

## The 2022 Victoria real estate market year in review

A total of 320 properties sold in the Victoria Real Estate Board region this December, 26.9 per cent fewer than the 438 properties sold in December 2021 and a 16.7 per cent decrease from November 2022. Sales of condominiums were down 38.2 per cent from December 2021 with 94 units sold. Sales of single family homes decreased 24.6 per cent from December 2021 with 156 sold.

A grand total of 6,804 properties sold over the course of 2022, 32.3 per cent fewer than the 10,052 that sold in 2021. 2022 sales came closest to 2014's sales year when 6,698 properties were sold.

"We began the year with record low inventory, and with higher than average sales," says 2022 Victoria Real Estate Board President Karen Dinnie-Smyth. "And then the market changed on a dime. Interest rate increases through the remainder of 2022 signalled the end of low-cost borrowing and pushed buyers to the sidelines. Each time interest rates went up, market activity slowed. As we head into 2023, we continue to see the cost of moving and borrowing money undermine demand. Slower sale activity has resulted in inventory levels rebounding from historic lows, which means there are more opportunities for buyers in our market this year than in recent years."

There were 1,688 active listings for sale on the Victoria Real Estate Board Multiple Listing Service® at the end of December 2022, a decrease of 20 per cent compared to the previous month of November but a 158.9 per cent increase from the 652 active listings for sale at the end of December 2021.

"The new year begins with the federal government's ban on foreign buyers," adds President Dinnie-Smyth. "This is a disappointing politically motivated action in the theme of government trying to slow demand, rather than addressing the more lengthy and less politically popular process of building more housing supply. The cost of housing is unlikely to be affected by this ban because we know from the government's own data that foreign buyers represent only a handful of transactions in our region in recent years. At the provincial government level, legislation began today for the cooling-off period, now referred to as the Home Buyer Recission Period. The Victoria market has already cooled off, which leaves this legislation at least a year out of date and toothless in terms of public protection, as standard condition terms are often longer than the three-day legislated term. Victoria REALTORS® support policies that provide housing that British Columbians can afford, and we are pleased to see some of our municipalities considering innovative builds that can help with this. Will 2023 be the year that the housing supply chain will be front and center on all levels of government agendas? If we fail to encourage new development now, we will have another supply shortfall in an upcoming market cycle which will lead to pressure on pricing. New government rules further complicate real estate transactions – so if you are buying or selling in 2023 - be sure to call your favourite Realtor for guidance."

The Multiple Listing Service® Home Price Index benchmark value for a single family home in the Victoria Core in December 2021 was \$1,262,600. The benchmark value for the same home in December 2022 increased by 1.7 per cent to \$1,283,600, down from November's value of \$1,307,100. The MLS® HPI benchmark value for a condominium in the Victoria Core area in December 2021 was \$544,100, while the benchmark value for the same condominium in December 2022 increased by 5.6 per cent to \$574,300, down from the November value of \$587,800.

About the Victoria Real Estate Board – Founded in 1921, the Victoria Real Estate Board is a key player in the development of standards and innovative programs to enhance the professionalism of REALTORS®. The Victoria Real Estate Board represents 1,594 local Realtors. If you are thinking about buying or selling a home, connect with your local Realtor for detailed information on the Victoria and area housing market.



# December 2022 **Statistics Package for Media**

## Previous Periods Comparison of Unit Sales, Average Prices and Median Prices

Sales by Property Type				TI	his Mont	th					Last Mont	h	Thi	is Month La	st Year
				Dec	ember 2	022				November 2022			December 2021		
	Units	LM%	LY%	Average\$	LM%	LY%	Median\$	LM%	LY%	Units	Average\$	Median\$	Units	Average\$	Median\$
Single Family Greater Victoria	146	-16.1%	-26.3%	\$1,259,045	6.1%	-4.9%	\$1,050,000	5.0%	-14.3%	174	\$1,186,852	\$1,000,000	198	\$1,324,154	\$1,225,000
Single Family Other Areas	10	25.0%	11.1%	\$1,031,900	30.5%	-30.2%	\$1,050,000	31.7%	-2.3%	8	\$790,739	\$797,500	9	\$1,478,111	\$1,075,000
Single Family Total All Areas	156	-14.3%	-24.6%	\$1,244,484	6.4%	-6.5%	\$1,050,000	5.0%	-13.6%	182	\$1,169,441	\$999,900	207	\$1,330,847	\$1,215,000
Condo Apartment	94	-30.9%	-38.2%	\$549,561	-11.3%	-17.1%	\$510,000	-5.7%	-10.0%	136	\$619,653	\$541,000	152	\$663,079	\$566,898
Row/Townhouse	41	10.8%	-16.3%	\$748,795	-6.7%	-9.0%	\$725,000	-1.7%	-5.8%	37	\$802,912	\$737,450	49	\$822,876	\$770,000
Manufactured Home	9	0.0%	28.6%	\$394,111	-24.1%	38.4%	\$335,500	-9.3%	25.1%	9	\$519,000	\$370,000	7	\$284,771	\$268,250
Total Residential	300	-17.6%	-27.7%							364			415		
Total Sales	320	-16.7%	-26.9%							384			438		
Active Listings	1,688	-20.0%	158.9%						[	2,111		[	652		

#### Legend

Units: net number of listings sold

LM%: percentage change since Last Month LY%: percentage change since This Month Last Year

Average\$: average selling price

Median\$: median selling price
Total Residential: includes sales of residential property types

Total Sales: includes sales of all property types

Active Listings: total listings of all types on the market at midnight on the last day of the month

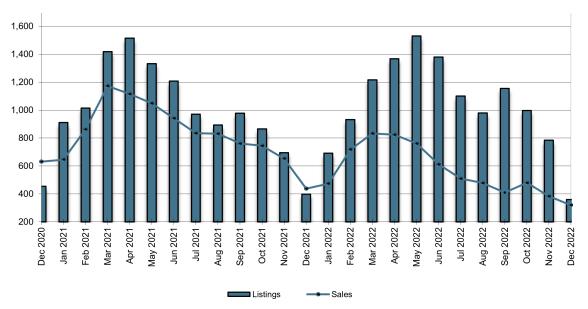
## Previous Periods Comparison of MLS® HPI Benchmark Prices and MLS® HPI Index Values

