

Not enough growth in inventory means spring market sales slow

A total of 637 properties sold in the Victoria Real Estate Board region this April, 22.7 per cent fewer than the 824 properties sold in April 2022 but an 8 per cent increase from March 2023. Sales of condominiums were down 21.8 per cent from April 2022 with 205 units sold. Sales of single family homes decreased 19.4 per cent from April 2022 with 325 sold.

"Sales numbers for this April are more moderate than the higher levels we've seen in recent years," said Victoria Real Estate Board Chair Graden Sol. "We are in a familiar market pattern, where the majority of sales for the year occur in the spring. While we've seen an increase in sales over the previous month, we're not expecting a return to record setting activity. Our inventory levels continue to be very low and new properties are slow to come onto market. More inventory is needed to balance the supply against spring demand. The good news is that prices have stabilized for now. If listings do not pick up over this season, there is a risk that the price stabilization could turn and we could see prices increase."

There were 2,043 active listings for sale on the Victoria Real Estate Board Multiple Listing Service® at the end of April 2023, an increase of 3.7 per cent compared to the previous month of March and a 49.7 per cent increase from the 1,365 active listings for sale at the end of April 2022.

"Though we are seeing multiple offers in our market, these situations are dependent on a number of factors including price, competition, area, condition of home, etc.," adds Sol. "This means sellers should seek clarity on what to expect during their transaction as this spring market continues to evolve. Overall, consumer confidence in the market has returned. Accurately priced homes are selling quickly and close to list price. Your REALTOR® can help you understand the pulse of the market should you be contemplating buying or selling this spring."

The Multiple Listing Service® Home Price Index benchmark value for a single family home in the Victoria Core in April 2022 was \$1,424,900. The benchmark value for the same home in April 2023 decreased by 11.3 per cent to \$1,264,200, which is up from March's value of \$1,236,200. The MLS® HPI benchmark value for a condominium in the Victoria Core area in April 2022 was \$630,200, while the benchmark value for the same condominium in April 2023 decreased by 10.3 per cent to \$565,000, which is up from the March value of \$560,300.

About the Victoria Real Estate Board – Founded in 1921, the Victoria Real Estate Board is a key player in the development of standards and innovative programs to enhance the professionalism of REALTORS®. The Victoria Real Estate Board represents 1,608 local Realtors. If you are thinking about buying or selling a home, connect with your local Realtor for detailed information on the Victoria and area housing market.



April 2023 Statistics Package for Media

Previous Periods Comparison of Unit Sales, Average Prices and Median Prices

Sales by Property Type				TI	nis Mont	th					Last Mon	th	Thi	s Month La	st Year
				Α	pril 202	3					March 202	23		April 202	2
	Units	LM%	LY%	Average\$	LM%	LY%	Median\$	LM%	LY%	Units	Average\$	Median\$	Units	Average\$	Median\$
Single Family Greater Victoria	317	19.2%	-19.3%	\$1,291,399	4.0%	-10.0%	\$1,195,000	8.6%	-4.4%	266	\$1,241,248	\$1,100,000	393	\$1,434,415	\$1,250,000
Single Family Other Areas	8	-46.7%	-20.0%	\$1,159,250	22.6%	-14.1%	\$1,060,000	11.6%	-19.7%	15	\$945,226	\$950,000	10	\$1,349,101	\$1,320,000
Single Family Total All Areas	325	15.7%	-19.4%	\$1,288,146	5.1%	-10.1%	\$1,195,000	10.6%	-4.5%	281	\$1,225,446	\$1,080,000	403	\$1,432,298	\$1,251,000
Condo Apartment	205	4.1%	-21.8%	\$620,606	-1.2%	-6.9%	\$540,000	-5.2%	-10.1%	197	\$628,230	\$569,500	262	\$666,733	\$601,000
Row/Townhouse	82	22.4%	-19.6%	\$786,010	1.5%	-16.9%	\$739,540	-1.4%	-16.9%	67	\$774,710	\$750,000	102	\$946,319	\$890,000
Manufactured Home	9	-40.0%	-40.0%	\$352,222	4.0%	-0.9%	\$320,000	0.8%	5.7%	15	\$338,667	\$317,500	15	\$355,569	\$302,729
Total Residential	621	10.9%	-20.6%							560			782		
Total Sales	637	8.0%	-22.7%							590			824		
Active Listings	2,043	3.7%	49.7%						[1,970		[1,365		

Legend

Units: net number of listings sold

LM%: percentage change since Last Month LY%: percentage change since This Month Last Year Average\$: average selling price

Median\$: median selling price

Total Residential: includes sales of residential property types
Total Sales: includes sales of all property types

Active Listings: total listings of all types on the market at midnight on the last day of the month

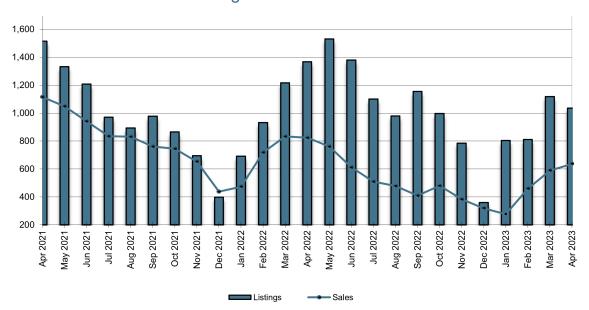
Previous Periods Comparison of MLS® HPI Benchmark Prices and MLS® HPI Index Values

