	70	62	12 %	67	40	68 %
Active Listings at Month End	165	143	15 %			
Single Family - Residenti	ial Acreage					
Units Listed	54	50	8 %	436	377	16 %
Units Sold	20	22	-9 %	185	178	4 %
Sell/List Ratio	37 %	44 %		42 %	47 %	
Sales Dollars	\$27,926,200	\$36,162,500	-23 %	\$268,116,506	\$287,305,343	-7 %
Average Price / Unit	\$1,396,310	\$1,643,750	-15 %	\$1,449,278	\$1,614,075	-10 %
Price Ratio	96 %	96 %		96 %	99 %	
Days To Sell	46	34	34 %	61	30	105 %
Active Listings at Month End	170	127	34 %			
Condo Apartment						
Units Listed	324	242	34 %	2499	2605	-4 %
Units Sold	164	148	11 %	1518	1768	-14 %
Sell/List Ratio	51 %	61 %		61 %	68 %	
Sales Dollars	\$101,536,996	\$86,347,248	18 %	\$963,479,332	\$1,154,523,735	-17 %
Average Price / Unit	\$619,128	\$583,427	6 %	\$634,703	\$653,011	-3 %
Price Ratio	99 %	98 %		98 %	102 %	
Days To Sell	33	28	18 %	32	18	81 %
Active Listings at Month End	516	444	16 %			



Includes All MLS® Property Types Produced: 01-Sep-2023

	C This Year	urrent Month Last Year	% Change	۲ This Year	ear To Date Last Year	% Change
Row/Townhouse						
Units Listed	107	118	-9 %	883	923	-4 %
Units Sold	67	61	10 %	545	582	-6 %
Sell/List Ratio	63 %	52 %		62 %	63 %	
Sales Dollars	\$54,466,242	\$50,870,772	7 %	\$438,373,073	\$517,347,372	-15 %
Average Price / Unit	\$812,929	\$833,947	-3 %	\$804,354	\$888,913	-10 %
Price Ratio	99 %	98 %		99 %	103 %	
Days To Sell	32	27	18 %	33	17	91 %
Active Listings at Month End	185	156	19 %			
Half Duplex (Up and Do	wn)					
Units Listed	0	2	-100 %	11	16	-31 %
Units Sold	0	0	%	5	8	-38 %
Sell/List Ratio	%	%		45 %	50 %	
Sales Dollars	\$0	\$0	%	\$6,073,000	\$10,060,100	-40 %
Average Price / Unit			%	\$1,214,600	\$1,257,513	-3 %
Price Ratio	%	%		105 %	96 %	
Days To Sell			%	41	73	-43 %
Active Listings at Month End	3	3	0 %			
Half Duplex (Side by Sid	de)					
Units Listed	27	25	8 %	213	227	-6 %
Units Sold	15	6	150 %	130	119	9 %
Sell/List Ratio	56 %	24 %		61 %	52 %	
Sales Dollars	\$13,909,750	\$4,740,000	193 %	\$117,096,776	\$109,786,101	7 %
Average Price / Unit	\$927,317	\$790,000	17 %	\$900,744	\$922,572	-2 %
Price Ratio	100 %	97 %		100 %	104 %	
Days To Sell	27	39	-30 %	29	17	71 %
Active Listings at Month End	45	41	10 %			
Half Duplex (Front and I	Back)					
Units Listed	2	4	-50 %	26	46	-43 %
Units Sold	3	4	-25 %	16	23	-30 %
Sell/List Ratio	150 %	100 %		62 %	50 %	
Sales Dollars	\$2,207,750	\$3,499,500	-37 %	\$12,966,750	\$20,883,800	-38 %
Average Price / Unit	\$735,917	\$874,875	-16 %	\$810,422	\$907,991	-11 %
Price Ratio	100 %	99 %		99 %	100 %	
Days To Sell	41	46	-10 %	31	24	30 %
Active Listings at Month End	7	6	17 %			