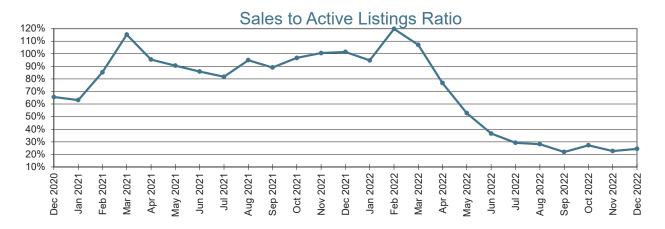
Benchmark Home by	Dec 2022	Nov 2022	Dec 2021	Dec 2022	Nov 2022	Dec 2021	% Chg	% Chg
Property Type and Region	Benchmark		Benchmark		Benchmark		_	from
, , , , , , , , , , , , , , , , , , ,	Price	Price	Price	Index	Index	Index	Last Mth	Last Yr
Single Family: Greater Victoria	\$1,135,600	\$1,164,800	\$1,127,600	306.3	314.1	304.1	(2.5%)	0.7%
Single Family: Core	\$1,283,600	\$1,307,100	\$1,262,600	317.5	323.3	312.3	(1.8%)	1.7%
Single Family: Westshore	\$1,000,800	\$1,038,400	\$996,500	316.5	328.4	315.1	(3.6%)	0.4%
Single Family: Peninsula	\$1,200,700	\$1,205,100	\$1,166,700	316.0	317.1	307.0	(0.4%)	2.9%
Condo Annuturonti Cuonton Vistoria	\$563,600	\$579,400	\$535,500	331.7	341.0	315.2	(2.70/)	5.2%
Condo Apartment: Greater Victoria							. ,	
Condo Apartment: Core	\$574,300	' '		337.4			/	5.6%
Condo Apartment: Westshore	\$504,200	\$528,600	\$470,600	367.5	385.3	343.0	(4.6%)	7.1%
Condo Apartment: Peninsula	\$570,100	\$592,200	\$565,500	290.3	301.5	287.9	(3.7%)	0.8%
Row/Townhouse: Greater Victoria	\$790,700	\$798,400	\$745,000	306.2	309.2	288.5	(1.0%)	6.1%
Row/Townhouse: Core	\$872,800	\$873,600	\$805,200	316.0	316.3	291.5	(0.1%)	8.4%
Row/Townhouse: Westshore	\$707,600	\$725,600	\$675,000	290.7	298.1	277.3	(2.5%)	4.8%
Row/Townhouse: Peninsula	\$777,300	\$777,000	\$752,100	335.3	335.2	324.5	0.0%	3.4%
	Bench	nmark Price:	the calculated	I MLS® HPI Be	enchmark Price	e for this Bend	hmark Hom	e
					nis Benchmark			
Legend					nis Benchmark			
	% Chg f	rom Last Yr:	the percentag	e change in th	nis Benchmark	Price since th	is month las	t year
	Regions	on the map:	visit vreb.org	/vrebareas	for map views	of the VREB t	rading area	

For more information on the MLS® Home Price Index, visit vreb.org/mls-statistics



## Total new MLS® listings and total MLS® sales for entire district





This chart tracks the ratio of total residential sales over total active residential listings at month-end for each of the last 25 months.

The active listing count and the sales count can be viewed as indicators of housing supply and demand respectively. Observing the ratio between them can thus help indicate a "buyers' market", where there is downward pressure on prices, and a "sellers' market", where there is upward pressure on prices.

- below 10%, there is downward pressure on prices (buyers' market)
- above 25%, there is upward pressure on prices (sellers' market)
- in the 15-20% range, there is little pressure on prices either way (balanced market)

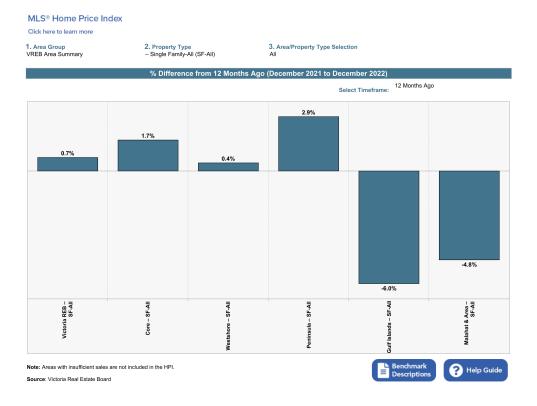


The Victoria Real Estate Board uses the MLS® Home Price Index (MLS® HPI) to report on market trends. The MLS® HPI uses the concept of a benchmark home, a notional home with common attributes of typical homes in a defined area.

Through the analysis of over fifteen years of Victoria Real Estate Board MLS® sales data, the MLS® HPI defined benchmark homes for Victoria in each category (single family homes, townhouses, condos) and for each neighbourhood. The benchmark starting point was 2005, where each type of property and neighbourhood was assigned an index value of 100.

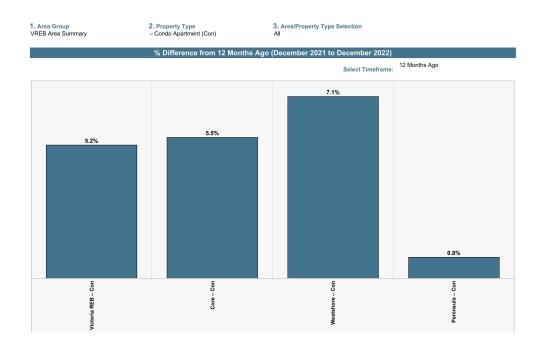
\*The HPI reporting herein is based on the **SOLD** date.

### MLS® HPI benchmark and value - Single Family Homes





### MLS® HPI benchmark and value - Condominium / Apartments



Click here to learn more

HPI or Benchmark Price

Benchmark Price

Value or percent change

Value
Percent change

1. Area Group

VREB District Summary

2. Property Type

- Single Family-All (SF-All)

3. Area/Property Type Selection

ΑII

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	December 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – SF-AII	\$1,135,600	\$1,164,800	\$1,218,500	\$1,301,300	\$1,127,600	\$795,200	\$759,900	\$370,800
Victoria – SF-AII	\$1,246,300	\$1,242,700	\$1,281,700	\$1,401,800	\$1,178,600	\$896,400	\$871,400	\$384,500
Victoria West – SF-AII	\$929,700	\$950,500	\$1,002,200	\$1,103,600	\$967,000	\$706,300	\$653,500	\$294,100
Oak Bay – SF-All	\$1,843,500	\$1,854,400	\$1,922,400	\$1,990,800	\$1,701,400	\$1,249,600	\$1,285,200	\$600,100
Esquimalt – SF-All	\$972,000	\$988,200	\$1,030,500	\$1,146,400	\$1,011,600	\$701,300	\$663,700	\$302,700
View Royal – SF-All	\$1,025,500	\$1,060,500	\$1,076,600	\$1,194,300	\$1,039,400	\$736,500	\$706,900	\$336,900
Saanich East – SF-All	\$1,273,200	\$1,308,100	\$1,379,500	\$1,489,400	\$1,278,300	\$952,500	\$924,200	\$417,900
Saanich West – SF-All	\$1,028,400	\$1,066,200	\$1,105,400	\$1,177,400	\$1,072,000	\$748,400	\$713,500	\$330,600
Sooke – SF-All	\$825,000	\$845,400	\$887,300	\$938,000	\$811,300	\$563,100	\$491,100	\$270,400
Langford – SF-All	\$1,042,600	\$1,075,900	\$1,109,000	\$1,196,400	\$1,047,700	\$685,300	\$630,700	\$327,600
Metchosin – SF-All	\$1,294,100	\$1,289,800	\$1,348,500	\$1,373,000	\$1,199,000	\$851,100	\$763,500	\$436,800
Colwood – SF-AII	\$989,700	\$1,073,100	\$1,069,200	\$1,174,100	\$990,600	\$640,800	\$630,300	\$319,700
Highlands – SF-All	\$1,379,200	\$1,386,400	\$1,442,500	\$1,522,700	\$1,279,600	\$991,500	\$918,200	\$475,900
North Saanich – SF-All	\$1,393,200	\$1,385,600	\$1,472,400	\$1,552,200	\$1,344,000	\$1,011,400	\$950,700	\$469,000
Sidney – SF-All	\$995,200	\$974,000	\$1,043,500	\$1,109,600	\$968,700	\$747,500	\$673,500	\$303,200
Central Saanich – SF-All	\$1,094,500	\$1,131,800	\$1,205,900	\$1,233,800	\$1,071,200	\$801,000	\$767,200	\$355,800
ML Malahat & Area – SF-All	\$843,200	\$913,400	\$969,600	\$1,011,600	\$885,300	\$584,900	\$517,000	\$288,400
GI Gulf Islands – SF-All	\$764,900	\$795,700	\$858,700	\$911,700	\$813,900	\$579,300	\$510,800	\$303,500