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Benchmark Home by	Apr 2023	Mar 2023	Apr 2022	Apr 2023	Mar 2023	Apr 2022	% Chg	% Chg
Property Type and Region	Benchmark	Benchmark	Benchmark	Benchmark	Benchmark	Benchmark	from	from
	Price	Price	Price	Index	Index	Index	Last Mth	Last Yr
Single Family: Greater Victoria	\$1,123,800	\$1,108,100	\$1,275,400	303.1	298.8	344.0	1.4%	(11.9%)
Single Family: Core	\$1,264,200	\$1,236,200	\$1,424,900	312.7	305.8	352.4	2.3%	(11.3%)
Single Family: Westshore	\$1,004,300	\$1,008,200	\$1,148,800	317.6	318.8	363.3	(0.4%)	(12.6%)
Single Family: Peninsula	\$1,175,600	\$1,170,900	\$1,327,500	309.4	308.1	349.3	0.4%	(11.4%)
Condo Apartment: Greater Victoria	\$564,500	\$558,100	\$618,900	332.3	328.5	364.3	1.1%	(8.8%)
Condo Apartment: Greater Victoria	\$565,000	. ,	. ,			370.3		(10.3%)
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Condo Apartment: Westshore	\$529,000	\$514,800	\$533,600	385.6	375.2	388.9	2.8%	(0.9%)
Condo Apartment: Peninsula	\$623,400	\$614,600	\$660,300	317.4	312.9	336.2	1.4%	(5.6%)
Row/Townhouse: Greater Victoria	\$753,200	\$748,300	\$802,500	291.7	289.8	310.8	0.7%	(6.1%)
Row/Townhouse: Core	\$826,000	1 7				313.0		(4.5%)
Row/Townhouse: Westshore	\$668,500	\$678,300	\$730,100	274.7	278.7	300.0	(1.4%)	(8.4%)
Row/Townhouse: Peninsula	\$772,000	\$747,400	\$815,300	333.0	322.4	351.7	3.3%	(5.3%)
			No a selector	LMI CO LIDI D		- 6 H-1- D		
					enchmark Price			
	Bench	mark Index:	the percentag	e change in th	nis Benchmark	Price since Ja	nuary 200	5
Legend	% Chg fro	m Last Mth:	the percentag	e change in th	nis Benchmark	Price since la	st month	
	% Chg f	rom Last Yr:	the percentag	e change in th	nis Benchmark	Price since th	is month las	t year
	Regions	on the map:	visit vreb.org	/vrebareas	for map views	of the VREB t	rading area	

For more information on the MLS® Home Price Index, visit vreb.org/mls-statistics



Total new MLS® listings and total MLS® sales for entire district





This chart tracks the ratio of total residential sales over total active residential listings at month-end for each of the last 25 months.

Based on a regression analysis performed by the economics department at the BC Real Estate Association in each market area of the province, the Sales to Active Listings Ratio for Victoria can be interpreted as follows:

- below 14%, there is downward pressure on prices (buyers' market)
- above 20%, there is upward pressure on prices (sellers' market)
- in the 14-20% range, there is little pressure on prices either way (balanced market)

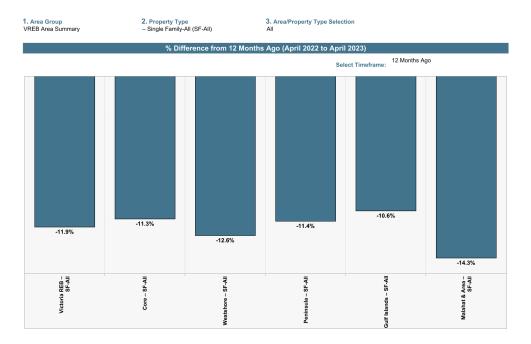


The Victoria Real Estate Board uses the MLS® Home Price Index (MLS® HPI) to report on market trends. The MLS® HPI uses the concept of a benchmark home, a notional home with common attributes of typical homes in a defined area.

Through the analysis of over fifteen years of Victoria Real Estate Board MLS® sales data, the MLS® HPI defined benchmark homes for Victoria in each category (single family homes, townhouses, condos) and for each neighbourhood. The benchmark starting point was 2005, where each type of property and neighbourhood was assigned an index value of 100.

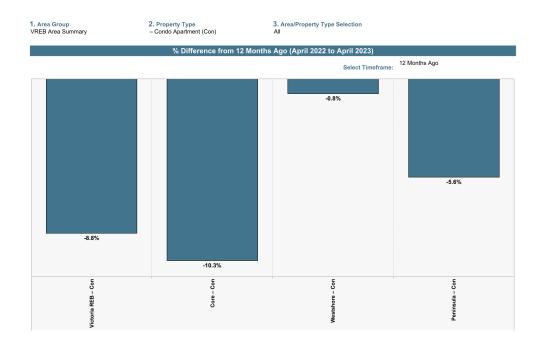
*The HPI reporting herein is based on the **SOLD** date.

MLS® HPI benchmark and value - Single Family Homes





MLS® HPI benchmark and value - Condominium / Apartments



Click here to learn more

VREB District Summary

1. Area Group 2. Property Type

- Single Family-All (SF-All)

HPI or Benchmark Price

Benchmark Price

○ HPI

Value or percent change

Value

Percent change

3. Area/Property Type Selection

Αl

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	April 2023	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – SF-AII	\$1,123,800	\$1,108,100	\$1,117,400	\$1,193,600	\$1,275,400	\$819,200	\$800,600	\$370,800
Victoria – SF-All	\$1,214,600	\$1,170,400	\$1,206,200	\$1,250,000	\$1,366,700	\$945,600	\$924,400	\$384,500
Victoria West – SF-All	\$949,800	\$882,900	\$907,300	\$962,300	\$1,084,700	\$734,400	\$700,600	\$294,100
Oak Bay – SF-All	\$1,764,800	\$1,714,600	\$1,757,000	\$1,935,500	\$1,925,500	\$1,290,300	\$1,375,400	\$600,100
Esquimalt – SF-All	\$969,800	\$905,100	\$952,900	\$1,003,500	\$1,109,400	\$730,700	\$705,400	\$302,700
View Royal – SF-All	\$1,039,900	\$991,800	\$984,700	\$1,057,900	\$1,201,800	\$748,000	\$744,000	\$336,900
Saanich East – SF-All	\$1,280,000	\$1,275,400	\$1,262,300	\$1,354,700	\$1,442,300	\$974,100	\$989,100	\$417,900
Saanich West – SF-All	\$1,003,600	\$975,200	\$1,002,700	\$1,068,800	\$1,157,800	\$775,200	\$737,900	\$330,600
Sooke – SF-All	\$853,400	\$847,100	\$851,700	\$875,600	\$925,900	\$579,000	\$538,400	\$270,400
Langford – SF-All	\$1,042,900	\$1,049,600	\$1,044,600	\$1,098,100	\$1,214,100	\$709,300	\$680,900	\$327,600
Metchosin – SF-All	\$1,326,600	\$1,322,500	\$1,305,000	\$1,356,700	\$1,347,900	\$868,600	\$858,500	\$436,800
Colwood – SF-All	\$974,900	\$986,700	\$934,800	\$1,066,700	\$1,127,500	\$689,800	\$661,900	\$319,700
Highlands – SF-All	\$1,336,500	\$1,311,200	\$1,419,000	\$1,423,600	\$1,537,300	\$946,300	\$925,400	\$475,900
North Saanich – SF-All	\$1,379,400	\$1,371,400	\$1,401,800	\$1,432,300	\$1,526,000	\$975,700	\$966,900	\$469,000
Sidney – SF-All	\$962,400	\$965,000	\$983,700	\$1,007,000	\$1,077,300	\$719,100	\$693,500	\$303,200
Central Saanich – SF-All	\$1,059,100	\$1,055,900	\$1,085,300	\$1,154,600	\$1,243,100	\$812,500	\$773,000	\$355,800
ML Malahat & Area – SF-All	\$855,700	\$839,900	\$836,200	\$924,500	\$998,600	\$614,100	\$554,400	\$288,400
GI Gulf Islands – SF-All	\$760,400	\$745,400	\$752,700	\$816,600	\$850,800	\$576,800	\$473,800	\$303,500