Includes All MLS® Property Types Produced: 01-Sep-2023

	C This Year	urrent Month Last Year	% Change	Y This Year	ear To Date Last Year	% Change
Recreational						
Units Listed	2	1	100 %	20	29	-31 %
Units Sold	2	2	0 %	13	16	-19 %
Sell/List Ratio	100 %	200 %		65 %	55 %	
Sales Dollars	\$159,000	\$592,357	-73 %	\$2,868,400	\$3,642,607	-21 %
Average Price / Unit	\$79,500	\$296,179	-73 %	\$220,646	\$227,663	-3 %
Price Ratio	95 %	99 %		94 %	95 %	
Days To Sell	46	37	24 %	61	51	21 %
Active Listings at Month End	8	10	-20 %			
Manufactured Home						
Units Listed	23	21	10 %	168	198	-15 %
Units Sold	14	10	40 %	99	134	-26 %
Sell/List Ratio	61 %	48 %		59 %	68 %	
Sales Dollars	\$4,205,900	\$4,073,900	3 %	\$33,543,900	\$48,103,478	-30 %
Average Price / Unit	\$300,421	\$407,390	-26 %	\$338,827	\$358,981	-6 %
Price Ratio	96 %	97 %		97 %	99 %	
Days To Sell	51	32	61 %	49	34	42 %
Active Listings at Month End	47	45	4 %			
Residential Lots						
Units Listed	35	25	40 %	214	236	-9 %
Units Sold	3	0	%	38	75	-49 %
Sell/List Ratio	9 %	%		18 %	32 %	
Sales Dollars	\$1,424,900	-\$60,750	-2446 %	\$25,063,820	\$46,095,197	-46 %
Average Price / Unit	\$474,967		%	\$659,574	\$614,603	7 %
Price Ratio	99 %	197 %		97 %	97 %	
Days To Sell	34	14	140 %	112	27	314 %
Active Listings at Month End	118	98	20 %			
Residential Lots - Water	front					
Units Listed	1	6	-83 %	20	30	-33 %
Units Sold	0	0	%	1	8	-88 %
Sell/List Ratio	%	%		5 %	27 %	
Sales Dollars	\$0	\$0	%	\$1,250,000	\$5,248,000	-76 %
Average Price / Unit			%	\$1,250,000	\$656,000	91 %
Price Ratio	%	%		93 %	98 %	
Days To Sell			%	21	41	-48 %
Active Listings at Month End	18	13	38 %			



		urrent Month	0/ Change		rear To Date	0/ Channa
	This Year	Last Year	% Change	This Year	Last Year	% Change
Residential Acreage						
Units Listed	13	10	30 %	82	118	-31 %
Units Sold	3	1	200 %	20	41	-51 %
Sell/List Ratio	23 %	10 %		24 %	35 %	
Sales Dollars	\$2,360,000	\$450,000	424 %	\$14,553,000	\$33,282,800	-56 %
Average Price / Unit	\$786,667	\$450,000	75 %	\$727,650	\$811,776	-10 %
Price Ratio	96 %	95 %		96 %	95 %	
Days To Sell	153	56	173 %	69	75	-9 %
Active Listings at Month End	61	66	-8 %			
Residential Acreage - W	/aterfront					
Units Listed	3	1	200 %	26	23	13 %
Units Sold	0	0	%	7	6	17 %
Sell/List Ratio	%	%		27 %	26 %	
Sales Dollars	\$0	\$0	%	\$6,305,300	\$3,878,380	63 %
Average Price / Unit			%	\$900,757	\$646,397	39 %
Price Ratio	%	%		92 %	103 %	
Days To Sell			%	147	77	91 %
Active Listings at Month End	26	16	63 %			
Revenue - Duplex/Triple	ex					
Units Listed	5	6	-17 %	45	56	-20 %
Units Sold	1	2	-50 %	20	34	-41 %
Sell/List Ratio	20 %	33 %		44 %	61 %	
Sales Dollars	\$1,825,000	\$2,290,000	-20 %	\$29,243,000	\$48,075,999	-39 %
Average Price / Unit	\$1,825,000	\$1,145,000	59 %	\$1,462,150	\$1,414,000	3 %
Price Ratio	99 %	96 %		97 %	98 %	
Days To Sell	18	51	-65 %	36	20	79 %
Active Listings at Month End	14	10	40 %			
Revenue - Multi Units						
Units Listed	11	6	83 %	54	64	-16 %
Units Sold	1	0	%	10	17	-41 %
Sell/List Ratio	9 %	%		19 %	27 %	
Sales Dollars	\$1,560,000	\$0	%	\$17,402,500	\$31,272,000	-44 %
Average Price / Unit	\$1,560,000		%	\$1,740,250	\$1,839,529	-5 %
Price Ratio	104 %	%		95 %	101 %	
Days To Sell	7		%	96	76	26 %
Active Listings at Month End	31	21	48 %			



	C This Year	urrent Month Last Year	0/ Change		ear To Date	0/ C hanna
		Last Year	% Change	This Year	Last Year	% Change
Revenue - Apartment Bloc	CK					
Units Listed	0	0	%	0	0	%
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		%	%	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	0	0	%			
Revenue - Commercial						
Units Listed	4	2	100 %	94	59	59 %
Units Sold	3	0	%	21	25	-16 %
Sell/List Ratio	75 %	%		22 %	42 %	
Sales Dollars	\$3,365,000	\$0	%	\$19,510,180	\$36,115,112	-46 %
Average Price / Unit	\$1,121,667		%	\$929,056	\$1,444,604	-36 %
Price Ratio	99 %	%		94 %	97 %	
Days To Sell	70		%	77	55	40 %
Active Listings at Month End	64	27	137 %			
Revenue - Industrial						
Units Listed	4	2	100 %	32	27	19 %
Units Sold	1	0	%	7	19	-63 %
Sell/List Ratio	25 %	%		22 %	70 %	
Sales Dollars	\$546,000	\$0	%	\$6,253,500	\$16,036,600	-61 %
Average Price / Unit	\$546,000		%	\$893,357	\$844,032	6 %
Price Ratio	91 %	%		96 %	99 %	
Days To Sell	75		%	88	50	78 %
Active Listings at Month End	24	11	118 %			
Business with Land & Bui	ilding					
Units Listed	0	0	%	5	6	-17 %
Units Sold	0	1	-100 %	0	1	-100 %
Sell/List Ratio	%	%		0 %	17 %	
Sales Dollars	\$0	\$2,435,000	-100 %	\$0	\$2,435,000	-100 %
Average Price / Unit		\$2,435,000	%		\$2,435,000	%
Price Ratio	%	84 %		%	84 %	
Days To Sell		226	%		226	%
Active Listings at Month End	5	5	0 %			