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

● HPI

Benchmark Price

**HPI or Benchmark Price** 

## Value or percent change

Value

Percent change

1. Area Group

VREB District Summary

2. Property Type

- Single Family-All (SF-All)

3. Area/Property Type Selection

Αl

			HPI by Timef	rame and Prope	erty Type			
	December 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – SF-AII	306.3	314.1	328.6	350.9	304.1	214.5	204.9	100.0
Victoria – SF-AII	324.1	323.2	333.3	364.6	306.5	233.1	226.6	100.0
Victoria West – SF-All	316.1	323.2	340.8	375.2	328.8	240.2	222.2	100.0
Oak Bay – SF-All	307.2	309.0	320.3	331.7	283.5	208.2	214.2	100.0
Esquimalt – SF-All	321.1	326.5	340.4	378.7	334.2	231.7	219.3	100.0
View Royal – SF-All	304.4	314.8	319.6	354.5	308.5	218.6	209.8	100.0
Saanich East – SF-All	304.7	313.0	330.1	356.4	305.9	227.9	221.2	100.0
Saanich West – SF-All	311.1	322.5	334.4	356.1	324.3	226.4	215.8	100.0
Sooke – SF-All	305.1	312.6	328.1	346.9	300.0	208.2	181.6	100.0
Langford – SF-All	318.3	328.4	338.5	365.2	319.8	209.2	192.5	100.0
Metchosin – SF-All	296.3	295.3	308.7	314.3	274.5	194.8	174.8	100.0
Colwood – SF-AII	309.6	335.7	334.4	367.3	309.9	200.4	197.2	100.0
Highlands – SF-All	289.8	291.3	303.1	320.0	268.9	208.3	192.9	100.0
North Saanich – SF-All	297.1	295.4	313.9	331.0	286.6	215.7	202.7	100.0
Sidney – SF-All	328.2	321.2	344.2	366.0	319.5	246.5	222.1	100.0
Central Saanich – SF-All	307.6	318.1	338.9	346.8	301.1	225.1	215.6	100.0
ML Malahat & Area – SF-All	292.4	316.7	336.2	350.8	307.0	202.8	179.3	100.0
GI Gulf Islands – SF-AII	252.0	262.2	282.9	300.4	268.2	190.9	168.3	100.0

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price
HPI
Benchmark Price

ValuePercent change

1. Area Group

VREB District Summary

2. Property Type

Condo Apartment (Con)

3. Area/Property Type Selection

Value or percent change

ΑII

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	December 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Con	\$563,600	\$579,400	\$609,900	\$630,100	\$535,500	\$436,500	\$384,100	\$169,900
Victoria – Con	\$551,500	\$553,200	\$587,300	\$611,900	\$520,000	\$426,200	\$381,500	\$167,000
Victoria West – Con	\$769,700	\$810,000	\$832,800	\$880,400	\$749,600	\$609,000	\$559,700	\$231,100
Oak Bay – Con	\$731,900	\$751,200	\$821,700	\$852,200	\$705,800	\$610,100	\$443,000	\$234,200
Esquimalt – Con	\$536,400	\$559,000	\$569,200	\$591,500	\$484,700	\$361,800	\$341,200	\$152,000
View Royal – Con	\$627,200	\$653,600	\$678,100	\$670,400	\$580,800	\$440,700	\$431,600	\$195,700
Saanich East – Con	\$559,700	\$584,600	\$610,400	\$635,800	\$526,800	\$449,000	\$348,000	\$159,100
Saanich West – Con	\$524,200	\$547,700	\$560,000	\$590,500	\$496,700	\$438,700	\$368,800	\$143,700
Sooke – Con	\$452,900	\$476,900	\$500,800	\$489,800	\$410,700	\$289,400	\$266,000	\$115,000
Langford – Con	\$507,800	\$532,300	\$561,600	\$549,600	\$474,500	\$356,600	\$331,900	\$150,200
Colwood – Con	\$512,500	\$537,100	\$561,100	\$560,800	\$487,400	\$379,300	\$359,100	\$131,400
North Saanich – Con	\$708,300	\$717,000	\$767,800	\$799,400	\$690,900	\$578,700	\$445,000	\$285,500
Sidney – Con	\$566,000	\$590,400	\$631,000	\$657,000	\$564,100	\$474,000	\$414,400	\$195,500
Central Saanich – Con	\$530,300	\$543,800	\$590,500	\$595,200	\$514,800	\$442,100	\$404,300	\$199,200

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price

HPI

Benchmark Price

Value
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Percent change

1. Area Group

VREB District Summary

2. Property Type

- Condo Apartment (Con)

3. Area/Property Type Selection

Value or percent change

Αl

			HPI by Timef	rame and Prope	erty Type			
	December 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Con	331.7	341.0	359.0	370.9	315.2	256.9	226.1	100.0
Victoria – Con	330.2	331.3	351.7	366.4	311.4	255.2	228.4	100.0
Victoria West – Con	333.1	350.5	360.4	381.0	324.4	263.5	242.2	100.0
Oak Bay – Con	312.5	320.8	350.9	363.9	301.4	260.5	189.2	100.0
Esquimalt – Con	352.9	367.8	374.5	389.1	318.9	238.0	224.5	100.0
View Royal – Con	320.5	334.0	346.5	342.6	296.8	225.2	220.5	100.0
Saanich East – Con	351.8	367.4	383.7	399.6	331.1	282.2	218.7	100.0
Saanich West – Con	364.8	381.1	389.7	410.9	345.7	305.3	256.6	100.0
Sooke – Con	393.8	414.7	435.5	425.9	357.1	251.7	231.3	100.0
Langford – Con	338.1	354.4	373.9	365.9	315.9	237.4	221.0	100.0
Colwood – Con	390.0	408.8	427.0	426.8	370.9	288.7	273.3	100.0
North Saanich – Con	248.1	251.1	268.9	280.0	242.0	202.7	155.9	100.0
Sidney – Con	289.5	302.0	322.8	336.1	288.5	242.5	212.0	100.0
Central Saanich – Con	266.2	273.0	296.4	298.8	258.4	221.9	203.0	100.0