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group

VREB District Summary

HPI or Benchmark Price

(HPI

Benchmark Price

2. Property Type

Value or percent change Value

Percent change

3. Area/Property Type Selection - Single Family-All (SF-All)

ΑII

			HPI by Timef	rame and Prope	erty Type			
	April 2023	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – SF-AII	303.1	298.8	301.3	321.9	344.0	220.9	215.9	100.0
Victoria – SF-All	315.9	304.4	313.7	325.1	355.4	245.9	240.4	100.0
Victoria West – SF-All	323.0	300.2	308.5	327.2	368.8	249.7	238.2	100.0
Oak Bay – SF-All	294.1	285.7	292.8	322.5	320.9	215.0	229.2	100.0
Esquimalt – SF-All	320.4	299.0	314.8	331.5	366.5	241.4	233.0	100.0
View Royal – SF-All	308.7	294.4	292.3	314.0	356.7	222.0	220.8	100.0
Saanich East – SF-All	306.3	305.2	302.1	324.2	345.1	233.1	236.7	100.0
Saanich West – SF-All	303.6	295.0	303.3	323.3	350.2	234.5	223.2	100.0
Sooke – SF-All	315.6	313.3	315.0	323.8	342.4	214.1	199.1	100.0
Langford – SF-All	318.3	320.4	318.9	335.2	370.6	216.5	207.8	100.0
Metchosin – SF-All	303.7	302.8	298.8	310.6	308.6	198.9	196.5	100.0
Colwood – SF-AII	304.9	308.6	292.4	333.7	352.7	215.8	207.0	100.0
Highlands – SF-All	280.8	275.5	298.2	299.1	323.0	198.8	194.5	100.0
North Saanich – SF-All	294.1	292.4	298.9	305.4	325.4	208.0	206.2	100.0
Sidney – SF-All	317.4	318.3	324.4	332.1	355.3	237.2	228.7	100.0
Central Saanich – SF-All	297.7	296.8	305.0	324.5	349.4	228.4	217.3	100.0
ML Malahat & Area – SF-All	296.7	291.2	289.9	320.6	346.3	212.9	192.2	100.0
GI Gulf Islands – SF-All	250.5	245.6	248.0	269.1	280.3	190.0	156.1	100.0

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price
HPI
Benchmark Price

ValuePercent change

1. Area Group

VREB District Summary

2. Property Type

- Condo Apartment (Con)

3. Area/Property Type Selection

Value or percent change

ΑII

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	April 2023	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Con	\$564,500	\$558,100	\$569,900	\$596,700	\$618,900	\$448,600	\$412,600	\$169,900
Victoria – Con	\$535,300	\$535,900	\$562,700	\$568,200	\$601,100	\$440,800	\$404,800	\$167,000
Victoria West – Con	\$769,900	\$750,100	\$747,600	\$825,500	\$871,400	\$678,000	\$612,100	\$231,100
Oak Bay – Con	\$710,600	\$684,600	\$716,800	\$817,300	\$798,400	\$592,600	\$507,400	\$234,200
Esquimalt – Con	\$538,500	\$517,100	\$522,000	\$566,500	\$571,000	\$401,600	\$376,700	\$152,000
View Royal – Con	\$643,100	\$629,800	\$620,100	\$670,000	\$657,900	\$462,200	\$453,300	\$195,700
Saanich East – Con	\$556,100	\$552,100	\$566,700	\$596,700	\$617,700	\$432,300	\$386,100	\$159,100
Saanich West – Con	\$513,100	\$514,000	\$523,600	\$550,000	\$580,800	\$429,200	\$401,200	\$143,700
Sooke – Con	\$476,900	\$464,500	\$459,100	\$488,200	\$470,700	\$300,500	\$275,600	\$115,000
Langford – Con	\$531,600	\$517,600	\$505,200	\$549,100	\$538,000	\$376,600	\$340,000	\$150,200
Colwood – Con	\$549,100	\$530,500	\$513,800	\$556,700	\$546,100	\$396,000	\$370,600	\$131,400
North Saanich – Con	\$758,400	\$757,000	\$747,000	\$765,700	\$799,500	\$585,000	\$548,400	\$285,500
Sidney – Con	\$622,700	\$611,300	\$607,100	\$629,400	\$660,000	\$472,800	\$456,600	\$195,500
Central Saanich – Con	\$569,400	\$572,000	\$565,500	\$588,500	\$597,800	\$446,300	\$448,700	\$199,200

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price

HPI

Benchmark Price

ValuePercent change

1. Area Group

VREB District Summary

2. Property TypeCondo Apartment (Con)

3. Area/Property Type Selection

Value or percent change

Αl

			HPI by Timef	rame and Prope	erty Type			
	April 2023	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Con	332.3	328.5	335.4	351.2	364.3	264.0	242.8	100.0
Victoria – Con	320.5	320.9	336.9	340.2	359.9	264.0	242.4	100.0
Victoria West – Con	333.1	324.6	323.5	357.2	377.1	293.4	264.9	100.0
Oak Bay – Con	303.4	292.3	306.1	349.0	340.9	253.0	216.7	100.0
Esquimalt – Con	354.3	340.2	343.4	372.7	375.7	264.2	247.8	100.0
View Royal – Con	328.6	321.8	316.9	342.4	336.2	236.2	231.6	100.0
Saanich East – Con	349.5	347.0	356.2	375.0	388.2	271.7	242.7	100.0
Saanich West – Con	357.1	357.7	364.4	382.7	404.2	298.7	279.2	100.0
Sooke – Con	414.7	403.9	399.2	424.5	409.3	261.3	239.7	100.0
Langford – Con	353.9	344.6	336.4	365.6	358.2	250.7	226.4	100.0
Colwood – Con	417.9	403.7	391.0	423.7	415.6	301.4	282.0	100.0
North Saanich – Con	265.6	265.1	261.6	268.2	280.0	204.9	192.1	100.0
Sidney – Con	318.5	312.7	310.5	321.9	337.6	241.8	233.6	100.0
Central Saanich – Con	285.8	287.1	283.9	295.4	300.1	224.0	225.3	100.0