Includes All MLS® Property Types Produced: 01-Sep-2023

	C This Year	urrent Month Last Year	% Change	Y This Year	ear To Date Last Year	% Change
Business Only						-
Units Listed	8	7	14 %	88	79	11 %
Units Sold	3	3	0 %	30	14	114 %
Sell/List Ratio	38 %	43 %		34 %	18 %	
Sales Dollars	\$441,500	\$690,000	-36 %	\$4,474,100	\$2,261,500	98 %
Average Price / Unit	\$147,167	\$230,000	-36 %	\$149,137	\$161,536	-8 %
Price Ratio	93 %	75 %		85 %	83 %	
Days To Sell	61	180	-66 %	123	129	-5 %
Active Listings at Month End	60	63	-5 %			
Motel/Hotel						
Units Listed	0	0	%	0	0	%
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		%	%	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	0	0	%			
Lease - Office						
Units Listed	10	6	67 %	94	87	8 %
Units Sold	4	3	33 %	20	19	5 %
Sell/List Ratio	40 %	50 %		21 %	22 %	
Sales Dollars	\$1,576	\$2,383	-34 %	\$150,883	\$73,167	106 %
Average Price / Unit	\$394	\$794	-50 %	\$7,544	\$3,851	96 %
Price Ratio	100 %	100 %		2590 %	2234 %	
Days To Sell	66	71	-7 %	91	86	6 %
Active Listings at Month End	76	78	-3 %			
Lease - Retail						
Units Listed	19	5	280 %	79	48	65 %
Units Sold	5	1	400 %	18	16	13 %
Sell/List Ratio	26 %	20 %		23 %	33 %	
Sales Dollars	\$1,714	\$2,400	-29 %	\$136,293	\$4,233	3120 %
Average Price / Unit	\$343	\$2,400	-86 %	\$7,572	\$265	2762 %
Price Ratio	100 %	100 %		6693 %	100 %	
Days To Sell	81	7	1054 %	118	78	52 %
Active Listings at Month End	58	36	61 %			



	C This Year	urrent Month	0/ 01		ear To Date	0/ 01
	inis Year	Last Year	% Change	This Year	Last Year	% Change
Lease - Warehouse						
Units Listed	0	0	%	0	0	%
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		%	%	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	0	0	%			
_ease - Industrial						
Units Listed	5	2	150 %	44	17	159 %
Units Sold	2	1	100 %	13	4	225 %
Sell/List Ratio	40 %	50 %		30 %	24 %	
Sales Dollars	\$44	\$18	136 %	\$11,225	\$74	15151 %
Average Price / Unit	\$22	\$18	18 %	\$863	\$18	4593 %
Price Ratio	95 %	102 %		83 %	98 %	
Days To Sell	70	70	0 %	71	65	9 %
Active Listings at Month End	24	12	100 %			
Lease - Other						
Units Listed	0	0	%	10	2	400 %
Units Sold	0	0	%	2	1	100 %
Sell/List Ratio	%	%		20 %	50 %	
Sales Dollars	\$0	\$0	%	\$199,032	\$23	865257 %
Average Price / Unit			%	\$99,516	\$23	432579 %
Price Ratio	%	%		663441 %	100 %	
Days To Sell			%	86	157	-45 %
Active Listings at Month End	7	3	133 %			
Commercial Land						
Units Listed	2	1	100 %	13	27	-52 %
Units Sold	0	0	%	0	4	-100 %
Sell/List Ratio	%	%		0 %	15 %	
Sales Dollars	\$0	\$0	%	\$0	\$22,810,000	-100 %
Average Price / Unit			%		\$5,702,500	%
Price Ratio	%	%		%	97 %	
Days To Sell			%		76	%
Active Listings at Month End	16	15	7 %			



Monthly Comparative Activity By Property Type

August 2023

Includes All MLS® Property Types

	Current Month				Year To Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	
Grand Totals							
Units Listed	1095	980	12 %	8643	9201	-6 %	
Units Sold	544	478	14 %	4584	5210	-12 %	
Sell/List Ratio	50 %	49 %		53 %	57 %		
Sales Dollars	\$539,919,639	\$462,281,478	17 %	\$4,419,540,732	\$5,317,039,231	-17 %	
Average Price / Unit	\$992,499	\$967,116	3 %	\$964,123	\$1,020,545	-6 %	
Price Ratio	98 %	97 %		98 %	102 %		
Days To Sell	38	33	15 %	38	21	81 %	
Active Listings at Month End	2490	2137	17 %				