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price
HPI
Benchmark Price

ValuePercent change

1. Area Group

VREB District Summary

2. Property Type– Townhouse (Twn)

3. Area/Property Type Selection

Value or percent change

ΑII

		Ben	chmark Price by	/ Timeframe and	d Property Type			
	December 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Twn	\$790,700	\$798,400	\$818,800	\$850,300	\$745,000	\$550,700	\$521,600	\$258,200
Victoria – Twn	\$921,600	\$913,800	\$927,500	\$941,100	\$819,800	\$660,900	\$655,900	\$295,200
Victoria West – Twn	\$874,100	\$903,000	\$916,400	\$955,800	\$834,200	\$645,600	\$546,800	\$219,500
Esquimalt – Twn	\$779,100	\$790,900	\$811,400	\$840,500	\$717,400	\$514,000	\$464,100	\$213,400
View Royal – Twn	\$805,800	\$813,200	\$840,700	\$861,300	\$740,100	\$564,400	\$538,600	\$244,300
Saanich East – Twn	\$910,200	\$905,800	\$924,800	\$966,400	\$858,700	\$628,000	\$599,000	\$321,500
Saanich West – Twn	\$777,800	\$783,300	\$805,300	\$839,700	\$752,800	\$555,700	\$503,700	\$254,800
Sooke – Twn	\$674,900	\$694,400	\$714,100	\$740,300	\$639,500	\$457,000	\$424,700	\$240,700
Langford – Twn	\$711,300	\$727,100	\$748,400	\$781,500	\$680,000	\$497,100	\$461,800	\$232,300
Colwood – Twn	\$759,400	\$783,000	\$809,300	\$845,200	\$730,000	\$533,400	\$510,300	\$288,500
Sidney – Twn	\$813,800	\$814,300	\$835,200	\$884,500	\$786,500	\$554,600	\$516,200	\$245,700
Central Saanich – Twn	\$711,400	\$710,300	\$732,300	\$767,500	\$687,300	\$469,200	\$433,700	\$212,000
ML Malahat & Area – Twn	\$729,400	\$748,900	\$764,600	\$824,600	\$705,600	\$457,800	\$398,800	\$201,100
GI Gulf Islands – Twn	\$700,900	\$720,700	\$754,400	\$805,200	\$703,100	\$442,700	\$400,000	\$221,100

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

HPI or Benchmark Price

HPI

Benchmark Price

ValuePercent change

1. Area Group

VREB District Summary

2. Property Type– Townhouse (Twn)

3. Area/Property Type Selection

Value or percent change

ΑII

			HPI by Timef	rame and Prope	erty Type			
	December 2022	1 Month Ago	3 Months Ago	6 Months Ago	12 Months Ago	3 Years Ago	5 Years Ago	January 2005
Victoria REB – Twn	306.2	309.2	317.1	329.3	288.5	213.3	202.0	100.0
Victoria – Twn	312.2	309.6	314.2	318.8	277.7	223.9	222.2	100.0
Victoria West – Twn	398.2	411.4	417.5	435.4	380.0	294.1	249.1	100.0
Esquimalt – Twn	365.1	370.6	380.2	393.9	336.2	240.9	217.5	100.0
View Royal – Twn	329.8	332.9	344.1	352.6	302.9	231.0	220.5	100.0
Saanich East – Twn	283.1	281.7	287.7	300.6	267.1	195.3	186.3	100.0
Saanich West – Twn	305.3	307.4	316.1	329.6	295.4	218.1	197.7	100.0
Sooke – Twn	280.4	288.5	296.7	307.6	265.7	189.9	176.4	100.0
Langford – Twn	306.2	313.0	322.2	336.4	292.7	214.0	198.8	100.0
Colwood – Twn	263.2	271.4	280.5	293.0	253.0	184.9	176.9	100.0
Sidney – Twn	331.2	331.4	339.9	360.0	320.1	225.7	210.1	100.0
Central Saanich – Twn	335.6	335.0	345.4	362.0	324.2	221.3	204.6	100.0
ML Malahat & Area – Twn	362.7	372.4	380.2	410.0	350.9	227.6	198.3	100.0
GI Gulf Islands – Twn	317.0	326.0	341.2	364.2	318.0	200.2	180.9	100.0

Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group

VREB Area Summary

### **HPI or Benchmark Price**

- Single Family-All (SF-All)

 $\bigcirc \, \mathsf{HPI}$ 

Benchmark Price

2. Property Type

### Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

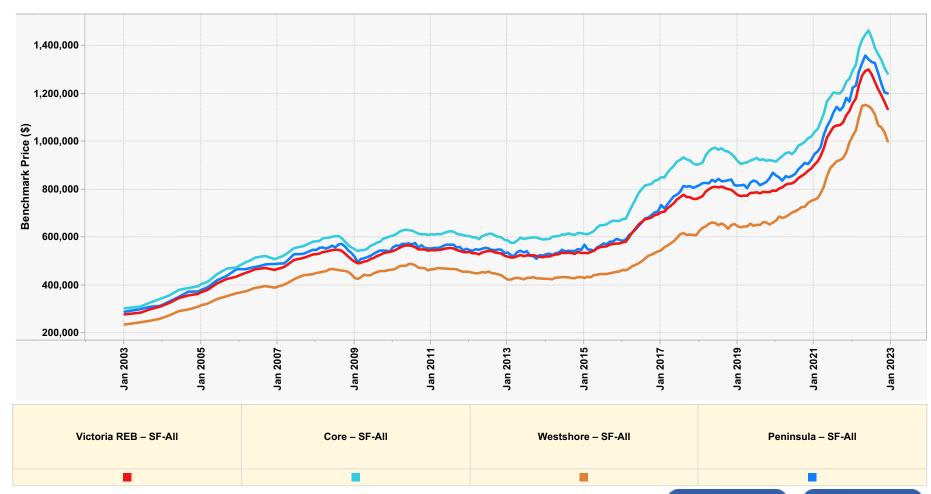
### 3. Area/Property Type Selection

Multiple values

### **Benchmark Price Performance over Time**

#### **Select Date Range:**

All values



Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group

VREB Area Summary

**HPI or Benchmark Price** 

 $\bigcirc$  HPI

Benchmark Price

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

2. Property Type

- Condo Apartment (Con)