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price ○ HPI

Value Benchmark Price Percent change

1. Area Group

VREB District Summary

2. Property Type - Townhouse (Twn) 3. Area/Property Type Selection

Value or percent change

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	April 2023	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Twn	\$753,200	\$748,300	\$785,100	\$802,500	\$802,500	\$563,700	\$532,500	\$258,200
Victoria – Twn	\$858,300	\$834,100	\$920,300	\$918,700	\$874,400	\$665,800	\$645,300	\$295,200
Victoria West – Twn	\$821,400	\$847,200	\$885,200	\$910,300	\$890,200	\$646,400	\$575,700	\$219,500
Esquimalt – Twn	\$715,000	\$732,100	\$762,500	\$815,200	\$773,200	\$524,000	\$471,500	\$213,400
View Royal – Twn	\$745,800	\$763,800	\$790,500	\$841,600	\$800,300	\$565,600	\$545,900	\$244,300
Saanich East – Twn	\$882,900	\$855,300	\$881,200	\$899,000	\$921,600	\$642,600	\$616,200	\$321,500
Saanich West – Twn	\$765,400	\$749,300	\$766,200	\$775,000	\$816,000	\$558,200	\$522,700	\$254,800
Sooke – Twn	\$632,800	\$646,400	\$687,500	\$703,100	\$691,600	\$478,600	\$434,200	\$240,700
Langford – Twn	\$673,600	\$681,000	\$719,700	\$735,700	\$735,200	\$518,500	\$475,600	\$232,300
Colwood – Twn	\$721,400	\$733,700	\$778,200	\$794,500	\$790,200	\$557,500	\$523,600	\$288,500
Sidney – Twn	\$808,800	\$781,200	\$781,500	\$801,400	\$855,300	\$567,000	\$539,100	\$245,700
Central Saanich – Twn	\$709,200	\$689,600	\$691,600	\$700,200	\$740,600	\$483,600	\$455,200	\$212,000
ML Malahat & Area – Twn	\$694,700	\$711,800	\$749,700	\$749,300	\$757,300	\$471,900	\$434,300	\$201,100
GI Gulf Islands – Twn	\$668,700	\$712,100	\$697,400	\$715,100	\$773,500	\$466,700	\$421,900	\$221,100

Note: Areas with insufficient sales are not included in the HPI.





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HPI or Benchmark Price

HPI

Ŏ Benchmark Price

Value

Percent change

Value or percent change

1. Area Group

VREB District Summary

2. Property TypeTownhouse (Twn)

3. Area/Property Type Selection

ΑII

			HPI by Timef	rame and Prope	erty Type			
	April 2023	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Twn	291.7	289.8	304.1	310.8	310.8	218.3	206.2	100.0
Victoria – Twn	290.8	282.6	311.8	311.2	296.2	225.5	218.6	100.0
Victoria West – Twn	374.2	386.0	403.3	414.7	405.6	294.5	262.3	100.0
Esquimalt – Twn	335.1	343.1	357.3	382.0	362.3	245.5	220.9	100.0
View Royal – Twn	305.3	312.6	323.6	344.5	327.6	231.5	223.5	100.0
Saanich East – Twn	274.6	266.0	274.1	279.6	286.7	199.9	191.7	100.0
Saanich West – Twn	300.4	294.1	300.7	304.2	320.3	219.1	205.1	100.0
Sooke – Twn	262.9	268.6	285.6	292.1	287.3	198.8	180.4	100.0
Langford – Twn	290.0	293.2	309.8	316.7	316.5	223.2	204.7	100.0
Colwood – Twn	250.1	254.3	269.7	275.4	273.9	193.2	181.5	100.0
Sidney – Twn	329.2	317.9	318.1	326.2	348.1	230.8	219.4	100.0
Central Saanich – Twn	334.5	325.3	326.2	330.3	349.3	228.1	214.7	100.0
ML Malahat & Area – Twn	345.5	354.0	372.8	372.6	376.6	234.7	216.0	100.0
GI Gulf Islands – Twn	302.4	322.1	315.4	323.4	349.8	211.1	190.8	100.0

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group

VREB Area Summary

HPI or Benchmark Price

- Single Family-All (SF-All)

HPI

Benchmark Price

2. Property Type

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

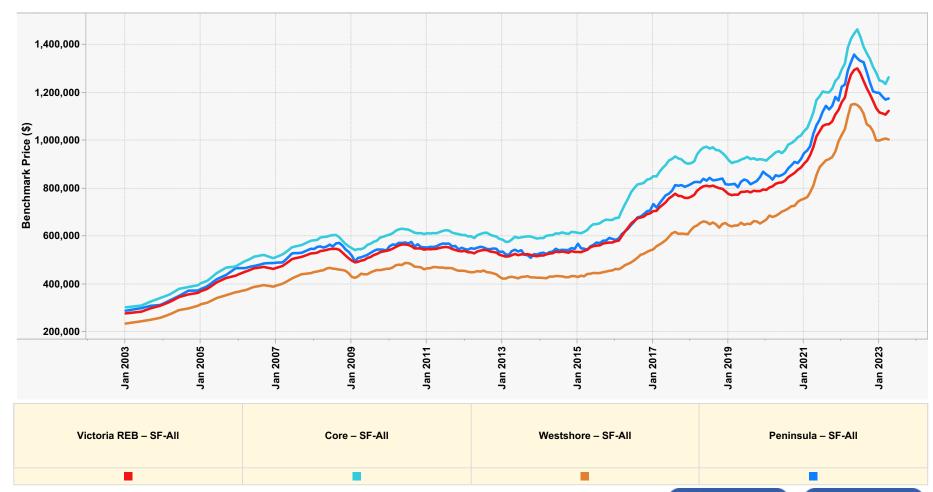
3. Area/Property Type Selection

Multiple values

Benchmark Price Performance over Time

Select Date Range:

All values



Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group

VREB Area Summary

HPI or Benchmark Price

 $\bigcirc \, \mathsf{HPI}$

Benchmark Price

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

2. Property Type

- Condo Apartment (Con)

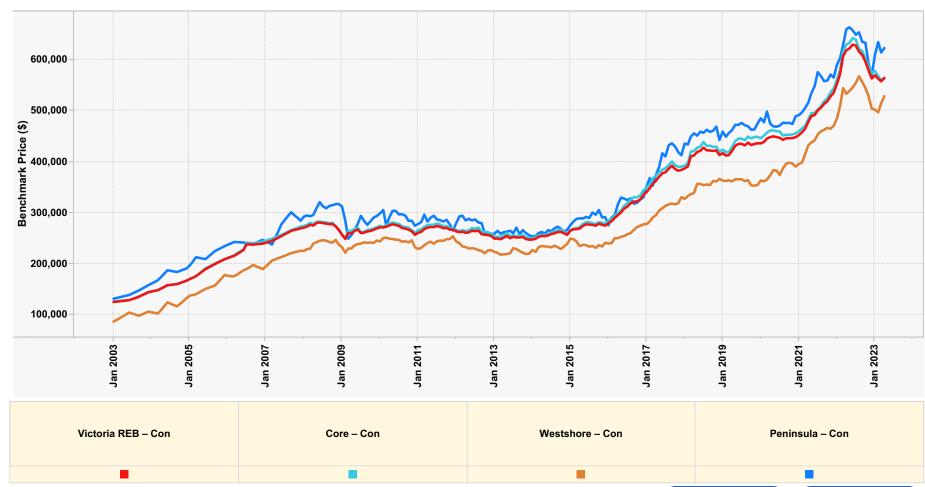
3. Area/Property Type Selection

ΑII

Benchmark Price Performance over Time

Select Date Range:

All values



Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group VREB Area Summary

HPI or Benchmark Price ○ HPI Benchmark Price

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

2. Property Type

- Townhouse (Twn)

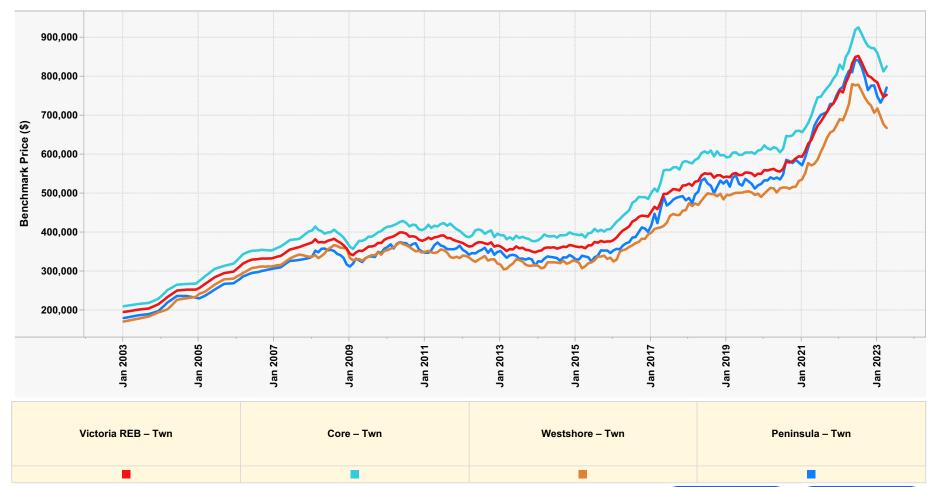
3. Area/Property Type Selection

Multiple values

Benchmark Price Performance over Time

Select Date Range:

All values



Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group VREB Area Summary HPI or Benchmark Price
HPI
Benchmark Price

2. Property Type

Multiple values

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

3. Area/Property Type Selection

Multiple values

Benchmark Price Performance over Time

Select Date Range:

All values



Note: Areas with insufficient sales are not included in the HPI.





Residential Waterfront Properties Integrated Into Their Own Districts

District	Units	Total Volume
Residential		
Single Family Detached		
Greater Victoria		
Victoria / Victoria West	38	\$49,747,049
Oak Bay	26	\$50,494,600
Esquimalt	9	\$10,224,261
View Royal	10	\$11,690,500
Saanich East	58	
Saanich West	29	\$80,172,650 \$35,353,347
		\$35,353,217
Central Saanich	8	\$13,805,301
North Saanich	10	\$15,131,900
Sidney	9	\$9,767,400
Highlands	2	\$2,615,000
Colwood	19	\$24,150,900
Langford Matelanain	41	\$46,995,594
Metchosin	3	\$3,135,000
Sooke	25	\$22,565,150
Gulf Islands	30	\$33,524,834
Total Greater Victoria	317	\$409,373,356
Other Areas		
Malahat & Area	8	\$9,274,000
Total Other Areas	8	
		\$9,274,000
Total Single Family Detached	325	\$418,647,356
 Condo Apartment 		
Greater Victoria		
Victoria / Victoria West	77	\$47,944,159
Oak Bay	6	\$8,458,000
Esquimalt	12	\$7,420,700
View Royal	8	\$4,453,299
Saanich East	31	\$19,081,900
Saanich West	9	\$3,855,000
Central Saanich	4	\$2,553,000
Sidney	10	\$6,408,000
Colwood	5	\$2,596,900
Langford	39	\$22,365,818
Sooke	2	\$740,000
Gulf Islands	1	\$485,000
Total Greater Victoria	204	\$126,361,776
Other Areas		
UpIsland / Mainland	1	\$862,500
Total Other Areas	1	\$862,500
Total Condo Apartment	205	\$127,224,276



Residential Waterfront Properties Integrated Into Their Own Districts

Produced: 01-May-2023

District	Units	Total Volume
● Row/Townhouse		
Greater Victoria		
Victoria / Victoria West	20	\$15,952,600
Esquimalt	4	\$2,850,500
View Royal	3	\$2,268,500
Saanich East	8	\$7,631,000
Saanich West	5	\$4,548,000
Central Saanich	2	\$1,589,000
North Saanich	1	\$950,000
Sidney	10	\$7,393,500
Colwood	4	\$2,806,000
Langford	24	\$17,963,693
Sooke	1	\$500,000
Total Greater Victoria	82	\$64,452,793
Total Row/Townhouse	82	\$64,452,793
Manufactured Home		
Greater Victoria		
View Royal	3	\$840,000
Central Saanich	3	\$1,085,000
Sidney	2	\$995,000
Gulf Islands	1	\$250,000
Total Greater Victoria	9	\$3,170,000
Total Manufactured Home	9	\$3,170,000
otal Residential	621	\$613,494,425



Residential Waterfront Properties Integrated Into Their Own Districts Produced: 01-May-2023

l Volume
328,920
35,000
700,000
95,000
58,920
550,000
550,000
608,920
27,610
30,955
) 5 5 5 5 5 6 7 7 7 7