3. Area/Property Type Selection

Αl

### **Benchmark Price Performance over Time**

#### **Select Date Range:**

All values



Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group VREB Area Summary

#### **HPI or Benchmark Price** ○ HPI Benchmark Price

#### Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

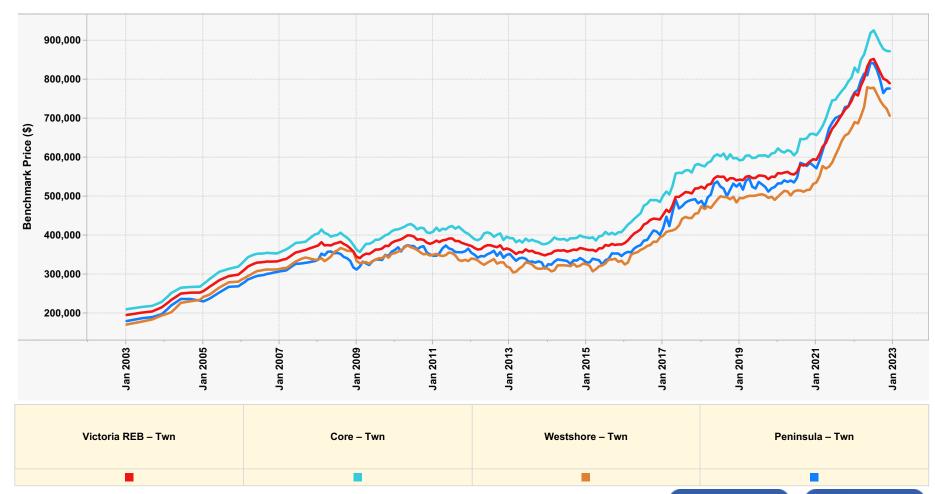
#### 2. Property Type 3. Area/Property Type Selection - Townhouse (Twn)

Multiple values

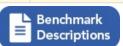
### **Benchmark Price Performance over Time**

#### **Select Date Range:**

All values



Note: Areas with insufficient sales are not included in the HPI.





Click here to learn more

1. Area Group VREB Area Summary HPI or Benchmark Price
HPI
Benchmark Price

Adding labels

Hold Ctrl (Cmd) and select points on the chart to show multiple date/value labels

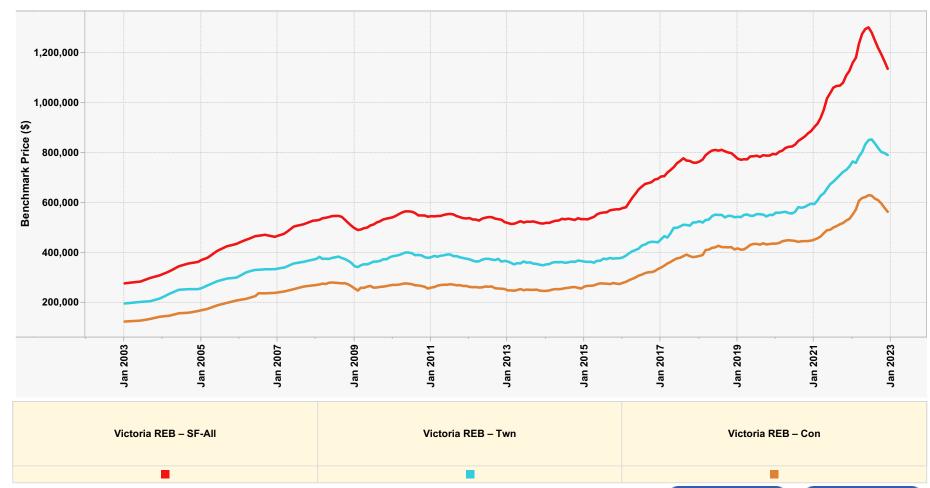
2. Property Type
Multiple values

3. Area/Property Type Selection Multiple values

### **Benchmark Price Performance over Time**

#### **Select Date Range:**

All values



Note: Areas with insufficient sales are not included in the HPI.





Residential Waterfront Properties Integrated Into Their Own Districts

Produced: 02-Jan-2023

District	Units	Total Volume
esidential		
Single Family Detached		
Greater Victoria		
Victoria / Victoria West	19	\$21,589,400
Oak Bay	8	\$16,735,000
Esquimalt	8	\$10,522,500
View Royal	5	\$4,350,000
Saanich East	17	\$24,167,500
Saanich West	13	\$10,953,000
Central Saanich	6	\$7,965,000
North Saanich	11	\$21,299,000
Sidney	3	\$6,080,000
Colwood	10	\$10,310,000
Langford	22	\$25,139,299
Sooke	13	\$11,549,850
Gulf Islands	11	\$13,160,000
Total Greater Victoria	146	\$183,820,549
Other Areas		, 11,11
Malahat & Area	10	\$10,319,000
Total Other Areas	10	\$10,319,000
Total Single Family Detached	156	\$194,139,549
Condo Apartment		
Greater Victoria		
Victoria / Victoria West	49	\$26,088,900
Oak Bay	2	\$1,937,000
Esquimalt	6	\$3,172,396
View Royal	1	\$432,500
Saanich East	7	\$3,529,000
Saanich West	5	\$2,506,000
Central Saanich	3	\$2,059,900
Sidney	4	\$3,036,000
Colwood	1	\$785,000
Langford	16	\$8,111,999
Total Greater Victoria	94	\$51,658,695
Total Condo Apartment	94	\$51,658,695



**Total Manufactured Home** 

**Total Residential** 

Residential Waterfront Properties Integrated Into Their Own Districts

Produced: 02-Jan-2023

District	Units	Total Volume
● Row/Townhouse		
Greater Victoria		
Victoria / Victoria West	4	\$3,159,900
Esquimalt	1	\$665,000
View Royal	9	\$6,353,000
Saanich East	7	\$5,750,000
Saanich West	1	\$810,000
Central Saanich	4	\$3,184,800
Sidney	3	\$1,785,000
Colwood	5	\$3,835,000
Langford	6	\$4,497,000
Sooke	1	\$660,900
Total Greater Victoria	41	\$30,700,600
Total Row/Townhouse	41	\$30,700,600
Manufactured Home		
Greater Victoria		
View Royal	4	\$941,000
Sidney	1	\$515,000
Langford	3	\$1,900,000
Sooke	1	\$426,000
Gulf Islands	0	(\$235,000)
Total Greater Victoria	9	\$3,547,000

9

300

\$3,547,000

\$280,045,844



## **Monthly Sales Summary (Mark I)**

December 2022

Produced: 02-Jan-2023

Residential Waterfront Properties Integrated Into Their Own Districts

, ,		
District	Units	Total Volume
Other Property		
● Lots & Acreage		
Greater Victoria		
Oak Bay	1	\$475,000
Sooke	2	\$827,750
Gulf Islands	2	\$1,148,000
<b>Total Greater Victoria</b>	5	\$2,450,750
Total Lots & Acreage	5	\$2,450,750
Other Commercial Properties	15	\$2,759,865
<b>Grand Totals</b>	320	\$285,256,459