Waterfront Properties Segregated Into a 'Waterfront' District

District	Units	Total Volume
esidential		
Single Family Detached		
Greater Victoria		
Victoria	36	\$47,821,549
Victoria West	2	\$1,925,500
Oak Bay	26	\$50,494,600
Esquimalt	9	\$10,224,261
View Royal	10	\$11,690,500
Saanich East	58	\$80,172,650
Saanich West	28	\$33,783,217
Central Saanich	8	\$13,805,301
North Saanich	10	
	9	\$15,131,900 \$0,767,400
Sidney		\$9,767,400 \$2,615,000
Highlands Colwood	2 19	\$2,615,000 \$24,150,000
Langford	19 41	\$24,150,900 \$46,995,594
Metchosin	3	\$3,135,000
Sooke	22	\$3,135,000 \$18,720,250
Gulf Islands	22 25	
Guir Islands Waterfront (all districts)	25 9	\$28,689,834 \$10,249,900
,		
Total Greater Victoria	317	\$409,373,356
Other Areas		
Malahat & Area	7	\$7,749,000
Waterfront (all districts)	1	\$1,525,000
Total Other Areas	8	\$9,274,000
Total Single Family Detached	325	\$418,647,356
Condo Apartment		
Greater Victoria		
Victoria	62	\$36,166,759
Victoria West	9	\$5,967,900
Oak Bay	5	\$7,679,000
Esquimalt	11	\$5,420,700
View Royal	8	\$4,453,299
Saanich East	30	\$17,921,900
Saanich West	8	\$3,356,000
Central Saanich	2	\$1,085,000
Sidney	8	\$5,253,000
Colwood	5	\$2,596,900
Langford	39	\$22,365,818
Gulf Islands	1	\$485,000
Waterfront (all districts)	16	\$13,610,500
Total Greater Victoria	204	\$126,361,776
Other Areas		
UpIsland / Mainland	1	\$862,500
Total Other Areas	1	\$862,500
Total Condo Apartment	205	\$127,224,276



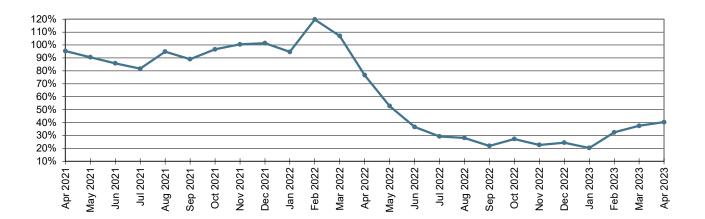
Produced: 01-May-2023

Waterfront Properties Segregated Into a 'Waterfront' District

District	Units	Total Volume
Row/Townhouse		
Greater Victoria		
Victoria	16	\$12,797,600
Victoria West	2	\$1,680,000
Esquimalt	4	\$2,850,500
View Royal	2	\$1,508,500
Saanich East	8	\$7,631,000
Saanich West	5	\$4,548,000
Central Saanich	2	\$1,589,000
North Saanich	1	\$950,000
Sidney	10	\$7,393,500
Colwood	4	\$2,806,000
Langford	24	\$17,963,693
Sooke	1	\$500,000
Waterfront (all districts)	3	\$2,235,000
Total Greater Victoria	82	\$64,452,793
Total Row/Townhouse	82	\$64,452,793
Manufactured Home		
Greater Victoria		
View Royal	3	\$840,000
Central Saanich	3	\$1,085,000
Sidney	2	\$995,000
Gulf Islands	1	\$250,000
Total Greater Victoria	9	\$3,170,000
Total Manufactured Home	9	\$3,170,000
otal Residential	621	\$613,494,425

Produced: 01-May-2023

Units	Total Volume
1	\$828,920
1	\$935,000
3	\$1,700,000
1	\$595,000
6	\$4,058,920
1	\$550,000
1	\$550,000
7	\$4,608,920
9	\$8,027,610
637	\$626,130,955
	1 1 3 1 6 1 1 7



The Sales to Active Listings Ratio

This chart tracks the ratio of total residential sales over total active residential listings at month-end for each of the last 25 months.

The active listing count and the sales count can be viewed as indicators of housing supply and demand respectively. Observing the ratio between them can thus help indicate a "buyers' market", where there is sustained downward pressure on prices, and a "sellers' market", where there is sustained upward pressure on prices.

Based on a regression analysis performed by the Economics Department of the BC Real Estate Association in each market area of the province, the Sales to Active Listings Ratio for Victoria can be interpreted as follows:

- below 14%, there is downward pressure on prices (buyers' market)
- above 20%, there is upward pressure on prices (sellers' market)
- in the 14-20% range, there is little pressure on prices either way (balanced market)

	_	Surrent Month			Year To Date	
	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family - Residen	itial					
Units Listed	368	556	-34 %	1308	1575	-17 %
Units Sold	256	325	-21 %	746	1052	-29 %
Sell/List Ratio	70 %	58 %		57 %	67 %	
Sales Dollars	\$329,988,522	\$445,500,476	-26 %	\$917,446,413	\$1,453,632,785	-37 %
Average Price / Unit	\$1,289,018	\$1,370,771	-6 %	\$1,229,821	\$1,381,780	-11 %
Price Ratio	99 %	103 %		98 %	106 %	
Days To Sell	33	14	146 %	38	13	200 %
Active Listings at Month End	566	417	36 %			
Single Family - Residen	tial Waterfront					
Units Listed	49	46	7 %	133	124	7 %
Units Sold	6	23	-74 %	33	62	-47 %
Sell/List Ratio	12 %	50 %		25 %	50 %	
Sales Dollars	\$10,507,500	\$60,544,525	-83 %	\$76,369,500	\$162,827,977	-53 %
Average Price / Unit	\$1,751,250	\$2,632,371	-33 %	\$2,314,227	\$2,626,258	-12 %
Price Ratio	96 %	99 %		93 %	99 %	
Days To Sell	90	20	348 %	70	39	82 %
Active Listings at Month End	124	76	63 %			
Single Family - Residen	tial Acreage					
Units Listed	58	50	16 %	191	146	31 %
Units Sold	33	25	32 %	85	82	4 %
Sell/List Ratio	57 %	50 %		45 %	56 %	
Sales Dollars	\$49,474,734	\$41,769,899	18 %	\$121,325,634	\$133,374,499	-9 %
Average Price / Unit	\$1,499,234	\$1,670,796	-10 %	\$1,427,360	\$1,626,518	-12 %
Price Ratio	95 %	100 %		95 %	100 %	
Days To Sell	62	30	109 %	65	30	115 %
Active Listings at Month End	117	64	83 %			
Condo Apartment						
Units Listed	298	386	-23 %	1151	1286	-10 %
Units Sold	205	262	-22 %	664	996	-33 %
Sell/List Ratio	69 %	68 %		58 %	77 %	
Sales Dollars	\$127,224,276	\$174,683,990	-27 %	\$405,483,279	\$672,053,907	-40 %
Average Price / Unit	\$620,606	\$666,733	-7 %	\$610,668	\$674,753	-9 %
Price Ratio	98 %	103 %		98 %	104 %	
Days To Sell	32	13	159 %	35	15	124 %
Active Listings at Month End	480	285	68 %			



	C This Year	urrent Month Last Year	% Change	Y This Year	ear To Date Last Year	% Change
·	This fear	Last fear	% Change	This fear	Last fear	% Change
Row/Townhouse						
Units Listed	103	132	-22 %	390	421	-7 %
Units Sold	82	101	-19 %	231	328	-30 %
Sell/List Ratio	80 %	77 %		59 %	78 %	
Sales Dollars	\$64,452,793	\$95,419,582	-32 %	\$176,329,934	\$297,070,610	-41 %
Average Price / Unit	\$786,010	\$944,748	-17 %	\$763,333	\$905,703	-16 %
Price Ratio	99 %	106 %		99 %	106 %	
Days To Sell	38	10	289 %	38	16	141 %
Active Listings at Month End	154	83	86 %			
Half Duplex (Up and Dov	wn)					
Units Listed	1	3	-67 %	5	6	-17 %
Units Sold	1	2	-50 %	2	4	-50 %
Sell/List Ratio	100 %	67 %		40 %	67 %	
Sales Dollars	\$1,485,000	\$2,677,000	-45 %	\$2,100,000	\$5,301,000	-60 %
Average Price / Unit	\$1,485,000	\$1,338,500	11 %	\$1,050,000	\$1,325,250	-21 %
Price Ratio	99 %	96 %		100 %	95 %	
Days To Sell	13	25	-47 %	16	121	-87 %
Active Listings at Month End	2	3	-33 %			
Half Duplex (Side by Sid	de)					
Units Listed	30	38	-21 %	89	110	-19 %
Units Sold	17	17	0 %	57	68	-16 %
Sell/List Ratio	57 %	45 %		64 %	62 %	
Sales Dollars	\$14,081,800	\$15,702,400	-10 %	\$49,712,338	\$62,343,299	-20 %
Average Price / Unit	\$828,341	\$923,671	-10 %	\$872,146	\$916,813	-5 %
Price Ratio	99 %	105 %		100 %	107 %	
Days To Sell	23	9	142 %	29	12	134 %
Active Listings at Month End	42	34	24 %			
Half Duplex (Front and E	Back)					
Units Listed	4	7	-43 %	11	18	-39 %
Units Sold	2	4	-50 %	7	7	0 %
Sell/List Ratio	50 %	57 %		64 %	39 %	
Sales Dollars	\$1,766,400	\$3,783,800	-53 %	\$6,470,500	\$6,319,800	2 %
Average Price / Unit	\$883,200	\$945,950	-7 %	\$924,357	\$902,829	2 %
Price Ratio	98 %	97 %		99 %	103 %	
Days To Sell	65	29	121 %	34	20	67 %
Active Listings at Month End	4	4	0 %			



	C This Year	urrent Month Last Year	% Change	Y This Year	ear To Date Last Year	% Change
Recreational	Tills Teal	Last Teal	70 Change	Tills Teal	Last Teal	70 Change
		_	40.07		4.5	07.04
Units Listed	3	5	-40 %	11	15	-27 %
Units Sold	4	2	100 %	6	9	-33 %
Sell/List Ratio	133 %	40 %		55 %	60 %	
Sales Dollars	\$1,267,400	\$648,000	96 %	\$1,624,900	\$2,691,250	-40 %
Average Price / Unit	\$316,850	\$324,000	-2 %	\$270,817	\$299,028	-9 %
Price Ratio	93 %	100 %		93 %	96 %	
Days To Sell	55	22	153 %	52	55	-6 %
Active Listings at Month End	9	11	-18 %			
Manufactured Home						
Units Listed	23	30	-23 %	70	94	-26 %
Units Sold	9	15	-40 %	39	59	-34 %
Sell/List Ratio	39 %	50 %		56 %	63 %	
Sales Dollars	\$3,170,000	\$5,333,528	-41 %	\$13,439,500	\$20,213,629	-34 %
Average Price / Unit	\$352,222	\$355,569	-1 %	\$344,603	\$342,604	1 %
Price Ratio	97 %	101 %		96 %	100 %	
Days To Sell	33	27	24 %	57	31	83 %
Active Listings at Month End	41	43	-5 %			
Residential Lots						
Units Listed	20	35	-43 %	99	106	-7 %
Units Sold	3	12	-75 %	14	56	-75 %
Sell/List Ratio	15 %	34 %		14 %	53 %	
Sales Dollars	\$2,188,920	\$7,201,700	-70 %	\$9,315,920	\$32,097,746	-71 %
Average Price / Unit	\$729,640	\$600,142	22 %	\$665,423	\$573,174	16 %
Price Ratio	97 %	99 %		96 %	99 %	
Days To Sell	36	14	158 %	88	26	246 %
Active Listings at Month End	95	53	79 %			
Residential Lots - Water	front					
Units Listed	2	6	-67 %	8	16	-50 %
Units Sold	0	2	-100 %	1	4	-75 %
Sell/List Ratio	%	33 %		13 %	25 %	
Sales Dollars	\$0	\$2,032,500	-100 %	\$1,250,000	\$3,665,500	-66 %
Average Price / Unit		\$1,016,250	%	\$1,250,000	\$916,375	36 %
Price Ratio	%	95 %		93 %	101 %	
Days To Sell		57	%	21	27	-22 %
Active Listings at Month End	13	11	18 %			



		urrent Month		Year To Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Residential Acreage						
Units Listed	10	12	-17 %	36	44	-18 %
Units Sold	3	10	-70 %	9	26	-65 %
Sell/List Ratio	30 %	83 %		25 %	59 %	
Sales Dollars	\$1,670,000	\$10,816,400	-85 %	\$6,456,000	\$23,055,800	-72 %
Average Price / Unit	\$556,667	\$1,081,640	-49 %	\$717,333	\$886,762	-19 %
Price Ratio	97 %	87 %		98 %	94 %	
Days To Sell	29	70	-58 %	89	87	2 %
Active Listings at Month End	51	34	50 %			
Residential Acreage - W	/aterfront					
Units Listed	5	3	67 %	14	7	100 %
Units Sold	1	0	%	2	3	-33 %
Sell/List Ratio	20 %	%		14 %	43 %	
Sales Dollars	\$750,000	\$0	%	\$3,500,000	\$2,014,000	74 %
Average Price / Unit	\$750,000		%	\$1,750,000	\$671,333	161 %
Price Ratio	77 %	%		88 %	96 %	
Days To Sell	440		%	249	134	86 %
Active Listings at Month End	27	5	440 %			
Revenue - Duplex/Triple	ex					
Units Listed	8	9	-11 %	21	35	-40 %
Units Sold	6	6	0 %	10	20	-50 %
Sell/List Ratio	75 %	67 %		48 %	57 %	
Sales Dollars	\$10,076,000	\$7,695,000	31 %	\$15,972,000	\$27,846,000	-43 %
Average Price / Unit	\$1,679,333	\$1,282,500	31 %	\$1,597,200	\$1,392,300	15 %
Price Ratio	98 %	102 %		96 %	105 %	
Days To Sell	31	11	173 %	40	12	242 %
Active Listings at Month End	9	14	-36 %			
Revenue - Multi Units						
Units Listed	3	9	-67 %	16	36	-56 %
Units Sold	2	3	-33 %	7	10	-30 %
Sell/List Ratio	67 %	33 %		44 %	28 %	
Sales Dollars	\$3,847,500	\$4,350,000	-12 %	\$10,077,500	\$14,372,000	-30 %
Average Price / Unit	\$1,923,750	\$1,450,000	33 %	\$1,439,643	\$1,437,200	0 %
Price Ratio	96 %	100 %		95 %	102 %	
Days To Sell	51	24	113 %	86	50	72 %
Active Listings at Month End	15	19	-21 %			