District	Units	Total Volume
esidential		
Single Family Detached		
Greater Victoria		
Victoria	18	\$20,814,400
Victoria West	1	\$775,000
Oak Bay	8	\$16,735,000
Esquimalt	5	\$4,132,500
View Royal	5	\$4,350,000
Saanich East	16	\$19,937,500
Saanich West	13	\$10,953,000
Central Saanich	6	\$7,965,000
North Saanich	9	\$14,659,000
Sidney	1	\$680,000
Colwood	10	\$10,310,000
Langford	22	\$25,139,299
Sooke	12	\$10,654,850
Gulf Islands	9	\$9,285,000
Waterfront (all districts)	11	\$27,430,000
Total Greater Victoria	146	\$183,820,549
Other Areas		· ·
Malahat & Area	9	\$8,864,000
Waterfront (all districts)	1	\$1,455,000
Total Other Areas	10	\$10,319,000
Total Single Family Detached	156	\$194,139,549
Condo Apartment		
Greater Victoria		
Victoria	45	\$23,099,500
Victoria West	2	\$1,389,400
Oak Bay	2	\$1,937,000
Esquimalt	6	\$3,172,396
View Royal	1	\$432,500
Saanich East	7	\$3,529,000
Saanich West	4	\$2,107,000
Central Saanich	1	\$750,000
Sidney	2	\$911,000
Colwood	1	\$785,000
Langford	16	\$8,111,999
Waterfront (all districts)	7	\$5,433,900
Total Greater Victoria	94	\$51,658,695



Produced: 02-Jan-2023

District	Units	Total Volume
<ul><li>Row/Townhouse</li></ul>		
Greater Victoria		
Victoria	4	\$3,159,900
Esquimalt	1	\$665,000
View Royal	9	\$6,353,000
Saanich East	7	\$5,750,000
Saanich West	1	\$810,000
Central Saanich	3	\$1,984,800
Sidney	3	\$1,785,000
Colwood	5	\$3,835,000
Langford	6	\$4,497,000
Waterfront (all districts)	2	\$1,860,900
Total Greater Victoria	41	\$30,700,600
Total Row/Townhouse	41	\$30,700,600
Manufactured Home		
Greater Victoria		
View Royal	4	\$941,000
Sidney	1	\$515,000
Langford	3	\$1,900,000
Sooke	1	\$426,000
Gulf Islands	0	(\$235,000)
Total Greater Victoria	9	\$3,547,000
Total Manufactured Home	9	\$3,547,000
otal Residential	300	\$280,045,844

## **Monthly Sales Summary (Mark II)**

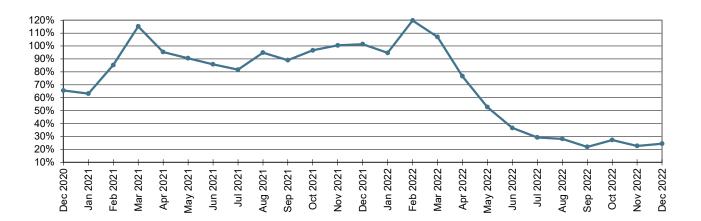
## December 2022

Waterfront Properties Segregated Into a 'Waterfro	ont' District		Produced: 02-Jan-2023
District	Units	Total Volume	
Other Property			
● Lots & Acreage			
Greater Victoria			
Oak Bay	1	\$475,000	
Sooke	2	\$827,750	
Gulf Islands	2	\$1,148,000	
Total Greater Victoria	5	\$2,450,750	
Total Lots & Acreage	5	\$2,450,750	
Other Commercial Properties	15	\$2,759,865	
<b>Grand Totals</b>	320	\$285,256,459	



Produced: 02-Jan-2023

The ratio of counts of total residential sales over total active residential listings for the last 25 months



#### The Sales to Active Listings Ratio

This chart tracks the ratio of total residential sales over total active residential listings at month-end for each of the last 25 months.

The active listing count and the sales count can be viewed as indicators of housing supply and demand respectively. Observing the ratio between them can thus help indicate a "buyers' market", where there is sustained downward pressure on prices, and a "sellers' market", where there is sustained upward pressure on prices.

Based on a regression analysis performed by the Economics Department of the BC Real Estate Association in each market area of the province, the Sales to Active Listings Ratio for Victoria can be interpreted as follows:

- below 14%, there is downward pressure on prices (buyers' market)
- above 20%, there is upward pressure on prices (sellers' market)
- in the 14-20% range, there is little pressure on prices either way (balanced market)

	C This Year	urrent Month Last Year	% Change	This Year	Year To Date Last Year	% Change
Single Family - Resident	tial					
Units Listed	123	129	-5 %	4733	4393	8 %
Units Sold	122	168	-27 %	2576	3708	-31 %
Sell/List Ratio	99 %	130 %		54 %	84 %	
Sales Dollars	\$142,707,049	\$214,742,903	-34 %	\$3,286,757,412	\$4,294,168,818	-23 %
Average Price / Unit	\$1,169,730	\$1,278,232	-8 %	\$1,275,915	\$1,158,082	10 %
Price Ratio	95 %	104 %		101 %	103 %	
Days To Sell	44	22	104 %	21	19	11 %
Active Listings at Month End	457	121	278 %			
Single Family - Resident	tial Waterfront					
Units Listed	10	8	25 %	456	343	33 %
Units Sold	12	8	50 %	179	246	-27 %
Sell/List Ratio	120 %	100 %		39 %	72 %	
Sales Dollars	\$28,885,000	\$16,935,000	71 %	\$449,768,162	\$497,589,846	-10 %
Average Price / Unit	\$2,407,083	\$2,116,875	14 %	\$2,512,671	\$2,022,723	24 %
Price Ratio	94 %	97 %		96 %	99 %	
Days To Sell	86	31	181 %	45	48	-7 %
Active Listings at Month End	83	35	137 %			
Single Family - Resident	tial Acreage					
Units Listed	10	13	-23 %	533	459	16 %
Units Sold	10	19	-47 %	248	369	-33 %
Sell/List Ratio	100 %	146 %		47 %	80 %	
Sales Dollars	\$13,173,000	\$34,938,000	-62 %	\$376,988,343	\$574,526,452	-34 %
Average Price / Unit	\$1,317,300	\$1,838,842	-28 %	\$1,520,114	\$1,556,982	-2 %
Price Ratio	95 %	99 %		98 %	100 %	
Days To Sell	41	54	-25 %	35	41	-15 %
Active Listings at Month End	94	30	213 %			
Condo Apartment						
Units Listed	112	134	-16 %	3569	4003	-11 %
Units Sold	94	152	-38 %	2276	3449	-34 %
Sell/List Ratio	84 %	113 %		64 %	86 %	
Sales Dollars	\$51,658,695	\$100,788,047	-49 %	\$1,463,072,978	\$1,939,213,390	-25 %
Average Price / Unit	\$549,561	\$663,079	-17 %	\$642,826	\$562,254	14 %
Price Ratio	97 %	102 %		101 %	100 %	
Days To Sell	35	18	100 %	21	26	-17 %
Active Listings at Month End	366	141	160 %			