	(This Year	Current Month Last Year	% Change	Y This Year	ear To Date Last Year	% Change
Revenue - Apartment Block						
Units Listed	0	0	%	0	0	%
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		%	%	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	0	0	%			
Revenue - Commercial						
Units Listed	13	7	86 %	47	29	62 %
Units Sold	1	5	-80 %	10	18	-44 %
Sell/List Ratio	8 %	71 %		21 %	62 %	
Sales Dollars	\$4,125,000	\$9,513,900	-57 %	\$9,354,180	\$30,201,112	-69 %
Average Price / Unit	\$4,125,000	\$1,902,780	117 %	\$935,418	\$1,677,840	-44 %
Price Ratio	92 %	95 %		93 %	97 %	
Days To Sell	72	73	-2 %	62	58	7 %
Active Listings at Month End	47	23	104 %			
Revenue - Industrial						
Units Listed	1	1	0 %	13	15	-13 %
Units Sold	0	1	-100 %	3	15	-80 %
Sell/List Ratio	%	100 %		23 %	100 %	
Sales Dollars	\$0	\$925,000	-100 %	\$3,175,000	\$12,058,600	-74 %
Average Price / Unit		\$925,000	%	\$1,058,333	\$803,907	32 %
Price Ratio	%	103 %		96 %	100 %	
Days To Sell		41	%	151	36	324 %
Active Listings at Month End	19	8	138 %			
Business with Land & Build	ing					
Units Listed	1	1	0 %	3	4	-25 %
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		0 %	0 %	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	4	6	-33 %			



	C	urrent Month	a. a.		ear To Date	
	This Year	Last Year	% Change	This Year	Last Year	% Change
Business Only						
Units Listed	9	12	-25 %	46	42	10 %
Units Sold	1	2	-50 %	13	6	117 %
Sell/List Ratio	11 %	17 %		28 %	14 %	
Sales Dollars	\$55,000	\$235,000	-77 %	\$1,813,000	\$1,040,000	74 %
Average Price / Unit	\$55,000	\$117,500	-53 %	\$139,462	\$173,333	-20 %
Price Ratio	73 %	78 %		85 %	87 %	
Days To Sell	44	272	-84 %	122	145	-16 %
Active Listings at Month End	64	58	10 %			
Motel/Hotel						
Units Listed	0	0	%	0	0	%
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		%	%	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	0	0	%			
Lease - Office						
Units Listed	4	11	-64 %	42	37	14 %
Units Sold	1	1	0 %	14	9	56 %
Sell/List Ratio	25 %	9 %		33 %	24 %	
Sales Dollars	\$22	\$17	29 %	\$4,164	\$70,053	-94 %
Average Price / Unit	\$22	\$17	29 %	\$297	\$7,784	-96 %
Price Ratio	122 %	100 %		99 %	45039 %	
Days To Sell	101	30	237 %	102	82	24 %
Active Listings at Month End	71	51	39 %			
Lease - Retail						
Units Listed	14	5	180 %	34	26	31 %
Units Sold	2	4	-50 %	6	10	-40 %
Sell/List Ratio	14 %	80 %		18 %	38 %	
Sales Dollars	\$57	\$90	-36 %	\$153	\$245	-38 %
Average Price / Unit	\$29	\$22	27 %	\$26	\$24	4 %
Price Ratio	99 %	101 %		99 %	98 %	
Days To Sell	195	99	98 %	159	94	70 %
Active Listings at Month End	52	37	41 %			



	C This Year	urrent Month Last Year	% Change	Yo This Year	ear To Date Last Year	% Change
Lease - Warehouse						
Units Listed	0	0	%	0	0	%
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		%	%	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	0	0	%			
Lease - Industrial						
Units Listed	4	1	300 %	22	3	633 %
Units Sold	1	2	-50 %	5	2	150 %
Sell/List Ratio	25 %	200 %		23 %	67 %	
Sales Dollars	\$18	\$38	-53 %	\$99	\$38	159 %
Average Price / Unit	\$18	\$19	-6 %	\$20	\$19	3 %
Price Ratio	100 %	96 %		4 %	96 %	
Days To Sell	70	78	-10 %	58	78	-25 %
Active Listings at Month End	21	2	950 %			
Lease - Other						
Units Listed	0	0	%	3	0	%
Units Sold	1	0	%	1	1	0 %
Sell/List Ratio	%	%		33 %	%	
Sales Dollars	\$13	\$0	%	\$13	\$23	-46 %
Average Price / Unit	\$13		%	\$13	\$23	-46 %
Price Ratio	100 %	%		100 %	100 %	
Days To Sell	80		%	80	157	-49 %
Active Listings at Month End	2	3	-33 %			
Commercial Land						
Units Listed	5	3	67 %	7	14	-50 %
Units Sold	0	0	%	0	2	-100 %
Sell/List Ratio	%	%		0 %	14 %	
Sales Dollars	\$0	\$0	%	\$0	\$18,025,000	-100 %
Average Price / Unit			%		\$9,012,500	%
Price Ratio	%	%		%	99 %	
Days To Sell			%		131	%
Active Listings at Month End	14	21	-33 %			



Monthly Comparative Activity By Property Type

April 2023

	Current Month			Year To Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Grand Totals						
Units Listed	1036	1368	-24 %	3770	4209	-10 %
Units Sold	637	824	-23 %	1965	2849	-31 %
Sell/List Ratio	61 %	60 %		52 %	68 %	
Sales Dollars	\$626,130,955	\$888,832,845	-30 %	\$1,831,220,027	\$2,980,274,873	-39 %
Average Price / Unit	\$982,937	\$1,078,681	-9 %	\$931,919	\$1,046,078	-11 %
Price Ratio	98 %	103 %		98 %	104 %	
Days To Sell	37	16	130 %	42	18	126 %
Active Listings at Month End	2043	1365	50 %			