	C This Year	urrent Month Last Year	% Change	This Year	Year To Date Last Year	% Change
D. /T	Tills Teal	Last real	% Change	Tills Teal	Last Teal	% Change
Row/Townhouse						
Units Listed	35	49	-29 %	1271	1288	-1 %
Units Sold	41	49	-16 %	759	1134	-33 %
Sell/List Ratio	117 %	100 %		60 %	88 %	
Sales Dollars	\$30,700,600	\$40,320,916	-24 %	\$657,816,481	\$834,636,850	-21 %
Average Price / Unit	\$748,795	\$822,876	-9 %	\$866,688	\$736,011	18 %
Price Ratio	98 %	104 %		102 %	102 %	
Days To Sell	40	16	160 %	21	22	-6 %
Active Listings at Month End	143	39	267 %			
Half Duplex (Up and Dov	wn)					
Units Listed	0	0	%	19	25	-24 %
Units Sold	0	0	%	10	17	-41 %
Sell/List Ratio	%	%		53 %	68 %	
Sales Dollars	\$0	\$0	%	\$12,495,000	\$17,734,200	-30 %
Average Price / Unit			%	\$1,249,500	\$1,043,188	20 %
Price Ratio	%	%		96 %	101 %	
Days To Sell			%	65	23	186 %
Active Listings at Month End	1	2	-50 %			
Half Duplex (Side by Sid	le)					
Units Listed	10	8	25 %	309	272	14 %
Units Sold	8	5	60 %	166	241	-31 %
Sell/List Ratio	80 %	63 %		54 %	89 %	
Sales Dollars	\$5,965,000	\$4,320,524	38 %	\$146,561,301	\$193,679,255	-24 %
Average Price / Unit	\$745,625	\$864,105	-14 %	\$882,899	\$803,648	10 %
Price Ratio	98 %	104 %		102 %	103 %	
Days To Sell	30	12	145 %	23	21	5 %
Active Listings at Month End	31	8	288 %			
Half Duplex (Front and E	Back)					
Units Listed	2	1	100 %	62	40	55 %
Units Sold	3	0	%	29	31	-6 %
Sell/List Ratio	150 %	%		47 %	78 %	
Sales Dollars	\$2,509,500	\$0	%	\$25,788,300	\$25,604,050	1 %
Average Price / Unit	\$836,500		%	\$889,252	\$825,937	8 %
Price Ratio	98 %	%		100 %	104 %	
Days To Sell	38		%	26	18	47 %
Active Listings at Month End	4	1	300 %			



December 2022

	C This Year	urrent Month Last Year	% Change	This Year	Year To Date Last Year	% Change
<b>-</b>	IIIIS Teal	Last real	% Change	IIIIS Teal	Last Teal	% Change
Recreational						
Units Listed	2	3	-33 %	37	36	3 %
Units Sold	0	4	-100 %	20	36	-44 %
Sell/List Ratio	%	133 %		54 %	100 %	
Sales Dollars	\$0	\$232,000	-100 %	\$4,932,606	\$6,764,000	-27 %
Average Price / Unit		\$58,000	%	\$246,630	\$187,889	31 %
Price Ratio	%	100 %		95 %	101 %	
Days To Sell		10	%	59	172	-66 %
Active Listings at Month End	8	6	33 %			
Manufactured Home						
Units Listed	5	7	-29 %	267	253	6 %
Units Sold	9	7	29 %	179	180	-1 %
Sell/List Ratio	180 %	100 %		67 %	71 %	
Sales Dollars	\$3,547,000	\$1,993,400	78 %	\$66,155,978	\$61,725,556	7 %
Average Price / Unit	\$394,111	\$284,771	38 %	\$369,586	\$342,920	8 %
Price Ratio	93 %	100 %		98 %	99 %	
Days To Sell	71	74	-4 %	39	37	6 %
Active Listings at Month End	40	26	54 %			
Residential Lots						
Units Listed	13	13	0 %	322	279	15 %
Units Sold	3	3	0 %	87	225	-61 %
Sell/List Ratio	23 %	23 %		27 %	81 %	
Sales Dollars	\$1,116,750	\$1,919,000	-42 %	\$51,639,169	\$120,743,329	-57 %
Average Price / Unit	\$372,250	\$639,667	-42 %	\$593,554	\$536,637	11 %
Price Ratio	96 %	96 %		96 %	98 %	
Days To Sell	86	26	232 %	34	75	-55 %
Active Listings at Month End	90	32	181 %			
Residential Lots - Water	front					
Units Listed	0	1	-100 %	40	37	8 %
Units Sold	0	1	-100 %	8	34	-76 %
Sell/List Ratio	%	100 %		20 %	92 %	
Sales Dollars	\$0	\$2,157,000	-100 %	\$5,108,100	\$23,962,700	-79 %
Average Price / Unit		\$2,157,000	%	\$638,513	\$704,785	-9 %
Price Ratio	%	98 %		98 %	97 %	
Days To Sell		25	%	50	151	-67 %
Active Listings at Month End	15	4	275 %			



December 2022

		urrent Month	a		Year To Date	
	This Year	Last Year	% Change	This Year	Last Year	% Change
Residential Acreage						
Units Listed	2	5	-60 %	150	118	27 %
Units Sold	1	5	-80 %	48	97	-51 %
Sell/List Ratio	50 %	100 %		32 %	82 %	
Sales Dollars	\$560,000	\$5,020,000	-89 %	\$38,272,700	\$67,585,760	-43 %
Average Price / Unit	\$560,000	\$1,004,000	-44 %	\$797,348	\$696,760	14 %
Price Ratio	93 %	99 %		95 %	99 %	
Days To Sell	76	68	12 %	74	93	-21 %
Active Listings at Month End	52	20	160 %			
Residential Acreage - W	aterfront					
Units Listed	1	1	0 %	39	30	30 %
Units Sold	1	1	0 %	9	35	-74 %
Sell/List Ratio	100 %	100 %		23 %	117 %	
Sales Dollars	\$774,000	\$935,000	-17 %	\$8,202,380	\$38,769,900	-79 %
Average Price / Unit	\$774,000	\$935,000	-17 %	\$911,376	\$1,107,711	-18 %
Price Ratio	97 %	95 %		95 %	94 %	
Days To Sell	55	160	-66 %	79	163	-51 %
Active Listings at Month End	20	4	400 %			
Revenue - Duplex/Triple	x					
Units Listed	1	3	-67 %	67	95	-29 %
Units Sold	1	3	-67 %	37	61	-39 %
Sell/List Ratio	100 %	100 %		55 %	64 %	
Sales Dollars	\$900,000	\$4,317,000	-79 %	\$51,560,999	\$73,187,296	-30 %
Average Price / Unit	\$900,000	\$1,439,000	-37 %	\$1,393,541	\$1,199,792	16 %
Price Ratio	95 %	104 %		98 %	102 %	
Days To Sell	8	30	-73 %	19	20	-4 %
Active Listings at Month End	7	1	600 %			
Revenue - Multi Units						
Units Listed	2	0	%	91	71	28 %
Units Sold	0	4	-100 %	20	42	-52 %
Sell/List Ratio	%	%		22 %	59 %	
Sales Dollars	\$0	\$10,150,000	-100 %	\$37,872,000	\$104,696,388	-64 %
Average Price / Unit		\$2,537,500	%	\$1,893,600	\$2,492,771	-24 %
Price Ratio	%	96 %		101 %	96 %	
Days To Sell		62	%	69	71	-2 %
Active Listings at Month End	21	11	91 %			



	C This Year	urrent Month Last Year	% Change	Y This Year	ear To Date Last Year	% Change
Povenue Apertment Plack		Lust i Gai	, o Onlange	Tillə TGAI	Lust I Gai	/o Onlange
Revenue - Apartment Block			0/	2		0/
Units Listed Units Sold	0	0	%	0	0	%
	0	0	%	0	0	%
Sell/List Ratio	%	%	0/	%	%	24
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%	0/	%	%	24
Days To Sell			%			%
Active Listings at Month End	0	0	%			
Revenue - Commercial						
Units Listed	2	0	%	87	96	-9 %
Units Sold	2	1	100 %	32	45	-29 %
Sell/List Ratio	100 %	%		37 %	47 %	
Sales Dollars	\$1,700,000	\$249,900	580 %	\$52,780,112	\$46,003,196	15 %
Average Price / Unit	\$850,000	\$249,900	240 %	\$1,649,379	\$1,022,293	61 %
Price Ratio	93 %	100 %		96 %	96 %	
Days To Sell	119	92	29 %	66	102	-36 %
Active Listings at Month End	28	20	40 %			
Revenue - Industrial						
Units Listed	1	5	-80 %	41	38	8 %
Units Sold	0	3	-100 %	24	18	33 %
Sell/List Ratio	%	60 %		59 %	47 %	
Sales Dollars	\$0	\$4,900,000	-100 %	\$27,052,600	\$26,341,868	3 %
Average Price / Unit		\$1,633,333	%	\$1,127,192	\$1,463,437	-23 %
Price Ratio	%	108 %		99 %	100 %	
Days To Sell		43	%	70	71	-2 %
Active Listings at Month End	15	12	25 %			
<b>Business with Land &amp; Build</b>	ling					
Units Listed	0	0	%	7	7	0 %
Units Sold	0	0	%	1	2	-50 %
Sell/List Ratio	%	%		14 %	29 %	
Sales Dollars	\$0	\$0	%	\$2,435,000	\$3,403,186	-28 %
Average Price / Unit			%	\$2,435,000	\$1,701,593	43 %
Price Ratio	%	%		84 %	85 %	
Days To Sell			%	226	142	59 %
Active Listings at Month End	3	3	0 %			



December 2022

		urrent Month	0/ 01		ear To Date	o/ <b>O</b> I
	This Year	Last Year	% Change	This Year	Last Year	% Change
Business Only						
Units Listed	4	4	0 %	120	97	24 %
Units Sold	5	0	%	29	14	107 %
Sell/List Ratio	125 %	%		24 %	14 %	
Sales Dollars	\$1,057,900	\$0	%	\$4,199,900	\$3,256,500	29 %
Average Price / Unit	\$211,580		%	\$144,824	\$232,607	-38 %
Price Ratio	89 %	%		84 %	92 %	
Days To Sell	99		%	108	167	-35 %
Active Listings at Month End	57	38	50 %			
Motel/Hotel						
Units Listed	0	0	%	0	0	%
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%		%	%	
Sales Dollars	\$0	\$0	%	\$0	\$0	%
Average Price / Unit			%			%
Price Ratio	%	%		%	%	
Days To Sell			%			%
Active Listings at Month End	0	0	%			
Lease - Office						
Units Listed	10	2	400 %	125	96	30 %
Units Sold	4	2	100 %	31	23	35 %
Sell/List Ratio	40 %	100 %		25 %	24 %	
Sales Dollars	\$1,866	\$42	4343 %	\$75,172	\$2,181	3347 %
Average Price / Unit	\$467	\$21	2121 %	\$2,425	\$95	2458 %
Price Ratio	100 %	100 %		1422 %	97 %	
Days To Sell	97	64	52 %	136	130	5 %
Active Listings at Month End	70	44	59 %			
Lease - Retail						
Units Listed	11	7	57 %	79	74	7 %
Units Sold	1	0	%	18	27	-33 %
Sell/List Ratio	9 %	%		23 %	36 %	
Sales Dollars	\$35	\$0	%	\$4,303	\$353,857	-99 %
Average Price / Unit	\$35		%	\$239	\$13,106	-98 %
Price Ratio	100 %	%		100 %	86 %	
Days To Sell	11		%	84	129	-35 %
Active Listings at Month End	51	30	70 %			



	Ci This Year	urrent Month Last Year	% Change	Y This Year	ear To Date Last Year	% Change
Lease - Warehouse	Till3 Teal	Last Icai	70 Onlange	Tillo Teal	Last real	70 Onlange
Units Listed	0	0	%	0	0	%
Units Sold	0	0	%	0	0	%
Sell/List Ratio	%	%	70	%	%	%
Sales Dollars			0/			0/
	\$0	\$0	%	\$0	\$0	%
Average Price / Unit	0/	0/	%	0/	0/	%
Price Ratio	%	%	0/	%	%	%
Days To Sell	0	0	%			70
Active Listings at Month End	0	0	%			
Lease - Industrial						
Units Listed	1	0	%	32	17	88 %
Units Sold	3	2	50 %	9	5	80 %
Sell/List Ratio	300 %	%		28 %	29 %	
Sales Dollars	\$64	\$20	218 %	\$90,154	\$69	131512 %
Average Price / Unit	\$21	\$10	112 %	\$10,017	\$14	73018 %
Price Ratio	98 %	91 %		3393 %	97 %	
Days To Sell	42	72	-41 %	48	56	-14 %
Active Listings at Month End	14	3	367 %			
Lease - Other						
Units Listed	1	1	0 %	6	10	-40 %
Units Sold	0	0	%	3	3	0 %
Sell/List Ratio	%	%		50 %	30 %	
Sales Dollars	\$0	\$0	%	\$530,046	\$2,890,623	-82 %
Average Price / Unit			%	\$176,682	\$963,541	-82 %
Price Ratio	%	%		97 %	4899361 %	
Days To Sell			%	101	75	35 %
Active Listings at Month End	2	4	-50 %			
Commercial Land						
Units Listed	3	5	-40 %	38	29	31 %
Units Sold	0	1	-100 %	6	10	-40 %
Sell/List Ratio	%	20 %		16 %	34 %	
Sales Dollars	\$0	\$2,750,000	-100 %	\$32,560,000	\$19,962,500	63 %
Average Price / Unit		\$2,750,000	%	\$5,426,667	\$1,996,250	172 %
Price Ratio	%	100 %		96 %	95 %	
Days To Sell		997	%	82	301	-73 %
Active Listings at Month End	16	17	-6 %			



# **Monthly Comparative Activity By Property Type**

December 2022

	Current Month			Year To Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Grand Totals</b>						
Units Listed	361	399	-10 %	12500	12206	2 %
Units Sold	320	438	-27 %	6804	10052	-32 %
Sell/List Ratio	89 %	110 %		54 %	82 %	
Sales Dollars	\$285,256,459	\$446,668,752	-36 %	\$6,802,719,196	\$8,976,801,770	-24 %
Average Price / Unit	\$891,426	\$1,019,792	-13 %	\$999,812	\$893,036	12 %
Price Ratio	96 %	103 %		101 %	102 %	
Days To Sell	45	26	73 %	25	29	-12 %
Active Listings at Month End	1688	652	159 %			

